

MEMORANDUM

March 12, 2013
M0120-BSM
BSM/995-2414

TO: Mr. Alberto M. Carvalho, Superintendent of Schools

THROUGH: Richard H. Hinds, Chief Financial Officer

FROM: Barry S. Meltz, District Director
Procurement Management Services

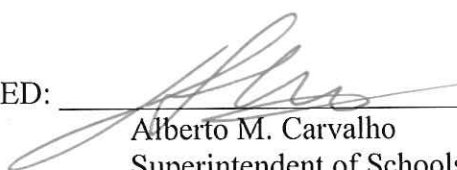
SUBJECT: **SUPERINTENDENT'S EXTENSION OF CONTRACTS**

The following contract is requested to be approved as Superintendent's Extension of Contracts, as authorized by Board Policy 6320, Purchasing. It is the District's established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the contract. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extension listed below:

<u>CONTRACT NO.</u>	<u>CONTRACT TITLE</u>	<u>AWARD AMOUNT</u>	<u>EXTENSION DATE</u>
1. 035-KK11	WIRELESS SERVICE AND EQUIPMENT	\$696,500	10/01/13 – 09/30/14

SUPERINTENDENT'S OFFICE
2013 MAR 13 AM 9:42

REVIEWED: 
School Board Attorney

APPROVED: 
Alberto M. Carvalho
Superintendent of Schools

BSM/ae

856.06-CP13-2-126-CD

CONTRACT EXTENSION SUMMARY

Contract No.: 035-KK11

Contract Title: WIRELESS SERVICE AND EQUIPMENT

Board Meeting Date: March 9, 2011 – Agenda Item E-144

Purpose of Contract: The purpose of this contract is to purchase, at firm unit prices, quantities, as may be required, of wireless service and equipment, for Miami-Dade County public schools and various administrative offices.

Initial Award Amount: \$1,395,000

Initial Contract Award Period and Extension: June 14, 2011 – September 30, 2013
Twenty-seven (27) months, with an option to extend for three (3) additional one (1) year periods and, if needed, an additional ninety (90) days beyond the expiration date of the current contract period.

Current Extension Amount: N/A

Current Extension Period: N/A

Recommended Extension Award Amount: \$696,500

Recommended Extension Period: October 1, 2013 – September 30, 2014
This is the first extension of the contract. The awardees have agreed to extend for an additional one (1) year period, by letter, on file.

Vendors Recommended for Contract Extension: Two (2)

Sprint Solutions, Inc. (Sprint)
T-Mobile USA, Inc.

Cost Savings: No ✓

Justification: Originally, T-Mobiles pricing for standard mobile devices ranged 32 to 105% less than the pricing submitted by AT&T and Sprint. For the push-to-talk devices, the pricing by T-Mobile was 14 to 57% lower than the other bid submitted. At this time, they have agreed to maintain their pricing and we are requesting the one-year extension at \$696,500 which includes \$500,000 of e-rate funding. Failure to have extension by March 14, 2013, may result in the loss of e-rate funding.

It is considered to be in the best interest of the District to extend this contract for an additional one (1) year period, to benefit from fixed prices and continuity of service, inasmuch as the Consumer Price Index (CPI), as of January 2013, indicated an increase of 0.3% with an annual index of 1.6%. Staff has indicated satisfactory performance from the vendors and recommends extension. This extension is based on the terms, conditions and pricing contained in the original contract approved by the School Board.

Benchmark: Attempts were made to benchmark against the School Boards of Broward and Palm Beach Counties; however, the terms and conditions are not similar, so benchmarking could not be performed.