



THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA  
 SCHOOL BOARD ADMINISTRATION BUILDING  
 Procurement Management Services  
 1450 N.E. 2nd Avenue, Room 650  
 Miami, FL 33132

Direct All Inquiries To Procurement Management Services Buyer's Name: _____ PHONE: (305) 995-_____ Email: _____ TDD PHONE: (305) 995-2400
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**BID/RFP ADDENDUM**

Date: \_\_\_\_\_  
 Addendum No. \_\_\_\_\_

BID/RFP No. \_\_\_\_\_ BID/RFP TITLE: \_\_\_\_\_

**This addendum modifies the conditions of the above-referenced BID/RFP as follows:**

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

*All information, specifications terms, and conditions for the above-referenced BID/RFP, are included on the document posted on the Procurement Management website at <http://procurement.dadeschools.net>*

*The attached pages containing clarifications, additional information and requirements constitute an integral part of the referenced bid. If your bid/proposal has not been submitted, substitute the pages marked REVISED and mail your entire bid/proposal package.*

**I acknowledge receipt of Addendum Number \_\_\_\_\_**

PLEASE NOTE: If your firm has forwarded a copy of this bid/proposal to another vendor, it is your responsibility to forward him/her a copy of this addendum.

**(PLEASE TYPE OR PRINT BELOW)**

LEGAL NAME OF BIDDER: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY, STATE ZIP CODE: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_ E-MAIL \_\_\_\_\_ FAX # \_\_\_\_\_

BY: SIGNATURE (Manual): \_\_\_\_\_  
 OF AUTHORIZED REPRESENTATIVE

NAME (Typed): \_\_\_\_\_ TITLE: \_\_\_\_\_  
 OF AUTHORIZED REPRESENTATIVE

## ***Request for Information***

### ***RFI-23-031-VF Composting Services***

#### **ADDENDUM NO. 1**

The following changes, additions, clarifications, and/or deletions amend the RFP document of the above captioned solicitation and shall become an integral part of the Contract Documents. Language that is struck through has been removed in its entirety while language that is underlined has been added to the Contract Documents.

#### **QUESTIONS AND ANSWERS:**

**Q1: What is the expected timeline for ramp up to get the 27 school locations composting as part of this pilot? We are happy to recommend a scaling curve if it has not been defined.**

A1: Responses with ideas are welcomed, the District aims to expedite the implementation of the composting services pilot at the 27 school locations.

**Q2: Please describe the current sorting processes for waste materials in school cafeterias. Does any of the sorting/collection of compostable waste happen by unsupervised students?**

A2: There is not a formal process in place at this time. A student may empty garbage in one can and sometimes a tray in another. Students sometimes require supervision by a champion custodian or teacher.

**Q3: Will there be Miami Dade Public Schools resources available to aggregate or consolidate the coordination with the different school locations?**

A3: We have submitted an application for grant assistance, however, approval is not guaranteed.

**Q4: What materials are expected to be collected as part of this process? Is it restricted to food waste and compostable trays?**

A4: Yes, this pilot program is restricted to food waste and compostable trays.

**Q5: What is the expected time length in months for this pilot program?**

A5: 12-24 months (non-operational during the summer)

**Q6: Are there updated average volume estimates of compostable waste produced by a MDPS since the pilots ran last year?**

A6: No

**Q7: In the zoom meeting, can questions be asked in Spanish, and/or will there be someone to translate the questions and answers if necessary?**

A7: Yes, a representative who speaks Spanish was in attendance and addressed questions accordingly. In addition, a transcript of the meeting is incorporated into this addendum, please refer to attached.

**Q8: In the recording of the zoom meeting, will there be subtitles that can be translated, to later watch the recording and read the subtitles in Spanish and other languages?**

A8: A transcript of the meeting is incorporated into this addendum, please refer to attached. In addition, a link to download the recording is available as follows: [https://miamidadeschools-my.sharepoint.com/:f/g/personal/285667\\_dadeschools\\_net/EttvmDzFNk9GuEuFOCL-jvIBSuSmXb6DTBgu-4V2hl8rwg?e=yIlgTOs](https://miamidadeschools-my.sharepoint.com/:f/g/personal/285667_dadeschools_net/EttvmDzFNk9GuEuFOCL-jvIBSuSmXb6DTBgu-4V2hl8rwg?e=yIlgTOs)

