

MEMORANDUM

August 31, 2022  
**M1255-CM**  
 CM/995-1434

**RUSH**

**TO:** Dr. Jose L. Dotres, Superintendent of Schools

**THROUGH:** Ron Y. Steiger, Chief Financial Officer

**FROM:** Charisma Montfort, Interim Chief Procurement Officer *CM*  
 Procurement Management Services

**SUBJECT:** SUPERINTENDENT'S EXTENSION OF CONTRACTS

The following contracts are requested to be approved as Superintendent's Extension of Contracts, as authorized by School Board Policy 6320, Purchasing. It is the District's established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the contracts. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extensions listed below:

Contract Number	Contract Title	Board Approval Date	# of Extensions Granted	Board Approved Contract Amount	Board Approved Term	# of Extensions Used	Total Contract Expenditures	New Total Contract Amount	New Contract Term	Reason For Contract Extension vs. Re-Bid
ITB-18-044-MJ	Security Guard Services	September 4, 2019	2 (1) year	N/A	3 years	0	\$5,784,181.23	N/A	September 4, 2022 through September 3, 2023 (One Year)	Originating department has requested to utilize the first contract extension.

SUPERINTENDENT'S OFFICE  
 2022 SEP -2 PM 2:50  
 CM:mj

REVIEWED: John Philip Lafelice 9/2/22  
 School Board Attorney

RECOMMENDED: [Signature]  
 Ron Y. Steiger, Chief Financial Officer

APPROVED: [Signature]  
 Dr. Jose L. Dotres  
 Superintendent of Schools

**CONTRACT EXTENSION SUMMARY**

Contract No.: ITB-18-044-MJ

Contract Title: SECURITY GUARD SERVICES

Board Meeting Date: September 4, 2019

Agenda Item: E-142

Purpose of Contract: The purpose of this Invitation to Bid ("ITB") is to establish a contract, at firm unit prices, for the purchase of security guard services for Miami-Dade County Public Schools.

Initial Award Amount: N/A

Initial Contract Award Period and Extension: September 4, 2019 through September 3, 2022  
Three (3) years, with an option to extend for two (2) additional one (1) year periods.

Required Licenses and/or Certifications: Yes, see attached.  No

Current Extension Amount: N/A

Current Extension Period: N/A

Recommended Extension Award Amount: N/A

Recommended Extension Period: September 4, 2022 through September 3, 2023  
This is the first extension of the contract. The awardees have agreed to extend for an additional one-year period, by letter on file.

Vendors Recommended for Contract Extension: Three (3)

1. BRIGHT LIGHT SECURITY SERVICES LLC **MWBE, AFRICAN AMERICAN**
2. HAYNES SECURITY SERVICES, INC. **SBE/VBE/MWBE, AFRICAN AMERICAN**
3. KING INTELLIGENCE AND SECURITY SERVICES, INC. **SBE/MWBE, AFRICAN AMERICAN**

Additional certified firms available: Yes, see attached.  No

OEO Verified Yes, see attached.  No

Cost Savings: No

Justification: It is considered to be in the best interest of the District to extend this contract for an additional one year period, to benefit from fixed prices and continuity of service,

inasmuch as the Consumer Price Index for All Urban Consumers (CPI-U), as of July 2022, indicated no change. Staff has indicated satisfactory performance from the vendor(s) and recommends extension. This extension is based on the terms and conditions contained in the original contract approved by the School Board.

