

016-PP04 Network Connectivity-Devices

GROUP 1

APC UPS		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
1a	APC BR700G BACK-UPS Pro	\$111.00	\$119.96	\$109.00	\$110.89	\$100.00	\$107.91	\$109.00	\$350.17	\$102.50	NO BID	\$114.55	\$126.00	\$101.57
1b	APC BR1000G BACK-UPS Pro	\$134.00	\$144.51	\$130.00	\$133.57	\$122.00	\$129.97	\$132.00	\$396.33	\$123.65	NO BID	\$135.86	\$137.00	\$123.06
1c	APC BR1500G Back-UPS Pro	\$186.00	\$200.54	\$182.00	\$185.38	\$169.00	\$180.40	\$183.00	\$345.12	\$171.85	NO BID	\$190.40	\$193.00	\$168.62
1d	% Discount off Mfg. Balance of Line	10%	0%	0%	23%	15%	20%	20%	0%	0%	NO BID	5%	25%	2%
TOTALS		\$431.00	\$465.01	\$421.00	\$430.07	\$391.15	\$418.48	\$424.20	\$1,091.62	\$398.00	NO BID	\$440.86	\$456.25	\$393.25

GROUP 2

CISCO SYSTEMS		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
2a	CISCO4500E	\$4,197.00	NO BID	NO BID	NO BID	NO BID	\$592.02	NO BID	\$782.96	NO BID	NO BID	\$5,697.15	\$12,400.00	NO BID
2b	CISCO4506E	\$13,197.00	NO BID	NO BID	\$6,449.42	NO BID	\$2,972.02	NO BID	\$3,529.77	NO BID	NO BID	\$2,847.15	\$3,096.00	NO BID
2c	CISCO4500-X	\$9,600.00	NO BID	NO BID	\$3,232.46	NO BID	\$9,520.00	NO BID	\$1,193.71	NO BID	NO BID	\$9,120.00	\$12,400.00	NO BID
2d	WS-C3560G-24TS-S	\$3,180.00	NO BID	NO BID	\$10,287.11	\$2,491.85	\$2,558.50	\$2,950.00	\$4,295.23	NO BID	NO BID	\$2,451.00	\$5,332.00	NO BID
2e	WS-C3560X-48T-E	\$6,900.00	NO BID	NO BID	\$3,065.66	\$6,664.25	\$6,842.50	\$7,250.00	\$7,736.23	NO BID	NO BID	\$6,555.00	\$7,130.00	\$6,839.05
2f	WS-C3560X-24T-S	\$2,580.00	NO BID	NO BID	\$7,580.26	NO BID	\$2,558.50	\$2,750.00	\$3,518.68	NO BID	NO BID	\$2,451.00	\$5,332.00	\$2,550.51
2g	X2-10GB-LRM	\$897.00	NO BID	NO BID	\$2,606.32	\$950.00	\$889.52	\$940.00	\$1,120.56	NO BID	NO BID	\$852.15	\$926.00	\$886.75
2h	WS-C3750X-24T-S	\$3,900.00	NO BID	NO BID	\$982.51	\$3,766.75	\$3,867.50	\$4,200.00	\$4,207.23	NO BID	NO BID	\$3,705.00	\$4,030.00	\$3,865.54
2i	WS-C3560E-48TD-S	\$7,920.00	NO BID	NO BID	\$4,183.87	\$4,042.55	\$4,462.50	\$4,375.00	\$3,895.64	NO BID	NO BID	\$4,275.00	\$4,650.00	NO BID
2j	WS-C3560G-48TS-E	\$7,920.00	NO BID	NO BID	\$4,575.61	NO BID	\$6,842.50	\$5,280.00	\$3,895.64	NO BID	NO BID	\$6,555.00	\$7,130.00	NO BID
2k	% Discount off Mfg. Balance of Line	40%	NO BID	NO BID	40%	15%	40.5%	29%	0%	NO BID	NO BID	32%	38%	25%
TOTALS		\$60,291.00	NO BID	NO BID	\$42,963.62	\$17,915.40	\$41,105.97	\$27,745.29	\$34,175.65	NO BID	NO BID	\$44,508.77	\$62,426.38	\$14,142.10

NOTES: JDL, PC Solutions, Zones, Inc. and Storsoft Technologies Did Not Quote All Items In This