- Q9: Because this is the first time that a Pilot Program for Food Recovery and Composting has been carried out and the enormous IMPORTANCE that projects like this SUCCEED in a self-sustainable way over time, I want to request that this contract be awarded to several companies and NOT only to one. In this way, interested companies will be able to go from idea to action and over time and after implementing different concept models from different companies, they will be able to conclude which ones are truly viable and self-sustaining, and which concepts are closer to the expected objectives.**
- A9: This is not a question; however, it is important to note that this solicitation is a Request for Information (RFI) and an award will not be completed. The purpose of the RFI is to gather information to assist the District in determining the need for a future solicitation and/or the possibility of direct negotiations.
- Q10: I also want to request that you consider granting an advance of money, so that companies that are very interested in making this project work, but that do not have the infrastructure, can participate and put their ideas into action.**
- A10: This concern raised is acknowledged; however, regrettably, this request cannot be accommodated at this time.
- Q11: I also want to request that you consider giving the opportunity to companies that have not had clients before, taking into account that this is the first time that this pilot program is being carried out. AND DO NOT request Two letters of recommendation from previous or current clients.**
- A11: Submit any letters of recommendation available to you, however, please note that the absence of these documents from your response will not render it non-responsive as this solicitation is only to gather information.
- Q12: I also want to request that companies be allowed to complete the procedures and give them time after the contract is signed, for the appropriate licenses and certifications to operate composting facilities and transport organic materials and for the Proof of community service returned to the local community of Miami-Dade County, taking into account that it is the first time that a pilot program like this has been carried out.**
- A12: This is not a question; however, it is important to note that this solicitation is a Request for Information (RFI) and an award will not be completed. The purpose of the RFI is to gather information to assist the District in determining the need for a future solicitation and/or the possibility of direct negotiations.
- Q13: Also support companies interested in obtaining information on previous costs of similar contracts, in order to project more reliable estimates.**
- A13: This request is acknowledged; however, regrettably, we do not have a similar previous contract to share with you.
- Q14: Can you please provide the names and addresses of the 27 schools participating in the pilot program? How many cafeterias per school? Also, what is the estimated number of meals served per day? Do they have summer school?**
- A14: At this time, the 27 schools have not been determined. However, the program will be targeting all 9 districts with hopes of pursuing an elementary, middle, and high school for each district. Breakfast and lunch is served in all of our schools.
- Q15: Page 4, Section 2.2—Item #4: "Create Workforce Opportunities for Local Vendors." Could you please explain this a little more?**
- A15: This initiative aims to support and promote local businesses by providing them with opportunities to participate in workforce development programs and projects. By engaging local vendors, the goal is to stimulate economic growth, create jobs, and foster a stronger sense of community involvement and support.

**Q16: Does "Exhibit 1" need to be included in the submission package?**

A16: Yes

**Q17: What is the timeline for deciding the next steps once the RFI is closed?**

A17: The timeline for next steps will be discussed internally based off of information received from proposers through this RFI.

**Q18: Is there a budget for each school to cover the expenses associated with the Food Recovery and Compost programs? If So, can you share the amount?**

A18: Yes, resources have been identified and exact amount is based off the feedback received through this RFI.

**Q19: Please provide available data of at-least one year on existing waste and recycling reporting. What metrics and KPI's are currently being reported? Please make sure**

A19: The goal is to recycle 6 yards of recycling on a weekly basis at each school. Waste hauling is dynamic and varies on individual needs of each school.

**Q20: Please provide the cost breakdown on managing and hauling waste. In the breakdown please provide details on what the cost is for. Example: hauling per pound, service pickup etc.**

A20: This information is not available at this time.

**Q21: Please provide any target KPIs not yet reported on.**

A21: KPIs that the District intends to track include the total pounds of compost removed from landfills, CO2e avoidance, and cost avoidance.

**Q22: Are any studies, surveys, or plans available regarding the feasibility of this potential RFP?**

A22: The District has not completed a feasibility assessment for this project.

**Q23: Have any other programs already existing in another county or state been reviewed serving as a baseline or best-use practice for this potential RFP? If so, please provide the RFP name, number, & municipality.**

A23: Yes, GRX2308308 Composting and Food Waste Reduction (CFWR) Pilot Project between The School Board of Orange County and O-Town Compost.

**Q24: What is the total population, including staff, that this potential RFP will cover?**

A24: At this time, we don't know but we can expect the number to be in the thousands.

**Q25: What is will serve as the baseline metric? Examples may be: The average cost-per-person target? Or The average cost-per-pound target? The goal of this question is to lock in a baseline or "control" so that the evaluators will more easily compare apples to apples and mitigate any sensationalism in vendor responses.**

A25: The baseline should consist of the volume of cubic yards (CY) being hauled for each of the 27 schools selected and how this program could potentially reduce the amount of CY hauled.

**Q26: How much of the general fund may be allocated for this potential RFP?**

A26: This information is yet to be determined.

**Q27: What capital or workforce is easily available within the school? For example, staff overseeing the program or land available for demonstration areas?**

A27: The response to this question may vary as each school has its own distinct characteristics. We anticipate that there will be support from school leadership at the selected schools, and provided that the principal consents, we can establish a temporary demonstration area solely for instructional purposes.

WEBVTT

1

00:00:03.850 --> 00:00:20.249

Vanessa Flores: Alright. So good morning, and thank you for joining us for today's pre proposal meeting. It's relative to Rfi. 23, 0 31 Vf. For composting services. Today's Friday, April 20, sixth, 2024, and the time is 1107 am.

2

00:00:20.530 --> 00:00:25.349

Vanessa Flores: In compliance with the Florida Sunshine law. Please note that this meeting is being recorded.

