



THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA  
 SCHOOL BOARD ADMINISTRATION BUILDING  
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**BID/RFP ADDENDUM**

Date: 04/26/2016

Addendum No. 2

BID/RFP# ITB-15-073-CV BID/RFP TITLE: Security Systems Service

**This addendum modifies the conditions of the above referenced BID/RFP as follows:**

1. Please see attached questions and answers related to the above-mentioned ITB

All other terms and conditions remains the same.

*All information, specifications terms, and conditions for the above referenced BID/RFP, is included on the document posted on the Procurement Management website at <http://procurement.dadeschools.net>*

*The attached pages containing clarifications, additional information and requirements constitutes an integral part of the referenced bid.*

1. If your bid/proposal has not been submitted, substitute the pages marked REVISED and mail your entire bid/proposal package. **REMEMBER TO SIGN THE BIDDER QUALIFICATION FORM.**

OR

2. If your bid/proposal has been submitted, sign and return this addendum form with the revised pages by the time and date indicated on the Bidder Qualification Form. **BY SIGNING THIS ADDENDUM, THE VENDOR AGREES TO THE TERMS AND CONDITIONS CONTAINED IN THE BIDDER QUALIFICATION FORM AND ALL RELATED BID DOCUMENTS.**

I acknowledge receipt of Addendum Number 2

PLEASE NOTE: If your firm has forwarded a copy of this bid/proposal to another vendor, it is your responsibility to forward them a copy of this addendum.

**(PLEASE TYPE OR PRINT BELOW)**

LEGAL NAME OF BIDDER: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY, STATE ZIP CODE: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_ E-MAIL I.D. \_\_\_\_\_ FAX # \_\_\_\_\_

BY: SIGNATURE (Manual): \_\_\_\_\_  
 OF AUTHORIZED REPRESENTATIVE

NAME (Typed): \_\_\_\_\_ TITLE: \_\_\_\_\_  
 OF AUTHORIZED REPRESENTATIVE

**ITB-15-073-CV, SECURITY SYSTEMS SERVICE  
QUESTIONS AND ANSWERS**

1. Please clarify section 1.14 Small/Micro Business Enterprise-

In comparing the new bid to last year's bid they are almost identical with the exception of section 1.14 Small/micro business enterprise program. We would like the justification for this. Can you provide written justification for this addition or changing this statement as in the past to "desired".

A few concerns with limiting the contract to an Small/Micro Business Enterprise include:

We estimate from past contract data that the financial revenue for this contract would be between 2.5MM-3.0MM based on labor and equipment requirements annually. A Small/Micro Business Enterprise program for Certification Tier 1- is less than 3MM; and Tier 2- less than 6MM (allocating for all of the tier 1 requirements, and 50% of the second tier). Considering the financial burden that a contract this size entails and the payment parameters set by MDCPS at 120-160 days before receiving the first payment and subsequent, it would put a Small/Micro Business Enterprise in jeopardy due to its financial strain and more importantly jeopardize the safety of our children by not allowing the contract to have a financially sustainable firm with appropriate funding and financial diversity to sustain the requirements the system.

A Small/Micro Business Enterprise would dramatically limit MDCPS from evaluating highly qualified companies familiar and locally headquartered from being a viable option for MDCPS to consider, preventing the most qualified and financially cost effective proposal to service this contract.

Will MDCPS pay for equipment stock purchases prior to installation? We estimate the requirement of 100K-200K in stock inventory in order to sustain truck stock based on truck requirement of (10-12 full time trucks stocked with proper camera inventory). Please confirm if this will be paid for in advance of funding requirement by the vendor.

**Answer: This ITB is for SBE, Small Business Enterprise, certified vendors only. The District will facilitate purchases for equipment, as stated within this ITB and determined by District staff.**

2. Based on the needs of the contract, can you confirm that the Bidding Prime contractor shall have an office, staff, vehicles, and licensing in Miami Dade County.

**Answer: As stated in the previous response, this ITB is open only for certified SBE vendors. The requirements for vendors to become SBE certified are listed within Section 1.21 (please check the paragraph) of this ITB.**

3. Based on the size and importance of this bid why is no bond required to protect MDCPS?

**Answer: This ITB does not require a performance bond, as stated in Section 1.13 of this ITB.**

4. Installation incompatibility:

MDCPS has evolved and switched manufacturers of for active filed components and recording platforms. The previously installed equipment had 3/4" knockout infrastructure, and the newly chosen equipment had 1/2" knockouts, this required much greater labor to replace those cameras as it became a complete new install from the replacement product. This all fell under the Base scope of services in the previous contract. Can you confirm the new contract has the same requirement?