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GROUP 3

Charging Stations		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
3a	Small desktop USB/AC Charging Station	\$560.00	\$429.41	\$55.00	\$154.77	NO BID	NO BID	NO BID	\$45.45	NO BID	NO BID	\$37.69	\$26.00	No Bid
3b	Large Free Standing USB/AC Charging Station	\$560.00	NO BID	\$95.00	\$1,020.06	NO BID	NO BID	NO BID	\$1,650.23	NO BID	NO BID	\$61.45	\$3,000.00	No Bid
3c	% Discount off Mfg. Balance of Line	3%	0%	0%	49%	NO BID	NO BID	NO BID	0%	NO BID	NO BID	5%	15%	No Bid
TOTALS		\$1,120.00	\$429.41	\$150.00	\$1,174.83	NO BID	NO BID	NO BID	\$1,695.68	NO BID	NO BID	\$99.14	\$3,026.00	No Bid

GROUP 4

HEWLETT PACKARD		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
4a	J9532A	\$10,319.00	NO BID	NO BID	\$10,201.04	\$8,684.64	\$11,771.94	\$11,700.00	\$17,199.00	NO BID	NO BID	\$8,688.93	\$10,138.36	\$10,760.96
4b	J9540A	\$9,359.00	NO BID	NO BID	\$9,552.05	\$7,876.72	\$10,676.81	\$10,600.00	\$15,599.00	NO BID	NO BID	\$7,894.65	\$9,195.20	\$9,759.88
4c	J9533A	\$5,279.00	NO BID	NO BID	\$5,218.85	\$4,443.06	\$6,022.52	\$6,000.00	\$8,799.00	NO BID	NO BID	\$4,448.77	\$5,186.78	\$5,434.58
4d	J9539A	\$4,679.00	NO BID	NO BID	\$4,625.73	\$3,938.12	\$5,338.06	\$5,325.00	\$7,799.00	NO BID	NO BID	\$3,940.83	\$4,597.31	\$4,879.63
4e	J9866A	\$5,340.00	NO BID	NO BID	\$5,278.75	\$4,494.06	\$6,143.94	\$6,100.00	\$8,900.00	NO BID	NO BID	\$4,518.53	\$5,246.32	\$5,568.50
4f	J9151A	\$1,059.00	NO BID	NO BID	\$1,046.85	\$891.24	\$1,207.70	\$1,200.00	\$1,765.00	NO BID	NO BID	\$891.33	\$1,040.43	\$1,108.46
4g	J4858C	\$133.00	NO BID	NO BID	\$131.68	\$112.10	\$151.91	\$149.00	\$222.00	NO BID	NO BID	\$112.11	\$130.87	\$139.42
4h	J9308A	\$2,519.00	NO BID	NO BID	\$2,490.51	\$2,120.28	\$2,898.70	\$2,800.00	\$4,199.00	NO BID	NO BID	\$2,130.15	\$2,475.20	\$2,610.37
4i	J9311A	\$4,319.00	NO BID	NO BID	\$4,269.86	\$3,635.15	\$4,927.39	\$4,800.00	\$7,199.00	NO BID	NO BID	\$3,661.41	\$4,243.62	\$4,504.23
4j	S330PJC187A (Tipping Point)	\$17,930.00	NO BID	NO BID	\$14,190.00	\$19,995.00	NO BID	\$1,200.00	NO BID	NO BID	NO BID	\$11,997.00	\$16,316.00	\$16,137.17
4k	% Discount off Mfg. Balance of Line	40%	NO BID	NO BID	38%	30%	25%	30%		NO BID	NO BID	39%	37%	20%
TOTALS		\$60,936.00	NO BID	NO BID	\$57,005.70	\$56,190.67	\$49,139.22	\$49,874.30	\$71,681.00	NO BID	NO BID	\$48,284.10	\$58,570.46	\$60,903.40

NOTES: Prosys and Structured Cabling Solutions Did Not Quote All Items In This Group. Storsoft Technologies Quote For TippingPoint Is NOT In Relation To Other Vendors Submitted Quotes.

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GROUP 5

PowerVar		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Proslys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
5a	ON1500XAU-SN4	NO BID	\$4,217.50	NO BID	NO BID	NO BID	NO BID	\$15.00	\$5,350.17	NO BID	NO BID	NO BID	\$5,948.00	No Bid
5b	ON600XA-WSNK5	NO BID	\$3,427.33	NO BID	NO BID	NO BID	NO BID	NO BID	\$4,627.33	NO BID	NO BID	NO BID	\$2,000.00	No Bid
5c	A05-00510 Bracket	NO BID	\$236.26	NO BID	NO BID	NO BID	NO BID	NO BID	\$266.32	NO BID	NO BID	NO BID	\$261.00	No Bid
5d	% Discount off Mfg. Balance of Line	NO BID	0%	NO BID	NO BID	NO BID	NO BID	NO BID	0%	NO BID	NO BID	NO BID	15%	No Bid
TOTALS		NO BID	\$7,881.09	NO BID	NO BID	NO BID	NO BID	\$15.00	\$10,243.82	NO BID	NO BID	NO BID	\$8,209.15	No Bid

NOTES: Storsoft Technologies Quote is NOT In Relation To Other Vendors Submitted Quotes and Did NOT Quote All Items.