Benchmark: N/A

Authorization to proceed with extension:  Approved  
 Denied

Buyer: M James  
Miranda James, Procurement Director

Date: 8/31/2022

By: Charisma Montfort  
Charisma Montfort, Interim Chief Procurement Officer

Date: 9/2/2022

Material Group	Vendor	Competitive Status	Competitive	Net Order Value	Invoice Amount	Number of P.O's	Avg Value of Order	Percent Overall Spend
34000 FIRE PROTECTION EQUI	6519503 HAYNES SECURITY SERVICES INC	C	Competitive	6,960.00	0.00	1	6,960.00	100.0
34000 FIRE PROTECTION EQUI	Result			6,960.00	0.00	1	6,960.00	100.0
34016 AIR RAID SIRENS	6519503 HAYNES SECURITY SERVICES INC	C	Competitive	23,000.00	22,169.05	1	23,000.00	100.0
34016 AIR RAID SIRENS	Result			23,000.00	22,169.05	1	23,000.00	100.0
99000 FIRE SAFETY & EMERGE	6519503 HAYNES SECURITY SERVICES INC	C	Competitive	71,887.00	69,133.60	3	23,962.33	93.5
99000 FIRE SAFETY & EMERGE	6517278 KING INTELLIGENCE AND	C	Competitive	5,000.00	0.00	1	5,000.00	6.5
99000 FIRE SAFETY & EMERGE	Result			76,887.00	69,133.60	4	14,481.17	100.0
99046 GUARD & SECURITY SVC	6519503 HAYNES SECURITY SERVICES INC	C	Competitive	8,188,970.00	5,708,649.23	86	95,220.58	98.9
99046 GUARD & SECURITY SVC	6517278 KING INTELLIGENCE AND	C	Competitive	90,104.00	76,532.00	12	7,508.67	1.1
99046 GUARD & SECURITY SVC	Result			8,279,074.00	5,784,181.23	98	51,364.62	100.0

**MEMORANDUM**

March 9, 2022  
M2122-015

**TO:** Ms. Miranda James, Procurement Director Purchasing Group E  
Procurement Management Services

**FROM:** Michael A Krtausch, District Director  
Facilities Operations, Maintenance

**SUBJECT:** **EXTENSION OF CONTRACT ITB-18-044-MJ – SECURITY GUARD SERVICES**

Facilities Operations, Maintenance requests Procurement Management Services to initiate all appropriate and required actions necessary to renew the subject ITB.

In response to the directives issued by Mr. Ron Steiger, Chief Financial Officer, in his memorandum of March 21, 2019, Facilities Operations, Maintenance's responses, are as follows:

1. **Cost Benefit Analysis:** The bid is structured as a firm unit price instrument. Prices submitted shall remain firm for the entire contract and extension period (if any), as stated previously. However, fluctuating market conditions may affect the ability of awarded bidder(s) to maintain the original bid prices. Therefore, the Awarded Bidder(s) may request a price adjustment based on verifiable changes in the market prior to the end of the initial contract term or each extension period to be valid for the upcoming contract extension period. This price adjustment is subject to approval by M-DCPS, and a procedure is established to evaluate and approve, reject or modify any request for price adjustment.
2. **Contract Expenditures:** Purchase orders for this bid total \$5,792,890.70 through March 3, 2022.
3. **Extension Versus Rebidding:** There is no fiscal or operational advantage to rebidding since bid prices will likely be held at the original bid value.
4. **Extension Amount:** This bid was awarded by the Board at its meeting of September 4, 2019 for an initial term of three years. At that time, no expenditure recommendations for award or renewals were presented. It is requested that it be extended similarly without establishing a maximum value.

Page 2 of 2  
March 9, 2022


**EXTENSION OF CONTRACT ITB-18-044-MJ – SECURITY GUARD SERVICES**

This request has been-reviewed and approved by Mr. Carl Nicoleau, Chief Maintenance and Operations Officer, who is also a member of the Superintendent's Cabinet.

  
MAK

MAK:bc  
M2122-015

Copy: Mr. Carl Nicoleau  
Mr. Mario De Barros  
Mr. Arnold Velazquez

APPROVED:   
Carl Nicoleau  
Chief Maintenance and Operations-Officer  
Facilities Operations Maintenance

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:           AWARD INVITATION TO BID NO. ITB-18-044-MJ –  
                          SECURITY GUARD SERVICES**

**COMMITTEE:        FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
BLUEPRINT:        EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Maintenance Operations and the Department of Transportation, released the above-referenced solicitation. The purpose of this Invitation to Bid ("ITB") is to establish a contract, at firm unit prices, for the purchase of security guard services for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities, as needed and is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with the District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for three (3) year period, commencing September 4, 2019 through September 3, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE and 5% local participation rate.

Seventeen (17) vendors responded to this solicitation. Based on the criteria listed in the ITB, the contract shall be awarded to one (1) primary and two (2) alternate vendors, due to volume. All firms are certified.

