



THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA  
 SCHOOL BOARD ADMINISTRATION BUILDING  
 Procurement Management Services  
 1450 N.E. 2nd Avenue, Room 650  
 Miami, FL 33132

Direct All Inquiries To  
 Procurement Management Services

Buyer's Name: Doneal Ford

PHONE: (305) 995- 2323

Email: DFord@dadeschools.net

TDD PHONE: (305) 995-2400

**BID/RFP ADDENDUM**

Date: 9/8/2026

Addendum No. 2

BID/RFP No. ITB-25-017-DF BID/RFP TITLE: Cohesity Maintenance

**This addendum modifies the conditions of the above-referenced BID/RFP as follows:**

This addendum provides answers to the questions received by the established deadline.

All other terms and conditions remain the same.

*All information, specifications terms, and conditions for the above-referenced BID/RFP, are included on the document posted on the Procurement Management website at <http://procurement.dadeschools.net>*

*The attached pages containing clarifications, additional information and requirements constitute an integral part of the referenced bid. If your bid/proposal has not been submitted, substitute the pages marked REVISED and submit your entire bid/proposal package.*

**I acknowledge receipt of Addendum Number 2**

PLEASE NOTE: If your firm has forwarded a copy of this bid/proposal to another vendor, it is your responsibility to forward him/her a copy of this addendum.

**(PLEASE TYPE OR PRINT BELOW)**

LEGAL NAME OF BIDDER: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY, STATE ZIP CODE: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_ E-MAIL \_\_\_\_\_ FAX # \_\_\_\_\_

BY: SIGNATURE (Manual): \_\_\_\_\_  
 OF AUTHORIZED REPRESENTATIVE

NAME (Typed): \_\_\_\_\_ TITLE: \_\_\_\_\_  
 OF AUTHORIZED REPRESENTATIVE

***Invitation to Bid (ITB)***

***ITB-25-017-DF  
Cohesity Maintenance***

**ADDENDUM NO. 2**

**QUESTIONS AND ANSWERS:**

**Q1: Can you provide the current Cohesity hardware and software inventory, including model numbers, serial numbers, quantities, and installed software editions?**

A1: The current inventory consists of eight (8) Model C5066 nodes, each with 48.9 TB of disk capacity, and two (2) Model C5000 Compute Nodes. All nodes are running software release 7.3.1.

**Q2: What are the current support contract numbers and expiration dates?**

A2: The current support contract expires June 30, 2027.

**Q3: What support level is currently in place, and should bidders quote the same level?**

A3: The current support level is 24x7 with Next Business Day response. Bidders should price this same level of support as part of their bid response.

**Q4: Are any systems currently out of support, approaching end-of-life, or requiring reinstatement fees?**

A4: No.

**Q5: What maintenance term is required—one-year, multiple years, or optional renewal periods?**

A5: One Year.

**Q6: What is the desired coverage start date? Is continuous coverage required with no lapse?**

A6: The required coverage start date is July 1, 2027. Continuous coverage with no lapse is required.

**Q7: Should maintenance include software updates, security patches, technical support, hardware replacement, and onsite service?**

A7: Yes.

**Q8: What response times and service-level requirements are expected?**

A8: Please refer to response to Question 3.

**Q9: Are professional services, health checks, upgrades, configuration assistance, or account management required?**

A9: Yes.

**Q10: Are all systems located at one site, or are multiple locations involved?**

A10: On-premises appliances are located at a single physical site. Additionally, the scope includes the vendor-hosted Cohesity FortKnox service.

**Q11: Is there an incumbent reseller, and can the current support entitlement or renewal quote be shared?**

A11: The incumbent reseller is United Data Technologies (UDT). Please refer to the award for ITB-20-053-DP Veritas Netbackup Maintenance included with this addendum for additional details. Bidders wishing to request additional public records may submit a formal public records request to the District's Citizen Information Center via NextRequest at the following link: <https://miamidadecountyschoolsfl.nextrequest.com/> Click on "Make Request" and follow the instructions provided.

**Q12: Can you please confirm if this is a new purchase or a renewal?**

A12: This is a renewal.

**Q13: Would you please confirm whether the conference recording, presentation materials, attendance list, and any written questions and responses will be posted through the solicitation portal?**

A13: Yes. Written questions and responses are included with this addendum, and the pre-bid meeting attendance list is attached. The recording of the pre-bid conference is available at the following link: [Pre -Bid Meeting for ITB-25-017-DF Cohesity Maintenance Recording.mp4](#)  
Please note that no separate presentation materials were used; all relevant information is provided within the published solicitation documents and official addenda.