3

00:00:25.570 --> 00:00:32.200

Vanessa Flores: Please make sure to mute your microphones until the floor is open for questions. Okay, I think I see a few that are unmuted.

4

00:00:34.380 --> 00:01:00.980

Vanessa Flores: okay. My name is Vanessa Flores. I'm the procurement district director and your procurement contact for the solicitation for Miami Day County public Schools. This solicitation does not fall under the cone of silence requirements as such. There is no lifting up the cone at this time, however, if you would like more information regarding the districts. Con of silence policy. You can visit dates schools. [www.schools.net](http://www.schools.net) and obtain more information regarding board policy 63, 25.

5

00:01:01.010 --> 00:01:11.189

Vanessa Flores: Any questions. Please ask them today, but also please submit them. In writing to me at [Vflores@datesgos.net](mailto:Vflores@datesgos.net) no later than the deadline of this afternoon.

6

00:01:11.370 --> 00:01:25.079

Vanessa Flores: Today we have present rep present representatives from Mdc. I will review the solicitation and then pass it over to them to review the scope. If at this time. Team. Can we introduce ourselves in the department that we represent.

7

00:01:27.298 --> 00:01:29.880

ANGIE KASSELAKIS: Angie Kosilikis, Department of Food and Nutrition.

8

00:01:31.540 --> 00:01:34.129

Karly Pulido: Harley politico, sustainability officer.

9

00:01:37.240 --> 00:01:39.809

ALEXIS MARTINEZ: Alex Martinez Building Operations.

10

00:01:40.640 --> 00:01:52.450

Vanessa Flores: Thank you, team, and at this time let's have all the attendees introduce themselves as well. Please state your name and the firm you represent, I will call out the name just so that we're not all speaking at the same time.

11

00:01:52.837 --> 00:01:55.460

Vanessa Flores: Andy is the first one on my screen.

12

00:01:56.700 --> 00:01:58.676

Andy: Yes, Andy from soulmate.

13

00:01:59.420 --> 00:02:00.640

Vanessa Flores: Welcome. Mandy

14

00:02:00.880 --> 00:02:02.690

Vanessa Flores: Jared Jacobs.

15

00:02:04.050 --> 00:02:06.449

Jared Jacobs: Yes, Jared Jacobs, with the fertile earthworm from.

16

00:02:07.280 --> 00:02:09.789

Vanessa Flores: Welcome. Jared Lynette Sobold.

17

00:02:11.370 --> 00:02:12.570

Lanette Sobel: So I'm not in front of it.

18

00:02:15.210 --> 00:02:16.710

Vanessa Flores: We didn't catch that the net.

19

00:02:18.400 --> 00:02:20.630

Jared Jacobs: She's with the fiddle earth warm from also.

20

00:02:20.820 --> 00:02:21.849

Vanessa Flores: Thank you.

21

00:02:21.930 --> 00:02:23.610

Vanessa Flores: I have a Sonia.

22

00:02:24.930 --> 00:02:26.930

Sonia: So neural will be

23

00:02:28.080 --> 00:02:29.230

Sonia: pardon.

24

00:02:31.430 --> 00:02:32.070

Vanessa Flores: It's

25

00:02:32.480 --> 00:02:35.100

Vanessa Flores: Sonia. Let's try that again. I think.

26

00:02:35.100 --> 00:02:38.069

Sonia Rodriguez: So that's solutions, core core.

27

00:02:38.530 --> 00:02:39.860

Vanessa Flores: Welcome Sonia.

28

00:02:39.860 --> 00:02:42.551

Sonia Rodriguez: Welcome Sonia. Welcome Sonia. Welcome.

29

00:02:44.110 --> 00:02:46.150

Vanessa Flores: Francisco Torres.

30

00:02:47.860 --> 00:02:52.929

Francisco Torres: Hi, good afternoon. Oh, yeah. Good good morning, Francisco Torres, with compost for live.

31

00:02:53.570 --> 00:02:56.390

Vanessa Flores: Who are San Francisco angel! Respeto!

32

00:03:04.450 --> 00:03:12.709

Vanessa Flores: I can't hear you, Angel, if you are having any difficulties with your voice or your or your microphone. You can write the information in the chat.

33

00:03:13.450 --> 00:03:15.080



Angel Respeto: How are you? Good morning. Sorry about that.

34

00:03:15.080 --> 00:03:15.926

Vanessa Flores: No problem.

35

00:03:16.860 --> 00:03:19.860

Angel Respeto: My name is Andrew Spott. I'm calling with now. Interactives.

36

00:03:20.880 --> 00:03:23.899

Vanessa Flores: Welcome, angel! Then I have art, art.

37

00:03:26.070 --> 00:03:28.690

Art: Zorzida, with fertile earth room form.

38

00:03:28.850 --> 00:03:32.409

Vanessa Flores: Welcome art. And then, last, but not least, Jared, David.

39

00:03:32.710 --> 00:03:37.399

Jarret David: Hi, good morning, Jared David, owner, President David Group, consulting.

