Office of Superintendent of Schools June 5, 2015
Board Meeting of June 17, 2015

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

SUBJECT: AWARD BID NO. ITB-14-036-AC – FRESH PRODUCE

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

Procurement Management Services, in collaboration with the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this bid is to purchase, at a firm unit price, fresh, high-quality, seasonal and local produce, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. In addition, this Invitation To Bid was advertised on the Procurement Management Services website, the Demandstar website, as well as emailed to 55 potential bidders.

The initial term of the bid shall be for one (1) year commencing July 1, 2015, through June 30, 2016, and may by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for four (4) additional one (1) year periods.

A price comparison was conducted against the District's current contract and reflected a cost savings of approximately $16,847. Upon benchmarking against other school districts, and further negotiations with the Mac Edwards Produce Co., Inc. and The Produce Connection, Inc., Procurement Management Services was able to obtain an additional $19,770. This resulted in a total cost savings of $36,617 annually.

The contract shall be awarded to a primary and alternate vendor, as this is in the best interest of the District. Based on the criteria listed in the solicitation, two (2) vendors are being recommended for award. The awarded vendors are currently registered to do business with the District.

<u>Fund Source</u>

0410 – Food Service

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. ITB-14-036-AC – FRESH PRODUCE, to provide fresh, high-quality, seasonal and local produce, for the Department of Food and Nutrition, including extensions thereto, as follows:

PRIMARY

1. MAC EDWARDS PRODUCE & CO., INC.
   830 N.W. 22 STREET
   MIAMI, FL 33127
   OWNER: MILDRED EDWARDS, PRESIDENT

   Total Low Unit Price: Items 1 through 40.

   Item 1 - Apple, chilled, slices @ $22.99 per case.
   Item 2 - Apples @ $20 per case.
   Item 3 - Banana, #3 @ $13.50 per case.
   Item 4 - Broccoli, florets @ $7.49 per bag.
   Item 5 - Cabbage, chilled, red, shredded @ $4.25 per bag.
   Item 6 - Cabbage, green, US #1 @ $1 per bag.
   Item 7 - Cabbage, napa @ $1 per bag.
   Item 8 - Carrot, chilled, baby, whole @ $5.34 per bag.
   Item 9 - Carrot, chilled, baby, whole @ $17.99 per case.
   Item 10 - Carrot, chilled, baby, whole, prepackaged, 2 oz. serving @ $15.47 per case.
   Item 11 - Carrot, chilled, shredded @ $2 per bag.
   Item 12 - Carrot, chilled, stick @ $8.20 per bag.
   Item 13 - Cauliflower, florets @ $8.64 per bag.
   Item 14 - Celery, chilled, stick @ $8.84 per bag.
   Item 15 - Cilantro @ $2 per bunch.
   Item 16 - Cole slaw, mixed, chilled @ $4.34 per bag.
   Item 17 - Cole slaw, mixed, chilled @ $13.85 per case.
   Item 18 - Cucumber @ $5.50 per case.
   Item 19 - Kiwi @ $7 per case.
   Item 20 - Lettuce, Boston @ $0.74 each.
   Item 21 - Lettuce, chilled, Romaine, chopped @ $16.80 per case.
   Item 22 - Onion, dry, red, jumbo @ $5.50 per bag.
   Item 23 - Onion, dry, yellow @ $3 per bag.

