

**Questions and Answers from Pre-Proposal Conference of June 15, 2010 for RFP  
No. 058-KK10 – Telecommunications Facilities**

1. **Question:**

Will the successful Proposer be able to enter into future sub-lease agreements with commercial co-locators, given that the School Board will be the owner of the monopole?

**Answer:**

Please refer to Section IX of the RFP, which notes that “The Lessee (as Primary Provider) shall have the right to enter into no more than three (3) future sublease agreements with future additional commercial telecommunications providers for use of the Co-location Monopole. In the case of the Developer, the Developer shall have the right to enter into no more than four (4) future sublease agreements with future commercial telecommunications providers for use of the Co-location Monopole as defined in the RFP.”

2. **Question:**

Would the term of the sub-lease agreement be the same duration as the primary lease agreement?

**Answer:**

Please refer to Section IX of the RFP, which notes that “At such time as the Lessee wishes to add a future additional commercial telecommunications provider on the Co-location Monopole, the Lessee shall notify the District in writing of its intent, and provide all necessary information regarding such co-location, including the name of the co-locator and other pertinent information as may be reasonably required by the District. The terms and conditions of the sub-lease agreement between the successful Proposer and future co-locator(s) must be substantially similar to the Lease Agreement between the Lessee and the Board, and the Lessee must proffer an equitable revenue sharing formula acceptable to both parties. The proposed sub-lease, including the revenue sharing formula, shall be reviewed/approved by the Telecommunications Committee, as a pre-condition to the Lessee entering into any such sub-lease.” In addition to the foregoing, Board approval may be required.

3. **Question:**

The RFP states that wireless internet must be provided. If a proposer does not have the ability to provide internet services, how does that get worked out?

**Answer:**

See section II of the RFP which states "In addition to evaluating the proposals received from the Proposers based on the criteria established in Section VIII of this RFP, the Board will give further consideration to the 'added value' associated with the Proposer providing to the Board, at no additional cost to the Board, a minimum number of hi-speed internet accounts with supporting hardware, should the Proposer choose to do so."

4. **Question:**

The RFP includes 164 possible locations. Will the sites not included in this RFP be included in a future RFP?

**Answer:**

There has been no determination as to whether additional sites may be included in a future RFP.

5. **Question:**

Will the Phase I Submittal require review by the school principal?

**Answer:**

Please refer to Section VIII (B) of the RFP, which states that Phase I Submittals will be reviewed by the District.

6. **Question:**

At the time of the Phase I Submittal, will proposers be required to submit a list of the sites they are interested in?

**Answer:**

Please refer to Section VII (A) of the RFP, which indicates that interested proposers must submit, among other things, a list of the Board-owned locations that the proposers wish to pursue, from the list of 164 available sites,.