

MEMORANDUM

June 4, 2015  
M0278-MYT  
MYT/995-1434

TO: Mr. Alberto M. Carvalho, Superintendent of Schools

THROUGH: Judith M. Marte, Chief Financial Officer

FROM: Melody Y. Thelwell, Chief Procurement Officer  
Procurement Management Services

SUBJECT: **SUPERINTENDENT'S EXTENSION OF CONTRACTS**

The following contracts are requested to be approved as Superintendent's Extension of Contracts, as authorized by School Board Policy 6320, Purchasing. It is the District's established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the contracts. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extensions listed below:

SUPERINTENDENT'S OFFICE  
2015 JUN 2 PM 3:10

<u>CONTRACT NO.</u>	<u>CONTRACT TITLE</u>	<u>AWARD AMOUNT</u>	<u>EXTENSION PERIOD</u>
006-LL10	DISASTER DEBRIS REMOVAL MONITORING SERVICES	N/A	06/15/15 – 06/14/16
049-NN08	AIR CONDITIONERS, WINDOW AND WALL	\$600,000	06/19/15 – 06/08/16

2015 JUN -2 AM 9:06

FINANCIAL SERVICES  
MAY 29 01:00

FINANCIAL SERVICES  
MAY 29 01:00

REVIEWED: 6/1/15  
School Board Attorney

APPROVED: TP  
Alberto M. Carvalho  
Superintendent of Schools

MYT:mh

2015 JUN -4 AM 8:00

**CONTRACT EXTENSION SUMMARY**

Contract No.: 049-NN08

Contract Title: AIR CONDITIONERS, WINDOW AND WALL

Board Meeting Date: June 19, 2013 – Agenda Item F-61

Purpose of Contract: The purpose of this contract is to purchase, at a firm unit price, quantities, as may be required, of window and wall air conditioners, for Maintenance Materials Management stock.

Initial Award Amount: \$750,530

Initial Contract Award Period and Extension: June 19, 2013 – June 18, 2014  
One (1) year, with an option to extend for four (4) additional one (1) year periods and, if needed, an additional ninety (90) days beyond the expiration date of the current contract period.

Current Extension Amount: \$913,050

Current Extension Period: June 19, 2014 – June 18, 2015

Recommended Extension Award Amount: \$600,000

Recommended Extension Period: June 19, 2015 – June 18, 2016  
This is the second extension of the contract. The awardees have agreed to extend for an additional one (1) year period, by letter, on file.

Vendors Recommended for Contract Extension: Two (2)

Century/AAA, Ltd., d.b.a. AAA Supply  
Friedrich Air Conditioning

Cost Savings: Yes  Friedrich Air Conditioning up to 21% discount on contract prices.

Justification: It is considered to be in the best interest of the District to extend this contract for an additional one (1) year period, to benefit from fixed prices and continuity of service, inasmuch as the Consumer Price Index (CPI), as of February 2015, indicated an increase of 0.2%. Staff has indicated satisfactory performance from the vendors and recommends extension. This extension is based on the terms, conditions and pricing contained in the original contract approved by the School Board.

There are currently no registered SBE/MBE vendors.

**Benchmark:** Attempts were made to benchmark against the School Boards of Broward and Palm Beach Counties, however, the terms and conditions are not similar, so benchmarking could not be performed.