

The School Board of Miami-Dade County, Florida

Bid #154-CC04

Network Connectivity Devices

		Advanced Micro Services	Alltel Communications Products, Inc.	Ameritek Networks dba Amer.com	Biko, Inc.	CLT Computers Inc./dba Multiwave	Compusa, Inc.	Daly Computers	Insight Public Sector, Inc.	JPK Micro Supply, Inc.
Item	DESCRIPTION	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount
	Award may be made to a maximum of three (3) responsive bidders meeting specifications, per manufacturer.	No Mfg Certification					Non-Responsive, Did not complete format B			No Mfg Certification
1	3COM	5%	31%		5%	1% + shipping	Did not complete, format b	30%	various	cost + 2%
2	BELDEN	5%			15%	1% + shipping	Did not complete, format b	25%		cost + 2%
3	BELKIN	5%			2%	1% + shipping	Did not complete, format b	30%		cost + 2%
4	CABLETRON	5%			2%	1% + shipping	Did not complete, format b	30%		cost + 2%
5	CISCO SYSTEMS	5%			5%	1% + shipping	Did not complete, format b	25%	40% **	cost + 2%
6	DIGI	5%			2%	1% + shipping	Did not complete, format b	37%		cost + 2%
7	D-LINK	5%			5%	1% + shipping	Did not complete, format b	20%	20%	cost + 2%
8	HEWLETT PACKARD	5%			2%	1% + shipping	Did not complete, format b	32%	35%	cost + 2%
9	IBM	5%			3%	1% + shipping	Did not complete, format b	10%	6%	cost + 2%
10	INTEL	5%			1%	1% + shipping	Did not complete, format b	27%	15%	cost + 2%
11	IOMEGA	5%			5%	1% + shipping	Did not complete, format b	15%	6%	cost + 2%
12	KENSINGTON	5%			3%	1% + shipping	Did not complete, format b	35%	20%	cost + 2%
13	LINKSYS	5%			1%	1% + shipping	Did not complete, format b	37%		cost + 2%
14	NETGEAR	5%			2%	1% + shipping	Did not complete, format b	30%		cost + 2%
15	NORTEL	5%			5%	1% + shipping	Did not complete, format b	5%		cost + 2%
16	SEAGATE	5%			1%	1% + shipping	Did not complete, format b	10%		cost + 2%
17	US ROBOTICS	5%			6%	1% + shipping	Did not complete, format b	20%		cost + 2%
18	WESTERN DIGITAL	5%			2%	1% + shipping	Did not complete, format b	30%		cost + 2%
19	OTHER - AMER.COM			35%						

** No price sheets - unable to verify prices

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Item	DESCRIPTION	Microwarehouse Gov/Ed Inc.	Nortel Networks	Pomeroy IT Solutions	Prosys Information Systems, Inc.	Tech Depot	Telecom Engineering Consultants, Inc.	United Data Technologies	Virtucom, Inc.	PC University Distributors, Inc.	Wysiwyg Enterprises, Inc.
		Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount	Percentage of Discount
	Award may be made to a maximum of three (3) responsive responsible bidders meeting specifications, per manufacturer.									Non-Responsive, No price sheets	
1	3COM	25%				20%	50%		5%	14%	
2	BELDEN	30%				18%					
3	BELKIN	25%		15%		15%	40%	18%		21%	
4	CABLETRON	20%									
5	CISCO SYSTEMS	20%		40.6%	38.2%	25%	19%			6%	
6	DIGI	30%		30%		7%	60%				
7	D-LINK	15%		13%		10%	40%			17%	14%
8	HEWLETT PACKARD	20%		36%		11%	20%	37%	5%	11%	5%
9	IBM	25%				10%			8%	6%	
10	INTEL	15%		30%		10%	13%			7%	
11	IOMEGA	30%				15%	5%			13%	
12	KENSINGTON	30%				13%	24%			18%	
13	LINKSYS	30%		11%			40%	30%		11%	44%
14	NETGEAR	25%				6%	35%	35%		14%	39%
15	NORTEL	5%	38%			16%	30%			6%	
16	SEAGATE	25%				6%	40%				
17	US ROBOTICS	20%				7%					
18	WESTERN DIGITAL	25%				6%	15%				
19	OTHER - AMER.COM										