

032-GG05 ART & SPECIALTY PAPER BID

QUESTION: REQUEST FROM COMMERCIAL ART SUPPLY TO MAIL LAST YEAR'S RECAP FOR THE ART & SPECIALTY PAPER BID.

ANSWER : PLEASE SEE ATTACHED PDF FILE CONTAINING TWO DOCUMENTS FROM PREVIOUS BID 094-EE05: PARTIAL AWARD DATED NOVEMBER 30, 2005 AND BALANCE AWARD DATED MARCH 1, 2006.

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: BALANCE AWARD BID NO. 094-EE05 – ART & SPECIALTY PAPER

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on September 22, 2005, is to purchase, at firm unit prices, quantities, as may be required, of art & specialty paper, for Stores & Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 195 vendors sent bid forms or card notices of this advertised bid, 21 responded, with 7 regular bids, 1 non-responsive bid and 13 no bids.

Items 1, 2, 5 through 11, 14 through 18, 19 through 27, 28 and 29; 30 through 34; 36, 37 through 47, and 48 through 50 were awarded by the Board on December 14, 2005, for an estimated expenditure amount of \$878,225.80.

The District's bid was benchmarked against the current bid awarded by The School Board of Broward County, Florida, and results indicated that the District is receiving better pricing on comparable items.

Fund Source
0100 - General

M/WBE Eligibility
Hispanic Female

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Bid No. 094-EE05 – ART & SPECIALTY PAPER, to purchase, at firm unit prices, quantities, as may be required, of art & specialty paper, for Stores and Mail Distribution stock, during the term of the bid, effective March 16, 2006, through December 13, 2006, as follows:

PRIMARY

1. STANDARD STATIONERY SUPPLY COMPANY
2251 SOUTH FOSTER AVENUE
WHEELING, IL 60090 ESTIMATE \$203,440
OWNER: DAVID WILSON, PRESIDENT

GROUP II

Total Low Price Meeting Specifications: Items 3 and 4.

Item 3 - Construction paper, custom assorted, 18"x24" @
\$45.56 per case.

Item 4 - Construction paper, custom assorted, 12"x18" @
\$37.97 per case.

SECONDARY

2. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
SOUTH MIAMI, FL 33155 ESTIMATE \$220,694.60
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

GROUP II

Second Total Low Price Bid: Items 3 and 4.

Item 3 - Construction paper, custom assorted, 18"x24" @
\$49.48 per case.

Item 4 - Construction paper, custom assorted, 12"x18" @
\$41.18 per case.

PRIMARY

3. WINDTREE ENTERPRISES, INC.
4100 POWERLINE ROAD, SUITE Y3
POMPANO BEACH, FL 33077 ESTIMATE \$57,758
OWNER: LESLIE B. FRANKEL, PRESIDENT

Group IV

Total Low Price Meeting Specifications: Items 12 and 13.

Item 12 - Matboard, 30" x 40" @ \$92 per package.

Item 13 - Matboard, 20" x 30" @ \$49.60 per package.

Group X

Low Unit Price: Item 35.

Item 35 - Charcoal paper, white @ \$84.95 per package.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$278,452.60.

OSP/lja

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: PARTIAL AWARD BID NO. 094-EE05 – ART & SPECIALTY PAPER

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on September 22, 2005, is to purchase, at firm unit prices, quantities, as may be required, of art & specialty paper, for Stores & Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 195 vendors sent bid forms or card notices of this advertised bid, 21 responded, with 7 regular bids, 1 non-responsive bid and 13 no bids.

Items in Group II: Item 3 - Construction paper, 18" x 24", and Item 4 - Construction paper, 12" x 18", custom color assortment; Group IV: Item 12 - Matboard, 30" x 40", Item 13 - Matboard 20" x 30"; and Group IX: Item 35 - Charcoal paper, 19" x 25", white are being held for further evaluation and will be awarded at a future Board meeting.

The District's bid was benchmarked against the current bid awarded by The School Board of Broward County, Florida, and results indicated that the District is receiving better pricing on comparable items.

Fund Source
0100 - General

M/WBE Eligibility
Hispanic Female

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 094-EE05 – ART & SPECIALTY PAPER, to purchase, at firm unit prices, quantities, as may be required, of art & specialty paper, for Stores and Mail Distribution stock, during the term of the bid, effective December 14, 2005, through December 13, 2006, as follows:

PRIMARY

1. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
SOUTH MIAMI, FL 33155 ESTIMATE \$109,840
OWNER: VIVIAN CASTELLANOS, VICE PRESIDENT (HF)

Group III

Total Low Unit Price: Items 5 through 11.

- Item 5 - Art paper, green @ \$37.78 per roll.
- Item 6 - Art paper, white @ \$29.78 per roll.
- Item 7 - Art paper, light blue @ \$37.08 per roll.
- Item 8 - Art paper, black @ \$31.08 per roll.
- Item 9 - Art paper, canary @ \$37.08 per roll.
- Item 10 - Art paper, flame red @ \$42.48 per roll.
- Item 11 - Art paper, orange @ \$38.08 per roll.

