

MEMORANDUM

July 26, 2022
M1241-CM
 CM/995-1434

TO: Dr. Jose L. Dotres, Superintendent of Schools

THROUGH: Ron Y. Steiger, Chief Financial Officer


FROM: Charisma Montfort, Interim Chief Procurement Officer *CM*
 Procurement Management Services


SUBJECT: SUPERINTENDENT'S EXTENSION OF CONTRACTS

The following contracts are requested to be approved as Superintendent's Extension of Contracts, as authorized by School Board Policy 6320, Purchasing. It is the District's established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the contracts. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extensions listed below:

Contract Number	Contract Title	Board Approval Date	# of Extensions Granted	Board Approved Contract Amount	Board Approved Term	# of Extensions Used	Total Contract Expenditures	New Total Contract Amount	New Contract Term	Reason For Contract Extension vs. Re-Bid
ITB-17-042-DP	Intercom, Master Clock, and PA Sound Systems	December 19, 2018	2 1-year	\$4,500,000	3 years	1	\$113,670.45	\$1,500,000	December 19, 2022, through December 18, 2023	Originating department has requested to utilize the second and final contract extension.

REVIEWED:  Digitally signed by Ailli Graupera
 Date: 2022.08.04 12:48:22 -0400
 School Board Attorney

RECOMMENDED: 
 Ron Y. Steiger, Chief Financial Officer

APPROVED: 
 Dr. Jose L. Dotres
 Superintendent of Schools

2022 SEP -6 AM 9:53
 CM:pm

CONTRACT EXTENSION SUMMARY

Contract No.: **ITB-17-042-DP**

Contract Title: **INTERCOM, MASTER CLOCK, AND PA SOUND SYSTEMS**

Board Meeting Date: **December 19, 2018**

Agenda Item: **E-142**

Purpose of Contract: The purpose of this Invitation to Bid (ITB) is to establish a contract with preapproved vendors for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools and other facilities.

Initial Award Amount: **\$4,500,000**

Initial Contract Award Period and Extension: December 19, 2018 through December 18, 2021
Three (3) years, with an option to extend for two (2) additional one (1) year periods.

Required Licenses and/or Certifications: Yes, see attached. No

Current Extension Amount: **\$1,500,000**

Current Extension Period: **December 19, 2021 through December 18, 2022**

Recommended Extension Award Amount: **\$1,500,000**

Recommended Extension Period: December 19, 2022 through December 18, 2023
This is the second and final extension of the contract. The awardees have agreed to extend for an additional one-year period, by letter on file.

Vendors Recommended for Contract Extension: Four (4)

- 1.AUDIO ENHANCEMENT, INC.
- 2.MUSIC ARTS ENTERPRISES, INC., MAE
- 3.NDR CORPORATION
- 4.RAULAND-BORG CORPORATION OF FLORIDA

Additional certified firms available: Yes, see attached. No

OEO Verified Yes, see attached. No

Cost Savings: No

Justification: It is considered to be in the best interest of the District to extend this contract for an additional one year period, to benefit from fixed prices and continuity of service, inasmuch as the Consumer Price Index (CPI), as of June 2022, indicated an increase of 1.3%. Staff has indicated satisfactory performance from the vendors and recommends extension. This extension is based on the terms and conditions contained in the original contract approved by the School Board.

Benchmark: N/A

Authorization to proceed with extension: Approved
 Denied

Buyer: Pedro Martinez
Pedro Martinez, Purchasing Agent

Date: 7/27/2022

By: Charisma Montfort
Charisma Montfort, Interim Chief Procurement Officer

Date: 8/4/2022

CONTRACT EXTENSION SUMMARY

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Board Meeting Date: **December 19, 2018**

Agenda Item: **E-142**

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Current Extension Period: **December 19, 2021 through December 18, 2022**

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- 4.RAULAND-BORG CORPORATION OF FLORIDA

Additional certified firms available: Yes, see attached. No

OEO Verified Yes, see attached. No

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-17-042-DP – INTERCOM,
MASTER CLOCK, AND PA SOUND SYSTEMS**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Maintenance Operations, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with preapproved vendors for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools and other facilities. This is a term bid states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. Awarded Bidders shall receive a Request for Quotes for projects over the current quotation threshold. This Invitation to Bid was advertised on the Miami-Dade County Public Schools Procurement Management Services' website, DemandStar, BidNet, Florida Bid, Miami Times, and Diario Las Americas, as well as emailed to 84 potential bidders.