In FY 2018-2019, the District spent \$3,171,824.55 on security services for various schools/departments.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source  
Various

**E-142**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-024-MJ – SECURITY GUARD SERVICES**, to establish a contract, at firm, unite prices, for the purchase of security guard services for Miami-Dade County Public Schools, with an initial effective date of September 4, 2019 through September 3, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1)-year extension periods thereto, as follows:

**PRIMARY**

A. **HAYNES SECURITY SERVICES, INC**      **MBE/VBE/MWBE**  
7900 NW 27<sup>TH</sup> AVE, STE. E-239A  
MIAMI, FL 33147  
OWNER/OFFICER: EDWARD LEE HAYNES  
**AFRICAN AMERICAN**

Items 1-4

Item 1 – Armed Security Guard – Level A @ \$19.50  
Item 2 – Armed Security Guard – Level B @ \$18.50  
Item 3 – Unarmed Security Guard – Level C @ \$15.00  
Item 4 – Unarmed Security Guard – Level C (Firewatch) @  
\$14.50

**ALTERNATE**

B. **KING INTELLIGENCE AND SECURITY SERVICES, INC.**  
**SBE/MWBE**  
2880 WEST OAKLAND PARK BOULEVARD, 211  
OWNER/OFFICER: KAOLA T. KING, CEO  
**AFRICAN AMERICAN**

Items 1-4

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Item 2 – Armed Security Guard – Level B @ \$17.00  
Item 3 – Unarmed Security Guard – Level C @ \$15.00  
Item 4 – Unarmed Security Guard – Level C (Firewatch) @  
\$16.00

C. **BRIGHT LIGHT SECURITY SERVICES LLC**      **MWBE**  
3600 S. STATE ROAD 7  
SUITE 260



MIRAMAR, FL 33023  
OWNER/OFFICER: MAXINE M. GORDON  
**AFRICAN AMERICAN**

Items 1-4


Item 1 – Armed Security Guard – Level A @ \$19.50  
Item 2 – Armed Security Guard – Level B @ \$18.50  
Item 3 – Unarmed Security Guard – Level C @ \$14.75  
Item 4 – Unarmed Security Guard – Level C (Firewatch) @  
\$14.75

2. **AUTHORIZE** Procurement Management Services to award the contract to provide security guard services, subject to availability of funding, for the initial contract term, and for each subsequent extension period. Board authorization of this recommendation does not guarantee any estimated quantities will be purchased.

August 10th, 2022  
OA#21/22-3161  
(305) 234-3365

**MEMORANDUM:**

**TO:** Ms. Miranda James, Director  
Procurement Management Services

**FROM:** Orlando Alonso, Administrative Director  
Department of Transportation 

**SUBJECT:** **CONTRACT EXTENSION FOR ITB-18-044-MJ SECURITY GUARD SERVICES**

Department of Transportation requests Procurement Management Services to extend the current contract.

1. **Cost Benefit Analysis:** The current pricing is expected to increase based on the Consumer Price Index which is permissible under the current contract.
2. **Contract Expenditures for the past two years:**
  - March 2020/June 2020 Expenditures = \$ 56,123.50
  - 2020/21 Expenditures = \$ 976,359.00
  - 2021/22 Expenditures = \$ 997,871.00
  - 2022/23 Forecasted Expenditures = \$ 1,532,440.00
3. **Extension Versus Rebidding:** There is no benefit to rebid this contract at this time. Current authorized vendors have provided good service.
4. The current vendor is familiar with the security needs of our facilities. The performance of this vendor has been satisfactory, and they have always responded to any issues promptly and without hesitation.
5. **Extension Amount:** Based on the current and previous year's usage, the recommended amount for this extension should be \$ 1,550,00.00.

**Cc:** Mr. James Hicks  
Ms. Lashawn Holliman  
Mr. Bernard Edwards  
Ms. Denise Letourneau

**CONTRACT EXTENSION SUMMARY**

Contract No.: ITB-18-044-MJ

Contract Title: SECURITY GUARD SERVICES

Board Meeting Date: September 4, 2019

Agenda Item: E-142

Purpose of Contract: The purpose of this Invitation to Bid (“ITB”) is to establish a contract, at firm unit prices, for the purchase of security guard services for Miami-Dade County Public Schools.


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 Required Licenses and/or Certifications: Yes, see attached.  No

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Current Extension Period: N/A

Recommended Extension Award Amount:  N/A

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Additional certified firms available: Yes, see attached.  No

OEO Verified Yes, see attached.  No

Cost Savings: No

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inasmuch as the Consumer Price Index for All Urban Consumers (CPI-U), as of July 2022, indicated no change. Staff has indicated satisfactory performance from the vendor(s) and recommends extension. This extension is based on the terms and conditions contained in the original contract approved by the School Board.

Benchmark: N/A

Authorization to proceed with extension:  Approved  
 Denied

Buyer:   
Miranda James, Procurement Director

Date: 8/31/2022

By: \_\_\_\_\_  
Charisma Montfort, Interim Chief Procurement Officer

Date: \_\_\_\_\_