2. CAS INDUSTRIES, INC.
D.B.A. COMMERCIAL ART SUPPLY
935 EAST ERIE BOULEVARD EAST ESTIMATE \$26,205
SYRACUSE, NY 13210
OWNER: DONALD E. COHEN, PRESIDENT

Group IX

Low Unit Price: Items 31 and 34.

- Item 31 - Watercolor paper @ \$15 per package.
- Item 34 - Chipboard @ \$37.35 per box.

3. NATIONAL ART & SCHOOL SUPPLIES
2195 ELIZABETH AVENUE
RAHWAY, NY 07065 ESTIMATE \$328,034.90
OWNER: SAMUEL LEFKOWITZ, PRESIDENT

Groups V, VI, VII, VIII, X, and XI

Total Low Unit Price: Items 14 and 15, 16 through 18,
19 through 27, 28 and 29, 37 through 47, and 48 through 50.

Group V

Item 14 - Drawing paper, Manila, 24" x 36" @ \$22.97 per case.

Item 15 - Drawing paper, Manila, 12" x 18" @ \$22.97 per case.

Group VI

Item 16 - Drawing paper, white, 24" x 36" @ \$40.49 per case.

Item 17 - Drawing paper, white, 18" x 24" @ \$40.48 per case.

Item 18 - Drawing paper, white, 12" x 18" @ \$30.36 per case.

Group VII

Item 19 - Railroad board, black @ \$9.50 per package.

Item 20 - Railroad board, azure blue @ \$9.50 per package.

Item 21 - Railroad board, buff @ \$9.50 per package.

Item 22 - Railroad board, Kelly green @ \$9.50 per package.

Item 23 - Railroad board, red @ \$9.50 per package.

Item 24 - Railroad board, white @ \$7.99 per package.

Item 25 - Railroad board, royal blue @ \$9.50 per package.

Item 26 - Railroad board, coral @ \$9.50 per package.

Item 27 - Railroad board, canary @ \$9.50 per package.

Group VIII

Item 28 - Tag board, 12" x 18" @ \$20.69 per case.

Item 29 - Tag board, 18" x 24" @ \$35.89 per case.

Group X

Item 37 - Paper, Manuscript, first grade, Groveton, ruled @ \$14.51 per case.

Item 38 - Paper, Manuscript, second grade, Groveton, ruled @ \$14.52 per case.

Item 39 - Paper, Manuscript, first grade, Zaner Bloser, ruled @ \$14.52 per case.

Item 40 - Paper, Manuscript, second grade, Zaner Bloser, ruled @ \$14.52 per case.

- Item 41 - Paper, Manuscript, kindergarten, Zaner Bloser, ruled @ \$14.51 per case.
- Item 42 - Paper, Manuscript, first grade, Zaner Bloser, ruled @ \$14.50 per case.
- Item 43 - Paper, Manuscript, second grade, Zaner Bloser, ruled @ \$14.51 per case.
- Item 44 - Paper, Manuscript, third grade, Zaner Bloser, ruled @ \$14.51 per case.
- Item 45 - Paper, Manuscript, fourth grade, Zaner Bloser, ruled @ \$14.51 per case.
- Item 46 - Paper, transition, third grade, Zaner Bloser, ruled @ \$14.52 per case.
- Item 47 - Paper, picture story @ \$14.52 per case.

Group XI

- Item 48 - Paper, penmanship, lined, 5/16" @ \$17.19 per case.
- Item 49 - Paper, penmanship, lined, 3/8" @ \$17.19 per case.
- Item 50 - Paper, penmanship, lined, 1/2" @ \$21 per case.

Group IX

Low Unit Price: Items 32, 33 and 36.

- Item 32 - Kraft wrapping paper, brown @ \$23.75 per roll.
- Item 33 - Newsprint, white @ \$14.59 per case.
- Item 36 - Finger-paint paper @ \$36.18 per case.

- 4. PYRAMID SCHOOL PRODUCTS
 6510 NORTH 54 STREET
 TAMPA, FL 33610 ESTIMATE \$375,461.25
 OWNER: LAWRENCE A. MILLER, VICE PRESIDENT

Group I

Total Low Unit Price: Items 1 and 2.
 Low Unit Price: Item 30.

- Item 1 - Construction paper, 12" x 18" @ \$33.375 per case.
- Item 2 - Construction paper, 18" x 24" @ \$40.05 per case.

Group IX

Item 30 - Tissue paper @ \$23.52 per case.