GROUP 6

TOOLS/SPECIALTY TOOLS		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Proslys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
6a	technicians and field service personnel. This kit provides all the necessary tools and supplies for installing, maintaining and troubleshooting PCs, workstations and servers in a ballistic nylon zipper case with two pallets of tools, a Digital Multi Meter pouch, three external Velcro® pockets and padded dual web handle grips. Included at a minimum are nutdriver blades plus slotted, Phillips and Torx screwdriver blades, long nose and cutting pliers, rechargeable cordless pivoting screwdriver, electrical outlet receptacle analyzer, two-part Screen Prep wipes to clean monitors, keyboards and optical glass and a Mini Mag-Lite®. Passive tools shall carry lifetime	\$70.00	\$502.50	Catalog Provided	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$1,253.00	NO BID
6b	telephone equipment installers. This kit provides all necessary tools and test equipment required to install electronic telephone systems. All the tools and equipment are assembled and packaged in a Cordura® zipper tool case that features specially designed pockets for a digital voltmeter, lineman's test set and a push drill. At a minimum, tools include a Harris Dracon 66 and 110 type punch-down tool, a heavy-duty push drill with assorted bits, a selection of basic hand tools including wire stripper, diagonal cutting plier and long nose plier plus a range of fixed-handle screwdrivers, a 77HP Tone Tracer, a Harris TS30 lineman's test set and 200EP Line Aid. Passive tools	\$310.00	\$1,293.45	Catalog Provided	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$960.00	No Bid

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6c	A high-torque tool combining the functions of a hammerdrill, drill and screwdriver with adjustable clutch, keyless chuck lock multiple speeds, AC powered battery charger and at least 2 extended run-time batteries.	\$374.00	\$346.60	Catalog Provided	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$325.00	NO BID
6e	% Discount off Balance of Line	3%	0%	0%	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	25%	NO BID
TOTALS		\$754.00	\$2,142.55	Catalog Provided	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$2,538.25	NO BID

GROUP 7

FLUKE		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
7a	Model OPVXG-106	\$27,971.00	\$27,195.00	NO BID	\$27,177.84	\$26,634.28	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$28,965.00	\$27,501.16
7b	Model OPVXG-WLPROPLUS	\$17,572.00	\$16,495.00	NO BID	\$16,316.38	\$15,990.05	NO BID	\$16,000.00	NO BID	NO BID	NO BID	NO BID	\$17,390.00	\$16,510.48
7c	Model OPVXG-LAN-10G	\$29,555.00	\$27,195.00	NO BID	\$27,177.84	\$26,634.28	NO BID	\$26,700.00	NO BID	NO BID	NO BID	NO BID	\$28,965.00	\$4,125.94
7d	Model OPV-OMNI-ANT	\$77.00	\$75.00	NO BID	\$74.57	\$73.08	NO BID	\$7,350.00	NO BID	NO BID	NO BID	NO BID	\$82.10	\$75.46
7e	AM/B4720	\$1,273.00	\$995.00	NO BID	\$846.99	\$828.28	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$866.00	\$836.49
7f	AM/A1490	\$12,445.00	\$11,095.00	NO BID	\$9,344.67	\$9,157.78	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$9,659.00	\$9,259.87
7g	CSN/NTM-PR4EA	\$77,145.00	\$72,420.00	NO BID	\$72,374.29	\$70,926.80	NO BID	\$71,000.00	NO BID	NO BID	NO BID	NO BID	\$77,135.00	\$73,235.30
7h	% Discount off Balance of Line	5%	0%	NO BID	1%	5%	NO BID	3%	NO BID	NO BID	NO BID	NO BID	20%	1%
TOTALS		\$166,038.00	\$155,470.00	NO BID	\$153,312.59	\$150,244.60	NO BID	\$121,050.03	NO BID	NO BID	NO BID	NO BID	\$163,062.30	\$131,544.71

NOTES: Storsoft Technologies Did NOT Quote All Items.

