

**MEMORANDUM**

December 1, 2023  
**M1408-CM**  
 CM/995-2364

**TO:** Dr. Jose L. Dotres, Superintendent of Schools

**THROUGH:** Ron Y. Steiger, Chief Financial Officer

**FROM:** Charisma Montfort, Chief Procurement Officer *CM*  
 Procurement Management Services


**SUBJECT: SUPERINTENDENT’S EXTENSION OF CONTRACTS**

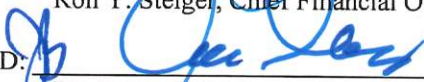
The following contracts are requested to be approved as Superintendent’s Extension of Contracts, as authorized by School Board Policy 6320, Purchasing. It is the District’s established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the contracts. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extensions listed below:

| Contract Number | Contract Title   | Board Approval Date  | # of Extensions Granted | Board Approved Contract Amount | Board Approved Term | # of Extensions Used | Total Contract Expenditures | New Total Contract Amount | New Contract Term                               | Reason for Contract Extension vs. Re-Bid                                      |
|-----------------|--|--|-------------------------|--------------------------------|---------------------|----------------------|-----------------------------|---------------------------|---|---|
| ITB-19-053-DP   | Audiovisual Equipment, Supplies, and Installation Services | December 9, 2020 (Contract Award)<br>February 10, 2021 (Correction of Award)<br>September 9, 2021 (Supplemental Award) | 2 1-year                | \$15,000,000                   | 3 years             | 0                    | \$ 16,735,419.14            | \$5,000,000               | December 10, 2023 – December 9, 2024 (One Year) | Originating department has requested to utilize the first contract extension. |

REVIEWED:  Ailii Graupera  
Office of General Counsel  
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School Board Attorney

RECOMMENDED:   
 Ron Y. Steiger, Chief Financial Officer

APPROVED:   
 Dr. Jose L. Dotres  
 Superintendent of Schools

CM:mf

**CONTRACT EXTENSION SUMMARY**

Contract No.: ITB-19-053-DP

Contract Title: Audiovisual Equipment, Supplies, and Installation Services

Board Meeting Date: December 9, 2020

Agenda Item: E-144

Correction of Award: February 10, 2021

Agenda Item: E-144

Supplemental Award: September 9, 2021

Agenda Item: E-145

Purpose of Contract: The purpose of this Invitation to Bid (ITB) is to establish contracts, at firm MSRP catalog discounts, for the purchase of audiovisual equipment, supplies, installation, and training services for the various schools and departments in Miami-Dade County Public Schools.

Initial Award Amount: \$15,000,000

Supplemental Award Amount: \$7,000,000 for FY 2021-22 only

Initial Contract Award Period and Extension: December 10, 2020 – December 9, 2023  
Three (3) years, with an option to extend for two (2) additional one (1) year periods.

Required Licenses and/or Certifications: Yes, see attached.  No

Current Extension Amount: N/A

Current Extension Period: N/A

Recommended Extension Award Amount: \$5,000,000

Recommended Extension Period: December 10, 2023 – December 9, 2024  
This is the first extension of the contract. The awardees have agreed to extend for an additional one-year period, by letter on file.

Vendors Recommended for Contract Extension: Eight (8)

1. Audio Enhancement, Inc.
2. CDW Government LLC
3. Comp Core International Inc. **MBE/MWBE, ASIAN AMERICAN**
4. Globalxnet Technologies, LLC **MBE/MWBE, AFRICAN AMERICAN**
5. MDT Technologies, Inc. **SBE/MWBE, HISPANIC AMERICAN**
6. Solotech Sales & Integration USA Inc. (formerly Pro Sound, Inc.)
7. BLUUM USA, Inc. (formerly Troxell Communications, Inc.)
8. Visionworx, LLC dba CCS Presentation Systems

Additional certified firms available: Yes, see attached.  No

OEO Verified

Yes, see attached.  No

Cost Savings: No

Justification: It is considered to be in the best interest of the District to extend this contract for an additional one year period, to benefit from fixed prices and continuity of service, inasmuch as the Consumer Price Index for All Urban Consumers (CPI-U), as of September 2023, indicated an increase of 0.4%. Staff has indicated satisfactory performance from the vendor(s) and recommends extension. This extension is based on the terms and conditions contained in the original contract approved by the School Board.

Benchmark: N/A

Authorization to proceed with extension:  Approved

Denied

Buyer: M. Fley  
Margaret Fley, Procurement Analyst

Date: 10/23/2023

By: Charisma Montfort  
Charisma Montfort, Chief Procurement Officer

Date: 12/4/2023