

MEMORANDUM

February 15, 2012  
M0054-BSM  
BSM/995-1434

TO: Mr. Alberto M. Carvalho, Superintendent of Schools

THROUGH: Richard H. Hinds, Chief Financial Officer

FROM: Barry S. Meltz, District Director  
Procurement Management Services

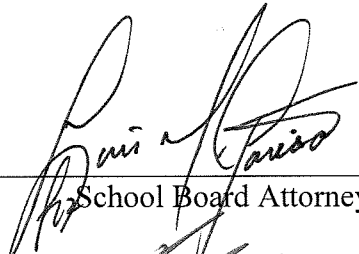
SUBJECT: SUPERINTENDENT'S EXTENSION OF CONTRACTS

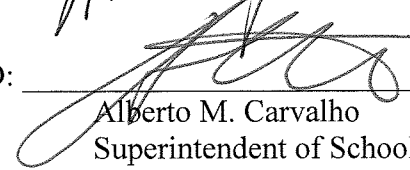
The following contracts are requested to be approved as Superintendent's Extension of Contracts, as authorized by Board Policy 6320 – Purchasing. It is the District's established practice, for Procurement Management Services to apply the contract amount for each approved extension, during the term of the bid. There is no obligation to purchase any amount within the contract period as set forth in the bid solicitation. It is requested that you review and approve the extensions listed below:

<u>CONTRACT NO.</u>	<u>CONTRACT TITLE</u>	<u>AWARD AMOUNT</u>	<u>EXTENSION DATE</u>
1. 110-JJ02	CUSTODIAL FLOOR-CARE PRODUCTS	\$686,235	02/10/12 – 02/09/13
2. 094-HH09	FENCE PARTS (SUPPLY ONLY)	\$8,380	02/11/12 – 05/10/12
3. 018-LL03	SPECIALTY BAKERY PRODUCTS	\$101,996	03/09/12 – 03/08/13
4. 008-HH11	FIRE-ALARM SERVICES CONTRACT	\$2,089,477	03/12/12 – 03/11/13
5. 043-HH06	PEST-CONTROL SERVICE: FOOD SERVICE AND HOME-ECONOMICS LABORATORIES	\$30,000	03/12/12 – 06/11/12

6. 018-JJ04	NETWORK-CONNECTIVITY DEVICES	\$2,229,283	12/31/12 – 12/30/13
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SUPERINTENDENT'S OFFICE  
2012 MAR -8 AM 11:08

REVIEWED:   
School Board Attorney

APPROVED:   
Alberto M. Carvalho  
Superintendent of Schools

## CONTRACT EXTENSION SUMMARY

Contract No.: 018-JJ04

Contract Title: NETWORK-CONNECTIVITY DEVICES

Board Meeting Date: December 10, 2008 – Agenda Item E-146

Recommended Extension Award Amount: \$2,229,283

Current Extension Amount: \$3,488,534

Original Award Amount: \$22,000,000

Recommended Extension Period: December 31, 2012 – December 30, 2013

Current Extension Period: December 30, 2011 – December 30, 2012

Original Award Period: July 1, 2009 – December 30, 2011

Purpose of Contract: The purpose of this contract is to purchase, at firm unit prices, network-connectivity devices, which includes internetworking devices, for Information Technology Services.

Terms of Contract Award and Extension: Thirty (30) months, with an option to extend for three (3) additional one (1) year periods and, if needed, an additional ninety (90) days beyond the expiration date of the current contract period.

Vendors Recommended for Contract Extension: Nine (9)

ATC International, Inc.  
Dade Technology Solutions  
Digital Intelligence Systems Corporation  
Graybar  
Insight Public Sector, Inc.  
JDL Technologies, Inc.  
ONEAC  
Prosys Information Systems  
United Data Technologies, Inc.

Cost Savings: No

Justification: It is considered to be in the best interest of the District to extend this contract for an additional one (1) year period, to benefit from fixed prices and continuity of service. Staff has indicated satisfactory performance from the vendors and recommends extension. This is the second extension of the contract. The awardees have agreed to extend for an additional one (1) year period, by letter, on file.