SECONDARY

5. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
SOUTH MIAMI, FL 33155 ESTIMATE \$578,783.80
OWNER: VIVIAN CASTELLANOS, VICE PRESIDENT (HF)

Groups I, V, VII, VIII, IX, X, and XI

Second Total Low Unit Price: Items 1 and 2, 14 and 15, 19 through 27, 28 and 29, 33, 37 through 47, and 48 through 50.

Group I

- Item 1 - Construction paper, 12" x 18" @ \$33.74 per case.
Item 2 - Construction paper, 18" x 24" @ \$40.48 per case.

Group V

- Item 14 - Drawing paper, Manila, 24" x 36" @ \$23.68 per case.
Item 15 - Drawing paper, Manila, 12" x 18" @ \$23.68 per case.

Group VII

- Item 19 - Railroad board, black @ \$9.68 per package.
Item 20 - Railroad board, azure blue @ \$9.68 per package.
Item 21 - Railroad board, buff @ \$9.68 per package.
Item 22 - Railroad board, Kelly green @ \$9.68 per package.
Item 23 - Railroad board, red @ \$9.68 per package.
Item 24 - Railroad board, white @ \$8.28 per package.
Item 25 - Railroad board, royal blue @ \$9.68 per package.
Item 26 - Railroad board, coral @ \$9.68 per package.
Item 27 - Railroad board, canary @ \$9.68 per package.

Group VIII

Item 28 - Tag board, 12" x 18" @ \$21.48 per case.

Item 29 - Tag board, 18" x 24" @ \$37.40 per case.

Second Low Unit Price: Item 33.

Group IX

Item 33 - Newsprint, white @ \$14.98 per case.

Group X

Item 37 - Paper, Manuscript, first grade, Groveton, ruled @ \$15.48 per case.

Item 38 - Paper, Manuscript, second grade, Groveton, ruled @ \$15.48 per case.

Item 39 - Paper, Manuscript, first grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 40 - Paper, Manuscript, second grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 41 - Paper, Manuscript, kindergarten, Zaner Bloser, ruled @ \$15.48 per case.

Item 42 - Paper, Manuscript, first grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 43 - Paper, Manuscript, second grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 44 - Paper, Manuscript, third grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 45 - Paper, Manuscript, fourth grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 46 - Paper, transition, third grade, Zaner Bloser, ruled @ \$15.48 per case.

Item 47 - Paper, picture story @ \$19.48 per case.

Group XI

Item 48 - Paper, penmanship, lined, 5/16" @ \$17.88 per case.

Item 49 - Paper, penmanship, lined, 3/8" @ \$17.88 per case.

Item 50 - Paper, penmanship, lined, 1/2" @ \$21.88 per case.

6. NATIONAL ART & SCHOOL SUPPLIES
2195 ELIZABETH AVENUE
RAHWAY, NY 07065 ESTIMATE \$18,944
OWNER: SAMUEL LEFKOWITZ, PRESIDENT

Group IX

Second Low Unit Price: Item 30.

Item 30 - Tissue paper @ \$23.68 per case.

7. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54 STREET
TAMPA, FL 33610 ESTIMATE \$244,938
OWNER: LAWRENCE A. MILLER, VICE PRESIDENT

Groups III and VI

Second Total Low Unit Price: Items 5 through 11, and Items 16 through 18.

- Item 5 - Art paper, green @ \$37.95 per roll.
Item 6 - Art paper, white @ \$29.95 per roll.
Item 7 - Art paper, light blue @ \$37 per roll.
Item 8 - Art paper, black @ \$31.25 per roll.
Item 9 - Art paper, canary @ \$37.25 per roll.
Item 10 - Art paper, flame red @ \$42.25 per roll.
Item 11 - Art paper, orange @ \$38.25 per roll.
Item 16 - Drawing paper, white, 24" x 36" @ \$40.69 per case.
Item 17 - Drawing paper, white, 18" x 24" @ \$40.70 per case.
Item 18 - Drawing paper, white, 12" x 18" @ \$30.45 per case.

Group IX

Second Low Unit Price: Items 32 and 34.

- Item 32 - Kraft wrapping paper, brown @ \$23.85 per roll.
Item 34 - Chipboard @ \$59 per box.

8. STANDARD STATIONERY SUPPLY COMPANY
2251 SOUTH FOSTER AVENUE
WHEELING, IL 60090 ESTIMATE \$3,810
OWNER: DAVID WILSON, PRESIDENT

GROUP IX

Second Low Unit Price: Item 36.

Item 36 - Finger-paint paper @ \$38.10 per case.

9. WINDTREE ENTERPRISES, INC.
4100 POWERLINE ROAD, SUITE Y3
POMPANO BEACH, FL 33077 ESTIMATE \$31,750
OWNER: LESLIE B. FRANKEL, PRESIDENT

Group IX

Second Low Unit Price: Item 31.

Item 31 - Watercolor paper @ \$31.75 per package.

10. Authorize Procurement Management Services to purchase up to the total estimated amount of \$878,225.80.

OSP/lja