40

00:03:38.040 --> 00:03:39.580

Vanessa Flores: Welcome Jared

41

00:03:40.140 --> 00:04:03.129

Vanessa Flores: alright. So hopefully, everyone's had the opportunity to review the solicitation package. It can be found on the Procurement management services website and also on demand. Start. So please ensure that you're continuously monitoring those websites so that you can review the most up to date information that includes any addendums after today's meeting, and the addendums would include all of the responses to questions that have been asked.

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00:04:03.540 --> 00:04:14.520

Vanessa Flores: So just briefly, the purpose of this Rfi is to gauge the level of interest from entities knowledgeable and experienced with the development of food, recovery and composting programs

43

00:04:14.520 --> 00:04:39.429

Vanessa Flores: depending on the responses and level of interest received. The district may subsequently issue a formal solicitation. So rather an Rfi and Itn, or

possibly even an Itb. It all depends on what the responses we receive back are so these are. This is a very informal solicitation. We're not quite sure where we're headed with it in terms of all the details. So that's why we need you all to help us out. And that's the full intent of this

44

00:04:39.430 --> 00:04:46.840

Vanessa Flores: particular Rfi solicitation. So I'm going to briefly review the actual documents, and then I'll pass it over to the department.

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00:04:46.880 --> 00:04:49.309

Vanessa Flores: So let me share my screen real quick.

46

00:04:51.860 --> 00:04:53.690

Vanessa Flores: We pulled out. Sorry about that.

47

00:05:02.560 --> 00:05:07.589

Vanessa Flores: Many more tabs open because of the captioning. So I'm trying to find the tab here. It is.

48

00:05:07.760 --> 00:05:21.939

Vanessa Flores: Okay. So this is your proposal qualification form. Please just make sure that whoever's listed here we can easily contact or procurement can easily contact for any questions that that are needed after the response, if is received.

49

00:05:22.618 --> 00:05:25.429

Vanessa Flores: Your table of contents, pretty self-explanatory.

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00:05:25.770 --> 00:05:54.029

Vanessa Flores: Section one is the actual Rfi time timetable. And so very important is the receipt of the questions is would be today at 5 pm. This afternoon. So we're going to review everything today. If we log off after today's meeting and you still have questions, please go ahead and send those in an email form to V floors@dates.net no later than 5 pm, so all those questions received up to 5 Pm. Will be compiled, and an addendum will be posted with responses.

51

00:05:54.810 --> 00:06:13.130

Vanessa Flores: and then the deadline for the receipt of proposals is Thursday, May ninth at one Pm. And the receipt of those responses is through demand Star. So if you haven't already registered with demand Star, please do so. You can see the instructions on Exhibit 4 on how to do that. And then upload your response to this Rfi.

52

00:06:14.030 --> 00:06:21.970

Vanessa Flores: The actual bid opening will take place on that same Thursday, May ninth. At 2 Pm. You can attend the bid opening, and just hear the

53

00:06:22.090 --> 00:06:28.100

Vanessa Flores: the names of the responding firms. That is the information for the Zoom Meeting on May ninth.

54

00:06:29.290 --> 00:06:51.460

Vanessa Flores: Alright! So scope of services. I'm going to quickly skip through this so I can review the procurement areas and then we'll go back to this. I'll pass it over to the department. But I wanted to touch on Section 3, which is the submission requirements. Basically, it's submitted instructions, more information on demand star on basically what we're looking for, the format of the information that we seek.

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00:06:51.766 --> 00:06:56.459

Vanessa Flores: This is the required information to be submitted. Please make sure that you're submitting a cover, letter

56

00:06:56.480 --> 00:07:11.360

Vanessa Flores: or cover sheet of interest, including the following, so all this information is is to be included with your cover sheet. We're actually looking for a narrative also to include, we're looking for a summary of the experience and qualifications of your firm relative to composting.

57

00:07:11.787 --> 00:07:16.310

Vanessa Flores: A list of references as well potential limiting or enhancing areas to note

58

00:07:16.749 --> 00:07:21.919

Vanessa Flores: verification, that the company complies with local regulations and permits for handling organic waste.

59

00:07:22.320 --> 00:07:38.810

Vanessa Flores: Please also explain in that narrative the company's capacity to handle the volume of organic waste generated by 27 schools. And again, we'll get into detail on that through the scope section, explain the company's capacity to have adequate staffing and resources to meet our needs.

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00:07:38.880 --> 00:07:57.520

Vanessa Flores: And then, last, but not least in that information that we seek conceptual ideas to include the following, so input your implementation plan, how you seek to address what it is that we're looking for? Give us some innovative ideas. Give us some details. We're really looking for innovation and and

61

00:07:57.520 --> 00:08:13.450

Vanessa Flores: ideas on how to implement this approach, this composting services. Financing so pro provide a conceptual approach to financing method and then cost avoidance. So consider the overall value provided and include the quality of service reliability and potential cost savings for the district.