**Q14: The SKU's listed on SAAS-M365-UNL-AWS and SAAS-M365-UNL-Azure-MD-2 are for unlimited of M365, these SKU's no longer exist. The M365 protection now comes in three tiers: 10 GB, 20 GB, and 50 GB per user. How do you want us to submit pricing? Also note in order to price this accurately, we need to know which sizing would accurately represent users.**

A14: Bidders should submit pricing for all SKUs as listed in the solicitation documents.

**Q15: What does MDCPS's current M365 data footprint look like? Total across Exchange, OneDrive, and SharePoint/Teams.**

A15: The approximate current data footprint for Microsoft 365 is as follows:

- Exchange: ~400 TB
- OneDrive: ~1 PB (1,000 TB)
- SharePoint / Teams: ~200 TB

**Q16: Does MDCPS own all these products already and just want the maintenance renewal? If some are new items, please identify those so we can provide pricing for new licenses.**

A16: M-DCPS owns two (2) Cohesity C5066 hardware appliances. All software licenses are subscription-based.

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-20-053-DP – VERITAS  
NETBACKUP MAINTENANCE**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract, at firm prices, for the maintenance and support of Veritas NetBackup licenses at Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, as well as Periscope S2G and DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing July 1, 2021, through June 30, 2024, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

The Goal Setting Committee recommended that this solicitation be open with a 2% price preference for SBE/MBE certified firms.

Five (5) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract will be awarded to one (1) M/WBE certified vendor.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2019-2020, the District spent \$116,802 on Veritas NetBackup maintenance.

Fund Source  
Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-20-053-DP – VERITAS NETBACKUP MAINTENANCE, to establish a contract, at firm prices, for the maintenance and support of Veritas NetBackup licenses at Miami-Dade County Public Schools, during the term of the bid, with an effective date of July 1, 2021 through June 30, 2024, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

**A.** UNITED DATA TECHNOLOGIES, INC. DBA UDT **MWBE**  
2900 MONARCH LAKES BLVD, STE 300  
MIRAMAR, FL 33027  
OWNER/OFFICER: ENRIQUE A. FLECHES  
**HISPANIC AMERICAN**

|         |                                      |            |
|---------|--------------------------------------|------------|
| Item 1  | Option Library Based Tape Drive      | \$583.15   |
| Item 2  | Standard Client                      | \$115.53   |
| Item 3  | Enterprise Server                    | \$838.90   |
| Item 4  | Client Application and Database Pack | \$330.23   |
| Item 5  | Enterprise Client                    | \$838.90   |
| Item 6  | Client Application and Database Pack | \$330.23   |
| Item 7  | Option Vault Additional Drive        | \$385.11   |
| Item 8  | Client Application and Database Pack | \$638.18   |
| Item 9  | Enterprise Vault Email Management    | \$7.95     |
| Item 10 | Option Vault Base                    | \$1,980.58 |
| Item 11 | Enterprise Client                    | \$605.18   |

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$450,000 for the initial contract term and an amount not to exceed \$150,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

| First name | Last name  | Email                  | Duration | Time joined | Time exited |
|------------|------------|------------------------|----------|-------------|-------------|
| MANUEL     | CASAL      | 222345@dadeschools.net | 21 min   | 8:59 AM     | 9:20 AM     |
| Shola      | Fatusin    | shol*****@***.com      | 17 min   | 9:03 AM     | 9:20 AM     |
| VANESSA    | FLORES     | 285667@dadeschools.net | 26 min   | 8:54 AM     | 9:20 AM     |
| DONEAL     | FORD       | 339794@dadeschools.net | 27 min   | 8:54 AM     | 9:20 AM     |
| stephanie  | goree      | step*****@***.com      | 20 min   | 9:00 AM     | 9:20 AM     |
| REYNALDO   | SANTIAGO   | 265390@dadeschools.net | 21 min   | 8:59 AM     | 9:20 AM     |
| KENNETH    | WEILBACHER | 237360@dadeschools.net | 16 min   | 8:59 AM     | 9:20 AM     |
| LEOPOLDINA | YERO       | 229817@dadeschools.net | 22 min   | 8:58 AM     | 9:20 AM     |