Item 24 - Onion, dry, yellow, jumbo @ $15.50 per case.
Item 25 - Onion, green @ $2.25 per bunch.
Item 26 - Onion, yellow, diced @ $4.61 per bag.
Item 27 - Parsley, curly leaf @ $2.49 per bag.
Item 28 - Parsley, Italian (flat) @ $2.49 per bag.
Item 29 - Pepper, red, bell @ $4.49 per bag.
Item 30 - Pepper, sweet, green, bell @ $2.25 per bag.
Item 31 - Potato, baking, US #1 @ $16 per case.
Item 32 - Potato, baking, russet @ $16 per bag.
Item 33 - Radish, fresh, whole @ $1.25 per bag.
Item 34 - Rosemary, fresh @ $4.71per bunch.
Item 35 - Spinach @ $14.74 per case.
Item 36 - Squash, yellow, medium @ $4.24 per bag.
Item 37 - Squash, zucchini, medium @ $3.99 per bag.
Item 38 - Tomato, 6x6 count @ $9.74 per case.
Item 39 - Tomato, grape @ $9.99 per case.
Item 40 - Delivery fee for additional produce directly from a farmer or cooperative @ $2.50 per case.

ALTERNATE

2. THE PRODUCE CONNECTION, INC
2200 N.W. 23 STREET
MIAMI, FL 33142
OWNER: BRUCE FISHBEIN, PRESIDENT

Second Total Low Unit Price: Items 1 through 40.

Item 1 - Apple, chilled, slices @ $23.75 per case.
Item 2 - Apples @ $23.85 per case.
Item 3 - Banana, #3 @ $13 per case.
Item 4 - Broccoli, florets @ $6.60 per bag.
Item 5 - Cabbage, chilled, red, shredded @ $6 per bag.
Item 6 - Cabbage, green, US #1 @ $2 per bag.
Item 7 - Cabbage, napa @ $3.50 per bag.
Item 8 - Carrot, chilled, baby, whole @ $6 per bag.
Item 9 - Carrot, chilled, baby, whole @ $21.25 per case.
Item 10 - Carrot, chilled, baby, whole, prepackaged, 2 oz. serving @ $21.25 per case.
Item 11 - Carrot, chilled, shredded @ $6.50 per bag.
Item 12 - Carrot, chilled, stick @ $9 per bag.
Item 13 - Cauliflower, florets @ $11 per bag.
Item 14 - Celery, chilled, stick @ $8.35 per bag.

Item 15 - Cilantro @ $5.50 per bunch.
Item 16 - Cole slaw, mixed, chilled @ $4.50 per bag.
Item 17 - Cole slaw, mixed, chilled @ $16.50 per case.
Item 18 - Cucumber @ $3.65 per case.
Item 19 - Kiwi @ $10.75 per case.
Item 20 - Lettuce, Boston @ $0.35 each.
Item 21 - Lettuce, chilled, Romaine, chopped @ $17.85 per case.
Item 22 - Onion, dry, red, jumbo @ $3.50 per bag.
Item 23 - Onion, dry, yellow @ $2.60 per bag.
Item 24 - Onion, dry, yellow, jumbo @ $16.50 per case.
Item 25 - Onion, green @ $2.65 per bunch.
Item 26 - Onion, yellow, diced @ $6.75 per bag.
Item 27 - Parsley, curly leaf @ $3 per bag.
Item 28 - Parsley, Italian (flat) @ $3 per bag.
Item 29 - Pepper, red, bell @ $7.50 per bag.
Item 30 - Pepper, sweet, green, bell @ $3.75 per bag.
Item 31 - Potato, baking, US #1 @ $20.50 per bag.
Item 32 - Potato, baking, russet @ $21.50 per bag.
Item 33 - Radish, fresh, whole @ $1.35 per bag.
Item 34 - Rosemary, fresh @ $6.50 per pound.
Item 35 - Spinach @ $17.50 per case.
Item 36 - Squash, yellow, medium @ $4 per bag.
Item 37 - Squash, zucchini, medium @ $4 per bag.
Item 38 - Tomato, 6x6 count @ $12 per case.
Item 39 - Tomato, grape @ $12 per flat.
Item 40 - Delivery fee for additional produce directly from a farmer or cooperative @ $2.95 per case.

3. authorize Procurement Management Services to purchase up to a total estimated amount of $8.5 million, for the initial contract term, and an amount not to exceed $8.5 million, for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/mh