62

00:08:14.180 --> 00:08:32.659

Vanessa Flores: And then section 4 are some forms. This is a shortened version of the forms that we usually seek through the formal solicitation process. Your cover, page again. The information relative to your firm through sunbiz, your FBI N number the individual that that is leading this partnership.

63

00:08:33.600 --> 00:08:41.299

Vanessa Flores: any addendums that we post you? We do need you to acknowledge that you've received those addendums. This is your acknowledgement form.

64

00:08:41.320 --> 00:08:57.460

Vanessa Flores: If you decide not to respond to this. Rfi, please complete only this form. Exhibit 3, and state the reason as to why you would not be submitting a bid or a response. We. We really want to understand what it is that prevented you from doing so.

65

00:08:58.730 --> 00:09:07.240

Vanessa Flores: and then exhibit 4 is just the bid opening instruction. So the the actual zoom information for that bid, opening, as I mentioned, is listed here.

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00:09:07.400 --> 00:09:14.559

Vanessa Flores: and then the demand star instructions. That which which is where you need to upload your response is, exhibit 5.

67

00:09:15.210 --> 00:09:27.239

Vanessa Flores: And then, last, but not least, the foreign country of of concern attestation, basically denoting that you are not representing a company that is on the foreign country of Concern list.

68

00:09:27.500 --> 00:09:32.440

Vanessa Flores: And that's it for the procurement section. I'm going to go back to

the scope

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00:09:32.580 --> 00:09:35.230

Vanessa Flores: just so that I can pass it on to the departments.

70

00:09:35.770 --> 00:09:37.369

Vanessa Flores: and they can speak to that.

71

00:09:40.050 --> 00:09:41.710

Vanessa Flores: Stop the sharing

72

00:09:42.500 --> 00:09:47.469

Vanessa Flores: alright. So team if one of you can lead the way on in this section.

73

00:09:59.630 --> 00:10:00.420

Vanessa Flores: invite.

74

00:10:04.610 --> 00:10:06.680

Karly Pulido: 1 s, let me call you back.

75

00:10:07.080 --> 00:10:07.750

Karly Pulido: Yeah.

76

00:10:08.120 --> 00:10:09.260

Karly Pulido: of yes.

77

00:10:11.100 --> 00:10:18.055

Karly Pulido: Okay. Hi, everyone. How are you? This is a really exciting time for us.

78

00:10:18.610 --> 00:10:39.599

Karly Pulido: I I think everybody, as far as food and nutrition our district operations office and definitely sustainability is excited to see where this can go. The main purpose is to really see how feasible composting can be in Miami, Dade County public schools.

79

00:10:40.150 --> 00:10:49.499

Karly Pulido: We understand that when it comes to waste mitigation there's a huge education component to that

80

00:10:50.180 --> 00:10:56.329

Karly Pulido: So we initially have targeted 27 schools. And

81

00:10:56.480 --> 00:10:57.820

Karly Pulido: we wanted

82

00:10:58.140 --> 00:11:04.120

Karly Pulido: we wanted the education to really be carried out through elementary to middle, to high school, right?

83

00:11:04.290 --> 00:11:10.210

Karly Pulido: If you have an elementary school that's excelling. And then all of a sudden, those lessons

84

00:11:10.380 --> 00:11:27.079

Karly Pulido: when they get into middle school, and there's no composting provided sometimes those lessons can be forgotten. So it's really important that we are tackling our elementary or middle and our high school on a per district basis. Right? So we have 9 districts. A thing about the scope is

85

00:11:27.560 --> 00:11:39.330

Karly Pulido: this is new to us. So there's going to be lots of trial and error and learning opportunities, and what I mean by that is, we may not have the best understanding of

86

00:11:39.930 --> 00:12:00.385

Karly Pulido: how to sort correctly right. Instead of just saying, Okay, all this goes to the trash. We may need that extra guidance on these are you know, this would be a good food. This would be an or organic scrap that we can compost, and maybe this can go into a recycling. And and that's something that we really are missing and

87

00:12:00.850 --> 00:12:28.850

Karly Pulido: right now, and I I some of your names are familiar, and I I've met you out in the industry 0 waste industry. And and I think some of you guys understand that our sustainability office is pretty small and our food and nutrition office is really tasked with making sure that every student in Miami County public schools has the right nutrition so that they can excel. So

88

00:12:28.850 --> 00:12:53.639

Karly Pulido: we need your help to really understand how these procedures are going to be developed to ensure that sorting is happening correctly, that we have the right tools that we ha! Does that mean, you know, purchasing additional composting backliners right? Which we put in there. Does that mean having different types of bins? How how do we move that bin from point A to point B

89

00:12:53.640 --> 00:13:08.129

Karly Pulido: ensure. It's composting. These are the. These are the gaps that we really need to fill, because we don't know and the whole opportunity is again going back to the education component, so that our students know that.

