

### THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA SCHOOL BOARD ADMINISTRATION BUILDING

Procurement Management Services 1450 N.E. 2nd Avenue, Room 650 Miami, FL 33132

CUBLI	C SCHOOLS		Direct All Inquiries To Procurement Management Services
			Buyer's Name:
			PHONE: (305) 995
			Email:
			TDD PHONE: (305) 995-2400
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			Date:
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	NAME (Typed):		TITLE:

OF AUTHORIZED REPRESENTATIVE



1. When does MDCPS anticipate the cone of silence will be lifted?

<u>Answer:</u> According to School Board Policy 6325 – Cone of Silence, "the cone of silence shall terminate at the time the item is presented by the Superintendent to the appropriate Board committee immediately prior to the Board meeting at which the Board will award or approve a contract, reject all bids or responses, or take any other action that ends the solicitation and review process."

2. In cases where Contractor does not intend to (or does not in fact) use subcontractors to perform the work, how do the provisions of 1.14 Small/Micro, Minority/Women-Owned, And Veteran Business Enterprise Programs, apply, if at all?

<u>Answer:</u> The provisions in Section 1.14 apply to bidding contractors and subcontractors that have been certified through the M-DCPS Office of Economic Opportunity.

3. Contractor performs background/criminal investigations on all of its employees prior to hiring. Can this process satisfy the requirements in 1.28 Background Screening Requirements?

<u>Answer:</u> Level 2 screening is required. Additional requirements may apply, as described in Section 1.28.

4. If the School Board Terminates the Agreement pursuant to Section 1.33 Termination for Convenience, does Contractor continue to perform and complete work awarded under existing RFQ awards that were issued to it before the Termination? Or does the Termination apply to all existing work performed under all awards hereunder?

<u>Answer:</u> RFQ's will be used to refresh pricing. RFQ's released as a result of this bid will follow the same termination clauses as outlined in the bid document.

5. Would it be possible to obtain a list of the companies that attended the pre-bid conference?

**Answer:** The attendance sheet is attached.



- 6. Projected Contract Start date of July 1st 2020, how does that work with E-Rate and the 470 already applied for? Isn't that date in conflict?
  - a. During the Pre-Bid Conference RFQ's will begin in January 2020, these RFQ's begin before the Contract Start date?

<u>Answer:</u> Quotes may be requested of qualified vendors as early as January 2020 based on pricing and terms of the contract with the understanding that no equipment or service will be ordered until after the effective date of the contract, July 1, 2020.

7. When does the District plan to request for quotes for E-Rate and Shopping Cart?

<u>Answer:</u> The E-rate Filing Window for Funding Year 2020 is not announced yet by the Schools and Libraries Division (SLD) but is expected to be open around mid-January 2020 for E-rate Eligible Services that will start on July 1<sup>st</sup>, 2020.

8. What will be used to select the vendor for E-Rate? This ITB or the E-rate Quotes?

<u>Answer:</u> Vendors qualified as a result of this ITB will be asked to provide quotes for individual E-rate projects. A vendor will then be selected based on acceptance of proposed technology by MDCPS and best price.

9. The 470 application included this ITB, will the addendum's and these questions be amended to the 470 application?

Answer: Yes

10. How will the Local Preference be calculated for this ITB? And the quotes?

<u>Answer:</u> Local preference will be calculated when evaluating pricing submitted for RFQ's. Please see School Board Policy 6320.05 – Vendor and Employment Preferences regarding the specific application of local preference.

11. Discount levels fluctuate between products, does the District want to see a range?

**Answer:** No. Provide a specific discount percentage for each product listed.



12. During the Pre-Bid conference, the District agreed to breaking out the percentages for Hardware, Software&Licenses, Maintenance/Support?

Item	Manufacturer	Discount (Off MSRP) Hardware	Discount (Off MSRP) Software/License	Discount (Off MSRP) Maintenance/Support
1	APC	%	%	%
2	Cisco Systems	%	%	%
3	HPE / Aruba Networks	%	%	%
4	Trend Micro	%	%	%
5	AMETEK PowerVar	%	%	%
6	Fluke Networks	%	%	%
7	NETSCOUT	%	%	%
8	Fortinet	%	%	%
9	VMware	%	%	%
10	Jamf	%	%	%
11	IBM	%	%	%
12	MobileIron	%	%	%
13	Ekahau	%	%	%
14	Mosyle	%	%	%
15	Juniper/Mist	%	%	%

Answer: Yes

13. During the Pre-Bid Conference, it was agreed that the "copy of the Catalog" can be a link to the OEM Website instead of providing in Excel, on a Memory Stick, or CD. Please confirm.

Answer: Yes



14. Exhibit 10 item f. makes references to 2.2.8, shouldn't that be 2.2.9. Please confirm?

Answer: Yes

15. What items missing will be considered "non-responsive" versus procurement requesting after because missing from the submission?

<u>Answer:</u> Per Section 1.16, bidders may be given the opportunity to provide missing documentation that would otherwise cause the rejection of the best value for the District.

16. What form (rack mount or tower) UPS would you like?

**Answer:** Propose available options

17. What type of UPS (Offline, Line interactive, or Double Conversion)?

Answer: Propose available options

18. How many watts or kVA do you need?

**Answer:** Propose available options

19. UPS on battery run time?

**Answer:** Propose available options

20. UPS input/output voltages?

**Answer:** Propose available options

21. Power distribution required/Outlets required?

**Answer:** Propose available options

<sup>\*</sup>These questions and answers are provided for clarification. School Board Policy and Florida Board of Education laws shall take precedence over this document.

## ITB-19-001-DP - Network Connectivity Pre-Bid Conference - Wednesday, October 23, 2019, 9:00 AM 1450 NE Second Avenue, Suite 650, Miami, FL 33132

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