ITB-20-010-DP Face Shields and Protective Suits
Questions and Answers

Q1: Would it be unreasonable to allocate a percentage of your purchase to reusable gowns?

A1: No gowns being procured at this time

Q2: Is Florida SBE certification required, or is federal or California certification acceptable?

A2: SBE/MBE certification with Miami-Dade County Public Schools is required.

Q3: May we use previously submitted references which we used for an M-DCPS face mask bid towards the end of August or do we need to have our references fill out the new Bidder Reference and Evaluation form?

A3: The same reference company/individual may be used, but new reference forms listing the information for this ITB must be submitted.

Q4: What is M-DCPS SBE/MBE Certificate?

A4: Small Business Enterprise/Micro Business enterprise Certificate.

Q5: Attachment 11 – Bidder Experience

a. Is this only for previous bids we have won?
b. Can we use previous dealers we've sold our PPE items to?
c. Can we submit the bid even though we might not receive a response from our clients??

A5: a and b: The Bidder Experience form is for a reference where your company has performed similar work to what is being solicited on this ITB. c. A complete response should be submitted by the due date and time, which includes as stated in Attachment 12 of the ITB, three (3) reference forms (Attachment 11) from other organizations (not M-DCPS) with similar work performed.

Q6: My company produces FACE SHIELDS, but not PROTECTIVE SUITS. Would you be willing to split the bid & allow us to bid on the FACE SHIELDS?.

A6: Bidders may submit a bid for item 1 or item 2 or both.

Q7: Is there a way to describe my product? Our shields are molded in my NY facility (I am in Delray Beach) and we use only Lexan (polycarbonate) lenses. We just sold 10,000 to the New York University, Langone, Medical system for all their hospitals as

they are reusable. Please let me know if there is a way to include the benefits of my product in the bid.

A7: Bidders may submit product information with their submittal.

Q8: Are you looking for kids face shields or teacher?

A8: Adult / One-size fits all, at this time

Q9: How many face shields are you looking for?

A9: The estimated quantities can be found in the Bid Summary Spreadsheet of this ITB.

Q10: May I submit my company's bid for Face Shields via email or am I required to mail it in?

A10: Please refer to Section 6.3 Bid Submission of this ITB for instruction on how to submit your bid.

Q11: Could you please provide how many face shields you require, what specifications are required and when everything must be delivered by??

A11: Please refer to the Bid Summary Spreadsheet of this ITB for answers to your questions. Upon award, a purchase order will be issued to the awarded vendor(s), which will include delivery information to include the date.

Q12: My company is a Self-Certified small business (20 employees $3,000,000 in sales). Am I allowed to bid on this effort?

A12: Your company must be certified by Miami-Dade County Public Schools, Office of Economic Opportunity.

Q13: We can provide more than one of your preferred face shield brands. Do you have a preference, or do you want to go with the one that is priced better?

A13: We suggest submitting the better priced of the approved brands (all else being equal)

Q14: My company is SBA certified. Is that the same as being SBE certified??

A14: No, SBE stands for Small Business Enterprise. This certification must be obtained through Miami-Dade County Public Schools, Office of Economic Opportunity.

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Q15: May we submit a Miami-Dade County Collusion Affidavit in place of your affidavits requiring notarization?

A14: *Miami-Dade County Public Schools* and *Miami-Dade County* are separate entities. Bidders must use the attachments included in the solicitation document.

Q16: You walked through it on the pre-bid conference, but could you add in writing the steps to see the approved brands?

A15: Please visit the Procurement Management Services website at: http://procurement.dadeschools.net/ then select Solicitations, then select Non-Construction, then select New Bids and RFP's, then you will locate the solicitation ITB-20-010-DP and click on the Bid Number to download the bid documents. The excel spreadsheet will contain the approved brands.

Q17: Do we need to send samples as part of the bid for products that are equivalent to what are listed or we can send them post-bid when requested?

A16: Samples will be requested by the Procurement representative upon evaluation. Samples must NOT be sent with the bid.

Q18: Is there a MOQ for each PO or at least there is an estimate on MOQ?

A17: No

Q19: Are references required?

A18: Please refer to Attachment 12 of this ITB for requirements.

Q20: Can you accept an equal face shield from a different brand?

A20: Yes.

Q21: How can we go about getting certified so that we can compete for this ITB?

A21: Please send an email to jwright2@dadeschools.net with "Certification" as the subject. An email will be provided detailing the certification process.

Q22: How can I know that my company is already Certified of Economic opportunity?

A22: Please send an email to jwright2@dadeschools.net If your company is certified OEO will send you a copy of your certifications. If your company is not certified OEO will send an email detailing the certification process.

Q23: I'm trying to complete the vendor certification setup on Periscope S2G and am unable to move forward as I don't see a "country" option. Is this bid only open to USA vendors? Otherwise, please confirm how I may complete vendor setup as a Canadian vendor.

A23: Local only, must be certified and have an established business in the South Florida area for 1+ years

Q24: When is the deadline to submit samples for Face Shields and Protective Suits?

A24: Samples will be requested by the Procurement representative upon evaluation. Samples must NOT be sent with the bid.

Q25: In what quantity and frequency will the purchase orders for the face shields be made?

A25: Only yearly estimates available at this time

Q26: In what quantity and frequency will the purchase orders for the protective suits be made?

A26: Only yearly estimates available at this time

Q27: This new pandemic situation has created a New need, and of course different type of equipment some of the where not invented yet, or was for a different purpose as to Schools, in this case.

I am concern about the fact that the vendor has to be a distributor if a product that does not exist yet, and could be much better as a solution for this pandemic. And at the same time that the vendor will be selected to provide all the materials.

This requirement creates a burden that a very small amount of true Small Business can compete.

Can you consider multiple vendors for the same product, assigning for example 10% of the requested materials to each selected vendor? This way at least 10 companies will be able to deliver and get a portion of the purchase? This will also

help MDCPS to select a better result for the benefit of School Student or personnel as needed.

A27: A primary and two alternate vendors are being reviewed for the award

Q28: Would you be purchasing approx 5,000 face shields per month or random amounts or all 50,000 at once?

A28: Only yearly estimates available at this time

Q29: Could you please provide how many face shields you require, what specifications are required and when everything must be delivered by?

A29: Please refer to the Bid Summary Spreadsheet of this ITB for answers to your questions. Upon award, a purchase order will be issued to the awarded vendor(s), which will include delivery information to include the date.

Q30: What will be the delivery timing required from time of purchase?

A30: Upon award, a purchase order will be issued to the awarded vendor(s), which will include delivery information to include the date.

Q31: We have a US made alternative which meets all the criteria. Will you accept other brands?

A31: Yes.

Q32: Must we bid both the Face Shields and the protective suits?

A32: Bidders may submit a bid for item 1 or item 2 or both.