90

00:13:09.250 --> 00:13:24.368

Karly Pulido: hey, if we're doing this, and this becomes a a common practice behavior, then this would be something that maybe they can bring back into their communities, back into their households that will have that larger impact. And we know that food waste

91

00:13:24.820 --> 00:13:33.929

Karly Pulido: as it contributes to greenhouse gases, and methane is 4 times as strong, more stronger than carbon dioxide. That this is a huge

92

00:13:33.930 --> 00:13:55.819

Karly Pulido: climate change, mitigation effort, that I also want to keep track of. So if we have measurement tools that will say, Hey, we've done this amount of pounds. We've diverted this amount of scraps from the from our landfill, and this is the amount of carbon dioxide equivalents that have been diverted. That would be great, right? If you guys don't are.

93

00:13:55.820 --> 00:14:17.859

Karly Pulido: If you guys aren't abreast with all that map, it's fine. As long as we can have that measurement so that I can do that on my end. So there's a lot of missing pieces. And I say that with full transparency, because we need your help to identify what those missing pieces are in creating a robust pilot. Right? This is a pilot for 27 schools. And so

94

00:14:18.480 --> 00:14:19.530

Karly Pulido: this

95

00:14:19.550 --> 00:14:45.890

Karly Pulido: will really mirror what the future of composting can look like for Miami County public schools. So no stress, no pressure, but a little bit of pressure. And so we want this to be very successful. And you know, our our hands are really tied. We're all on board, but we do have limited resources. So it's up

to you guys to help us fill those gaps. In what resources we do need to make sure that this program is successful.

96

00:14:47.130 --> 00:14:48.827

Vanessa Flores: Thank you, Carly. Very well, said.

97

00:14:49.110 --> 00:14:49.540

Karly Pulido: Queue.

98

00:14:49.970 --> 00:15:11.399

Vanessa Flores: I have some questions already in the chat. There's some that were submitted in Spanish, and I'm going to be translating them and then answering in English, and then there is close captioning on the the the meeting recording, and we will also be able to provide that after the meeting, so one of the questions is, so licit

99

00:15:11.908 --> 00:15:29.200

Vanessa Flores: costos previos, the Contratus parasitos parapoder estimar costos project, Dallas Compi project exito. So basically, she's asking or the end of yeah, she mis. Sonia is asking for previous contracts relative to these services.

100

00:15:29.200 --> 00:15:41.699

Vanessa Flores: So this is a completely new program. And Carly, I will defer to you, but that that is my understanding that we do not have anything in place right now. Other than those school, those individual schools that have their own

101

00:15:42.026 --> 00:15:47.570

Vanessa Flores: ideas as to composting, so I will defer to you on on further response, on that one.

102

00:15:47.900 --> 00:15:52.989

Karly Pulido: Yeah, this is the only contract that we have, as far as composting goes.

103

00:15:54.200 --> 00:15:54.820

Vanessa Flores: Perfect.

104

00:15:55.436 --> 00:16:06.589

Vanessa Flores: And another question is, Porcella primera vestes the project, or Una wes Oregado and Contrato celebrita, alas! Impress us in teresalas tramite la licenses regulars.



105

00:16:06.590 --> 00:16:30.240

Vanessa Flores: So basically, she's asking about required licenses and after the contract is implemented, if they can submit the required licenses. So again, this is a request for information. It's a very informal process. We're asking for any licenses that you currently have anything that you do possess. Please submit it with your response. It is not required. We're just looking to see

106

00:16:30.240 --> 00:16:51.130

Vanessa Flores: who's out there, who's what the cert certifications are same thing as far as references, because I saw that the that's another question asking about the needed or required references. So we asked them to please submit what is asked through the Rfi. But if you don't have it, it is not a requirement. We're just looking for ideas. As Carly mentioned.

107

00:16:51.876 --> 00:17:04.609

Vanessa Flores: The first hurdle I saw is that when I tried to access your forms online, I was taken through a sign up process for demand start asking me to pay subscription subscription of about 1299, and that's 1,299.

108

00:17:04.630 --> 00:17:24.029

Vanessa Flores: And that is actually not the case. If you set Miami, Dade county public schools as your main entity governmental entity. It is free to register. So just make sure that you're setting Miami Day County public schools as your main entity, and you should be able to submit a response without

109

00:17:24.119 --> 00:17:46.229

Vanessa Flores: paying any fee. Again exhibit 5. If you go to procurement dot day schools.net, and then click on solicitations. Non construction. You can download the Rfi there. And then exhibit. I think if I said 5 or 6 has the demand star instructions on how to register or how to properly register without having the the fee request.

110

00:17:50.000 --> 00:17:58.030

Vanessa Flores: I think basically, the other question, Sonia, is, is, they're similar to what was already asked in terms of

111

00:17:58.070 --> 00:18:23.469

Vanessa Flores: the required documentation. And again, this is an informal process. So we ask for you to submit and respond to everything that we're asking for. But it's not required. We're not completing an award. We're just evaluating all the responses to determine how to proceed. So whether a formal solicitation will will be issued or possibly do. We'll complete direct contracting. It's all dependent on

what we receive back.

