

MEMORANDUM

SUPERINTENDENT'S OFFICE
2016 JAN 29 AM 10:39

January 22, 2016
M320-MYT
MYT/995-1434

TO: Mr. Alberto M. Carvalho, Superintendent of Schools


THROUGH: Judith M. Marte, Chief Financial Officer

FROM: Melody Y. Thelwell, Chief Procurement Officer
Procurement Management Services

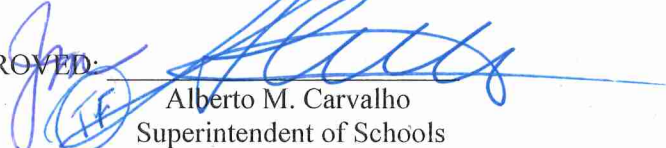
SUBJECT: SUPERINTENDENT'S EXTENSION OF CONTRACTS

The following contracts are requested to be approved as Superintendent's Extension of Contracts, as authorized by School Board Policy 6320, Purchasing. It is the District's established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the contracts. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extensions listed below:

Contract Number	Contract Title	Board Approval Date	# of Extensions Granted	Board Approved Amount	Board Approved Term	# of Extensions Used	Current Contract Expenditures	New Contract Amount	New Contract Term	Reason For Contract extension vs. re-Bid
016-PP04	Network Connectivity Devices <i>1-rate GOB</i>	March 12, 2014	3	\$30,000,000	2 year;	0	\$26,200,000	\$15,000,000	7/1/16 through 6/30/17	Due to the changing timeline and requirements for E-Rate, a contract extension is being recommended at this time. Procurement is working with ITS to finalize new solicitations for these services and should be released prior to August 2016.

REVIEWED:  1/27/16
School Board Attorney

FINANCIAL SERVICES
JAN 28 11 13 AM '16

APPROVED: 
Alberto M. Carvalho
Superintendent of Schools

MYT:cw

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1042.2 16-CD-1408-ALG

CONTRACT EXTENSION SUMMARY

Contract No.: 016-PP04

Contract Title: NETWORK CONNECTIVITY DEVICES

Board Meeting Date: March 1, 2014 – Agenda Item E-142

Purpose of Contract: The purpose of this contract is to furnish, at firm unit prices, quantities, as may be required, of network connectivity devices.

Initial Award Amount: \$30,000,000

Initial Contract Award Period and Extension: July 1, 2014 - June 30, 2016
Two (2) years, with an option to extend for three (3) additional one (1) year periods and, if needed, an additional ninety (90) days beyond the expiration date of the current contract period.

Current Extension Amount: N/A

Current Extension Period: N/A

Recommended Extension Award Amount: \$15,000,000

Recommended Extension Period: July 1, 2016 – June 30, 2017
This is the first extension of the contract. The awardees have agreed to extend for an additional one (1) year period, by letter, on file.

Vendors Recommended for Contract Extension: Ten (10)


CDW Government LLC, with 40% off Cisco List Price	United Data Technologies, Inc.
Graybar Electric Company, Inc.	Windstream Communications, LLC
JDL Technologies, Inc.	ZONES, Inc.
PC Solutions & Integration, Inc.	
Prosys Information Systems	
Storsoft Technology	
Structured Cabling Solutions, Inc.	

Cost Savings: Yes

Justification: It is considered to be in the best interest of the District to extend this contract for an additional one (1) year period, to benefit from fixed prices, continuity of service, as well as benefits from the e-rate program. Staff has indicated satisfactory performance from the vendors and recommends extension. This extension is based on the terms, conditions and pricing contained in the original contract approved by the School Board.

Benchmark: Attempts were made to benchmark against the School Boards of Broward and Palm Beach Counties, however, the terms and conditions are not similar, so benchmarking could not be performed.

Authorization to proceed with extension: Approved
 Denied



Melody Y. Thelwell, Chief Procurement Officer

Date: 1/21/16