The initial term of the bid shall be for a period of three (3) years, commencing December 19, 2018, through December 18, 2021, and may, by mutual agreement between the School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE and/or local participation rate.

Four (4) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to all four (4) vendors. One (1) of the awarded vendors has subcontracted a local entity. The local preference goal of 5% was exceeded, with a participation goal of 20%.

In FY 2018, the District spent \$1,980,779 on intercom, master clock, and PA sound system contracts. This ITB will realize a savings of over \$300,000.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source
Various

E-142

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation to Bid No. ITB-17-042-DP – INTERCOM, MASTERCLOCK, AND PA SOUND SYSTEMS, to establish a contract with preapproved vendors for a complete turnkey installation, upgrade and repair, including labor, design, engineering, supervision, equipment, and materials necessary to provide intercom, master clock and PA sound systems at Miami-Dade County Public Schools and other facilities, during the term of the bid, with an effective date of December 19, 2018, through December 18, 2021, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

- A. AUDIO ENHANCEMENT, INC.
14241 SOUTH REDWOOD ROAD
BLUFFDALE, UT 84065
OWNER/OFFICER: JEFF ANDERSON, CEO

 - B. MUSIC ARTS ENTERPRISES, INC.
3301 DAVIE BOULEVARD
FORT LAUDERDALE, FL 33312
OWNER/OFFICER: MICHAEL S. KATZ, CEO

 - C. NDR CORPORATION
3250 NE 112TH AVENUE
FORT LAUDERDALE, FL 33334
OWNER/OFFICER: RONADL BOENDER, PRESIDENT

 - D. RAULAND-BORG CORPORATION OF FLORIDA
620 DOUGLAS AVENUE, SUITE 1316
ALTAMONTE SPRINGS, FL 32714
OWNER/OFFICER: NARDO BOSQUE, PRESIDENT
- SUB-CONTRACTOR:
POWER ELECTRIC OF SOUTH FL, INC.
8003 W 6TH AVENUE, UNIT L
HIALEAH, FL 33014
OWNER/OFFICER: DIEGO LARA, PRESIDENT

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$4,500,000 for the initial contract term and an amount not to exceed \$1,500,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

MEMORANDUM

July 11, 2022
M2223-002

TO: Ms. Miranda James, Director, Purchasing Group H
Procurement Management Services

FROM: Michael A. Krtausch, Assistant Superintendent
Facilities Operations, Maintenance

SUBJECT: **RENEWAL OF BID NO. ITB-17-042-DP – INTERCOM,
MASTER CLOCK, AND PA SOUND SYSTEMS**

Facilities Operations, Maintenance requests Procurement Management Services to initiate all appropriate and required actions necessary to renew the subject bid. Facilities Operations, Maintenance's responses to the four items of information which are necessary for this renewal to move forward are as follows:

1. **Cost Benefit Analysis:** The bid is structured in a multiple vendor, quote on demand format; therefore, project pricing is contingent upon scope and circumstance on a case-by-case basis and should reflect market conditions at all times.
2. **Contract Expenditures:** Purchase requisitions for the current term of the contract, which commenced on December 19, 2021, to date, could not be identified.
3. **Extension Versus Rebidding:** There is no fiscal or operational advantage to rebidding, since all future project costs will be market based.
4. **Extension Amount:** This bid was awarded by the Board at its meeting of December 19, 2018 for an initial term of three years. At that time a recommendation was presented and approved that subsequent one-year extensions be processed for an amount not to exceed \$1,500,000.00 It is requested that this extension be processed and approved in accordance with that recommendation.

