

| BID PROPOSAL FORM (FORMAT B) 009-PP04  |   | VENDORS        |                                |                 |                                |                |                                |                |                                |                |                                |                |                                |                   |                                |  |
|--|---|----------------|--------------------------------|-----------------|--------------------------------|----------------|--------------------------------|----------------|--------------------------------|----------------|--------------------------------|----------------|--------------------------------|-------------------|--------------------------------|--|
| Wiring, Telecommunication (Furnish Equip. & Installation, Voice & Data)  |   |                |                                |                 |                                |                |                                |                |                                |                |                                |                |                                |                   |                                |  |
| Buyer: Harry Eschbach  |   | ATC            |                                | *MIAMI BUSINESS |                                | QUALITY WIRING |                                | RICOH          |                                | SCS            |                                | TROPICAL COMM. |                                | UNIVERSAL CABLING |                                |  |
| Item   | DESCRIPTION   | Price per Unit | Manufacturer or Brand Comments | Price per Unit  | Manufacturer or Brand Comments | Price per Unit | Manufacturer or Brand Comments | Price per Unit | Manufacturer or Brand Comments | Price per Unit | Manufacturer or Brand Comments | Price per Unit | Manufacturer or Brand Comments | Price per Unit    | Manufacturer or Brand Comments |  |
| <b>WIRING AND CONDUIT ITEMS</b>  |   |                |                                |                 |                                |                |                                |                |                                |                |                                |                |                                |                   |                                |  |
| 1  | Install cat6e drop up to 100 meters as per EIA/TIA-568-B.2 Standards (Installation) | \$125.00       | ESSEX                          | \$182.65        | GENERAL                        | \$ 65.00       | BERK-TEK                       | \$305.00       | BERK-TEK                       | \$ 76.95       | GENERAL                        | \$ 89.88       | GENERAL                        | \$190.00          | ESSEX                          |  |
| <b>Bidder should use the following checklist to assist in bid submission including but not limited to:</b>   |   |                |                                |                 |                                |                |                                |                |                                |                |                                |                |                                |                   |                                |  |
| Signed Bidders Qualification Formed  |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Bid Proposal Form Price Sheets Completed   |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Vendor Information Sheet   |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| e-Rate Service Provider Identification Number (SPIN)   |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Client Information - List of References  |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Proof of a minimum of seven (7) years experience in installing telecommunications wiring systems, Specification 1.4  |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Proof of Specialty Electrical Contractors License, Specification 1.5   |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Proof of work history, with dates, clients with their contact information Specification 1.4  |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Mfg's. certifications, if appl., as per Specification 1.6  |   |                | Yes                            |                 | No                             |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Escalation Chart for problem resolution as per Specification 2.4   |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Occupational License   |   |                | Yes                            |                 |                                |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| List of Employees, classified by position and certifications, if appl. (Installer, Laborer, Technician, Engineer, Cable Splicere, Electrician, Foreman, and Equipment Operator) as per Specification 2.6.4 & 2.7.1 |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |
| Excel File of Bid Proposal Form  |   |                | Yes                            |                 | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                | Yes                            |                   | Yes                            |  |

| Wiring, Telecommunication (Furnish Equip. & Installation, Voice & Data)  |   | VENDORS        |                                |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|---|----------------|--------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Buyer: Harry Eschbach  |   |                |                                |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |   | WAVEGUIDE      |                                |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Item   | DESCRIPTION   | Price per Unit | Manufacturer or Brand Comments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| <b>WIRING AND CONDUIT ITEMS</b>  |   |                |                                |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1  | Install cat6e drop up to 100 meters as per EIA/TIA-568-B.2 Standards (Installation) | \$182.92       | GENERAL                        |  |  |  |  |  |  |  |  |  |  |  |  |  |
| <b>Bidder should use the following checklist to assist in bid submission including but not limited to:</b>   |   |                |                                |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Signed Bidders Qualification Formed  |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bid Proposal Form Price Sheets Completed   |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Vendor Information Sheet   |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| e-Rate Service Provider Identification Number (SPIN)   |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client Information - List of References  |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Proof of a minimum of seven (7) years experience in installing telecommunications wiring systems, Specification 1.4  |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Proof of Specialty Electrical Contractors License, Specification 1.5   |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Proof of work history, with dates, clients with their contact information Specification 1.4  |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mfg's. certifications, if appl., as per Specification 1.6  |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Escalation Chart for problem resolution as per Specification 2.4   |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Occupational License   |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| List of Employees, classified by position and certifications, if appl. (Installer, Laborer, Technician, Engineer, Cable Splicere, Electrician, Foreman, and Equipment Operator) as per Specification 2.6.4 & 2.7.1 |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Excel File of Bid Proposal Form  |   |                | Yes                            |  |  |  |  |  |  |  |  |  |  |  |  |  |

\* Non responsive: Did not submit all required documentation.