112

00:18:24.543 --> 00:18:31.349

Vanessa Flores: So I think those are all the questions on the chat. I'm going to open the floor at this time for any additional questions

113

00:18:31.410 --> 00:18:35.070

Vanessa Flores: relative to procurement or the actual scope. So

114

00:18:35.240 --> 00:18:36.840

Vanessa Flores: how about it, guys.

115

00:18:43.220 --> 00:18:45.251

Vanessa Flores: Mr. David? You can ask them.

116

00:18:45.590 --> 00:18:49.910

Jarret David: Hey, Vanessa, how are you doing? I I just realized I was sending them in just to use.

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00:18:49.910 --> 00:18:50.345

Vanessa Flores: Yeah.

118

00:18:50.780 --> 00:18:58.289

Jarret David: I'm glad you you you caught a caught that. So I'm a little late to this party. I I was asked to attend this

119

00:18:58.700 --> 00:19:14.629

Jarret David: by an associate, and I don't think he's on the call. But at the the little bit I'm understanding about a program like this. I definitely think I can contribute in in a lot of capacities. I don't have the keys to all the cars that you need, but I know how to introduce you

120

00:19:14.730 --> 00:19:18.790

Jarret David: to all these different components. And ironically, there's some folks on the call

121

00:19:18.890 --> 00:19:27.660

Jarret David: that I was preventing this last night with the city of Miami sustainability team. And it's ironic that there's people on this call that we were talking about.

122

00:19:27.960 --> 00:19:36.759

Jarret David: So in addition to this, and this is not a plug. I currently sell the can liners to you guys, the revolution bag recycle can liners

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00:19:37.461 --> 00:19:41.380

Jarret David: through the organization, my company that I represent revolution bag

124

00:19:41.530 --> 00:19:46.329

Jarret David: so comprehensively. And again. Having really not dissected this.

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00:19:46.420 --> 00:19:50.790

Jarret David: you need a compost partner. You're gonna need complimentary food packaging.

126

00:19:50.850 --> 00:20:04.430

Jarret David: You're gonna also need that durable infrastructure for like garbage bags and compostable liners and the toters. So this would be a wonderful opportunity. I'm also a Palm Beach County Resident, so I'm only about 50 miles away, and

127

00:20:04.570 --> 00:20:14.649

Jarret David: I I would love to, you know, get involved in this, and that includes the folks on this call. For example, like fertile Earth. I I don't do that. I don't. I don't handle that piece.

128

00:20:14.980 --> 00:20:15.520

Jarret David: But

129

00:20:16.410 --> 00:20:19.029

Jarret David: The other question I had, too, was.

130

00:20:19.100 --> 00:20:37.159

Jarret David: is there current compostable food service infrastructure in those schools. Now is the 5 compartment cafeteria tray made out of that the gas pole currently? Or is this kind of part of the exercise where it needs to be engineered from the food service, packaging all the way to end the life.

131

00:20:42.600 --> 00:20:49.259

ANGIE KASSELAKIS: I'm sorry. I think I could handle or answer this question you're

referring to the compostable tray, or if our tray is compostable.

132

00:20:49.260 --> 00:20:50.449

Jarret David: Right. So the what I'm under.

133

00:20:50.450 --> 00:21:03.511

ANGIE KASSELAKIS: Is compostable. But do we have the infrastructure of composting on site? No, or anything related to that. Now we have a site here and there that's doing their own program.

134

00:21:04.040 --> 00:21:09.070

ANGIE KASSELAKIS: but nothing official that we're actually composting all our trades or anything.

135

00:21:10.470 --> 00:21:26.490

Jarret David: Yeah. So the other questions I had good to meet you, Angie. Jared. You know. Do you have the the waste PIN infrastructure where you're sorting at that middle school where landfill recycling food waste. So that would all have to, I'm assuming, be part of this submission.

136

00:21:26.490 --> 00:21:26.890

ANGIE KASSELAKIS: Press.

137

00:21:27.010 --> 00:21:42.669

Jarret David: This is fine, I mean, I know all the the right people to be able to pull all this together where I come in traditionally with my organization is I pioneer and procure the materials, the the compulsible can liner the trash? Can the cafeteria tray made out of

138

00:21:42.710 --> 00:21:52.389

Jarret David: the gas pulp? And then I would partner with people that have that hallway, waste infrastructure to convert that and compost that at a facility.

139

00:21:55.520 --> 00:22:01.209

Vanessa Flores: Okay, so that's great. We'll look forward to your response. And plan of of implementation.

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00:22:01.670 --> 00:22:06.270

Karly Pulido: Jared. Remind me. Which comp company organization are you representing.

141

00:22:07.320 --> 00:22:12.989

Jarret David: I own the David Group. This is my consulting company. I spent 18 years in distribution.

142

00:22:13.424 --> 00:22:36.999

Jarret David: in business to business. I was also the director of sustainability for Green Circle certified. I've done 0 waste for the Nfl PGA big corporate America. So this kinda speaks to a lot of what I can do and like, I said currently, right now, I believe the the waste can business. The actual trash bags are made from 97%. Pcr.