**Answer: Please read 2.5 SCOPE OF SERVICES – NUMBER 8**

5. Data communication incompatibility:

Pan tilt zoom cameras have been replaced from prior manufacturers with new manufacturers communicating under a different datcom protocol from the original installation. This required tracing and re-termination to new recording unit and in some cases run additional cabling from IDF to MDF in order to make data communication to work, in installations that utilized coaxitron protocol additional wiring is required from camera to MDF as new equipment not compatible with old installation. This all fell under the Base scope of services in the previous contract. Can you confirm the new contract has the same requirement?

**Answer: Yes, it does.**

6. New Cable requirement:

In the past there have been cases were cable infrastructure needed to be replaced in order to bring the camera back online. This all fell under the Base scope of services in the previous contract. Can you confirm the new contract has the same requirement?

**Answer: Yes, it does**

7. DVR Changes and VMS:

Over the years, DVR manufacturers have changed and every time a new DVR manufacturer was introduced, it required installation of remote software install at multiple administrative staff computers in the property. This all fell under the Base scope of services in the previous contract. Can you confirm the new contract has the same requirement?

**Answer: Yes, it does.**

8. No As- Builts:

There are most school sites that do not have as-builts available, in addition as builts were not released to maintenance vendor in advance and required for a request to be made for them to be distributed, this required multiple visits to the school sites as cameras are not easily identifiable, in addition there are many cases in which plans provided and physical locations did not match plans provided by MDCPS, this was put as a requirement for the contractor to figure out as part of the base services, will this be the same scenario for this contract? (for example: plans provided show DVR 1, camera 10 but physically this camera location was DVR 2 camera 8).

**Answer: Please see Section 2.5.2 Quality Assurance C, System Condition: number 1. M-DCPS feels the current As builts are 99.5% accurate.**

9. VMS Incompatibility:

There have been times were during change over from one VMS manufacturer which required multiple visits to install updates to make cameras operational even though cameras were operational prior to transition. This all fell under the Base scope of services in the previous contract. Can you confirm the new contract has the same requirement?

**Answer: Yes, it does.**

10. 24 Hr first response, and 48 Hrs completion ? What about the time that the PM takes to close the ticket after we complete the ticket and when will the ticket be completed in terms of contract evaluation?

**Answer: Please see Section 2.5 SCOPE OF SERVICES, Number 2 – The time required to verify the completion of a service request on average is 48 hours.**

11. Service tickets with or without complete information about parts needed: type of camera/DVR, model# ? Will MDCPS provide detailed information when asking for service? Otherwise we would have to go to the schools without knowing if the camera is a fixed, or PTZ. If we need a bucket truck or a huge extension ladder; among others. Even though we could have a lot of inventory in the truck, since they replenish when they need parts, they end up going to schools that need certain type of equipment they didn't have at the time in the truck, and wasn't specified in the ticket.

**Answer: M-DCPS provides as much detail per service request available.**

12. Can you confirm that MDCPS will require Video Retrievals and Emergency calls within 2 Hrs of notification. Can you provide a estimate of these calls per month?

**Answer: Yes, on average, emergency calls are 4 per month and video retrieval 12 per month.**

13. Is there a set amount of maximum amount of fluctuation of tickets in any given day? Is there any concession for the 24 or 48 hour response for compliance if there is an excess amount of tickets in a single day?

**Answer: Please read Section 2.5 SCOPE OF SERVICES Number 2.**

14. Are we responsible to bring all equipment removed to the office with the green forms ? It takes a lot of space and personnel to classify, check serial Numbers and store until approved by school to send the equipment (48 Hrs after invoiced) or will MDCPS pick up equipment at individual schools?

**Answer: Please read Section 2.5.15 Invoicing and Payment**

15. In order to bill: do we have to prepare invoices after we bring all equipment to the office, Send by email, wait confirmation from the school after 48 Hrs, and then deliver all equipment to the school?

**Answer: Please read Section 2.5.15 Invoicing and Payment**

16. Can you clarify if the Service contract can only be billed after the entire quarter is over, what will happen if there are open tickets during the quarter that have not been verified by MDCPS will we be paid or will payment for that school be held until ticket is verified by MDCPS staff?

**Answer: Please read Section 2.5.15 Invoicing and Payment**