GROUP 8

IP BASED INTERCOM SYSTEM		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
8a	IP Based Intercom System (min 30 speakers)	NO BID	\$31,319.93	NO BID	\$10,537.63	\$10,428.75	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$18,999.00	NO BID
8b	IP Based Intercom System (min 100 speakers)	NO BID	\$87,193.21	NO BID	\$33,118.28	\$34,762.50	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$61,269.00	NO BID
8c	% Discount off Mfg. Balance of Line	NO BID	0%	NO BID	2%	25%	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	20%	NO BID
TOTALS		NO BID	\$118,513.14	NO BID	\$43,655.91	\$45,191.25	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$80,268.00	NO BID

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GROUP 9

NETSCOUT		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
9a	Sniffer Global Analyzer (10 user license version)	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$75,000.00	\$26,017.76
9b	% Discount off Mfg. Balance of Line	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	15%	1%
TOTALS		NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$75,000.00	\$26,017.76

GROUP 10

DISTRIBUTED ANTENNA SYSTEM		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
10a	Distributed Antenna System - Able to provide a Distributed Antenna System (Yes or No)	NO BID	YES	NO BID	YES	NO BID	NO BID	NO BID	YES	NO BID	YES	NO BID	YES	NO BID
TOTALS		NO BID	YES	NO BID	YES	NO BID	NO BID	NO BID	YES	NO BID	YES	NO BID	YES	NO BID

GROUP 11

CLIMATE CONTROLLED DATA CENTER CABINET		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
11a	Climate Controlled Data Center Cabinet 8'	\$9,048.00	\$2,594.66	NO BID	\$9,387.80	NO BID	NO BID	NO BID	\$3,645.00	NO BID	NO BID	NO BID	\$4,495.00	NO BID
11b	% Discount off Mfg. Balance of Line	8%	0%	NO BID	21%	NO BID	NO BID	NO BID	0%	NO BID	NO BID	NO BID	15%	NO BID
TOTALS		\$9,048.00	\$2,594.66	NO BID	\$9,387.80	NO BID	NO BID	NO BID	\$3,645.00	NO BID	NO BID	NO BID	\$4,495.00	NO BID

GROUP 12

DATA CENTER BACKUP POWER		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
12a	Data Center Backup Power (min redundant 375 kVA)	NO BID	\$177,142.85	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$118,000.00	NO BID
12b	% Discount off Mfg. Balance of Line	NO BID	0%	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	20%	NO BID
TOTALS		NO BID	\$177,142.85	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$118,000.00	NO BID

Notes: JDL Is Able To Provide But Requires An Engineer Survey Before Quote Can Be Provided

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GROUP 13

Balance of Catalog Offering : Vendors are requested to supply a list of other manufacturers supported in their catalogs.		CDW-G	Graybar	Intermark Industries	JDL Technologies	PC Solutions	Prosys	Storsoft Technologies	Structured Cabling Solutions	Tiger Direct	Tropical Communication	United Data Technologies	Windstream	Zones
	Manufacturer	NO RESP	Allen Tel	Weller	NO RESP	Extreme Networks	NO RESP	Dell / EMC	NO RESP	Color Research	NO RESP	NO RESP	Xtreme UPS & Batteries	NO RESP
	List All	NO RESP	Tripplite	B&K Percision	NO RESP	Enterasys	NO RESP	IBM	NO RESP	Ultra Products	NO RESP	NO RESP	Avaya Data	NO RESP
		NO RESP	Para Syst	Pro Kit	NO RESP		NO RESP	Juniper	NO RESP	Interion	NO RESP	NO RESP	Ruckus Products	NO RESP
		NO RESP	Lynn Elect		NO RESP		NO RESP	Tripplite	NO RESP	Tripplite	NO RESP	NO RESP	Adtran - Blue Socket	NO RESP
		NO RESP	Ideal Indus		NO RESP		NO RESP	Eaton	NO RESP	Barracuda Networks	NO RESP	NO RESP	Gamatronic UPS	NO RESP
		NO RESP	Klein Tools		NO RESP		NO RESP	Emulex	NO RESP		NO RESP	NO RESP		NO RESP
		NO RESP	Berktec		NO RESP		NO RESP		NO RESP		NO RESP	NO RESP		NO RESP
		NO RESP	Hoffman		NO RESP		NO RESP		NO RESP		NO RESP	NO RESP		NO RESP
	TOTALS	NO RESP			NO RESP		NO RESP		NO RESP		NO RESP	NO RESP		NO RESP