143

00:22:37.030 --> 00:22:44.560

Jarret David: that's with Revolution bag. And I'm the partner that I manage that business for you guys in the county currently.

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00:22:45.100 --> 00:22:45.770

Karly Pulido: Got it.

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00:22:45.990 --> 00:22:47.399

Karly Pulido: Thank you so much.

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00:22:47.530 --> 00:22:49.899

Jarret David: Yeah, look forward to talking with you guys tomorrow.

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00:22:55.080 --> 00:22:56.590

Vanessa Flores: Any additional question.

148

00:22:57.480 --> 00:23:18.670

Jarret David: On the materials themselves. And is there any requirements for third party certifications, and with Carly like, what are your expectations on supply chain transparency like, is there any impact on carbon? Or is this all just about composting? And of course maintaining the fiduciary responsibility? Given that it's a public school system.

149

00:23:19.720 --> 00:23:26.519

Karly Pulido: No, I mean, we definitely, as far as the circular economy goes, because we're

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00:23:26.720 --> 00:23:28.939

Karly Pulido: giving these products a new life.

151

00:23:29.500 --> 00:23:52.185

Karly Pulido: We expect to be measuring the amount of scrap that is being composted, because that will be our waste diversion metric that we can then say the this, many carbon dioxide equivalents has been diverted from our usual landfill activities. As far as the products that you guys are sourcing.

152

00:23:53.000 --> 00:24:00.959

Karly Pulido: we do expect that you guys are supporting local suppliers. We do really honor minority businesses as well.

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00:24:03.800 --> 00:24:05.559

Jarret David: Yeah, I have some really good ideas.

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00:24:05.560 --> 00:24:06.310

Karly Pulido: Like question.

155

00:24:06.390 --> 00:24:09.119

Jarret David: Yeah, yeah. High level. You know, this is like.

156

00:24:09.330 --> 00:24:12.304

Jarret David: this is what gets me out of bed in the morning. So I'm excited about the opportunity.

157

00:24:20.730 --> 00:24:22.800

Vanessa Flores: Any additional questions at this time.

158

00:24:23.810 --> 00:24:25.330

Karly Pulido: Please not everyone at once.

159

00:24:29.720 --> 00:24:43.409

Jared Jacobs: Alright. I'd like to ask one question about the funding. Is there a grant or a State or Federal funding that you're approaching, that this will be used to help you help you win that Grant.

160

00:24:44.620 --> 00:24:45.570

Karly Pulido: So

161

00:24:45.820 --> 00:24:55.699

Karly Pulido: right now we are expecting help from the district. But we've also partnered with a the community pollution.

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00:24:55.820 --> 00:25:03.831

Karly Pulido: I don't know if I'm saying this right? So long the community pollution change grants from the EPA. We partnered with Miami-dade County,

163

00:25:04.370 --> 00:25:18.149

Karly Pulido: and in that grant we did request support for climate core fellows to help with food waste mitigation. Very broad. It's not promise. But

164

00:25:18.430 --> 00:25:35.909

Karly Pulido: if that is awarded, we can, you know, have an an additional set of hands on on some of our schools. 9 for 9 districts. So one per elementary, middle, and high, it is pretty limited. But we are hoping that

165

00:25:36.620 --> 00:25:38.470

Karly Pulido: this can create a.

166

00:25:38.620 --> 00:25:46.310

Karly Pulido: if possible, a positive cost avoidance scenario, that this can be funded later on, and in the future. Following this

167

00:25:46.400 --> 00:25:47.630

Karly Pulido: initial pilot.

168

00:25:49.700 --> 00:25:50.360

Jared Jacobs: Thank you.

169

00:25:58.150 --> 00:25:59.630

Vanessa Flores: Any additional questions.

170

00:26:03.700 --> 00:26:26.660

Vanessa Flores: Okay? Again, there you do have up until 5 o'clock this afternoon to submit any additional questions in writing, so don't feel the pressure of of having to to ask them at this time. But I do strongly suggest you download the solicitation. The Rfi read through it. Jot down any questions and submit them again. The email is V flores, FLOR. ES.

171

00:26:26.760 --> 00:26:28.330

Vanessa Flores: At date schools.net.

172

00:26:28.610 --> 00:26:40.009

Vanessa Flores: Okay? So if there's no additional questions at this time. I am going to conclude this meeting. Thank you so much. Meeting adjourned at 1133 Am. Have a wonderful afternoon, everyone.

173

00:26:40.060 --> 00:26:42.733

Vanessa Flores: and a great weekend, too. I forget. It's Friday.

174

00:26:43.240 --> 00:26:44.180

Andy: Very much.

175

00:26:44.180 --> 00:26:45.070

Vanessa Flores: Thank you. Everyone.

176

00:26:45.070 --> 00:26:46.479

Francisco Torres: I'm talking to you.

177

00:26:46.870 --> 00:26:47.509

Karly Pulido: Thank you.