

ADDENDUM NO. 1

REQUEST FOR PROPOSALS (RFP) 003-LL10 FOR CONSULTING SERVICES, EMPLOYEE BENEFIT PROGRAMS FOR THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA November 1, 2010

PURPOSE OF ADDENDUM

This Addendum has been prepared to provide additional proposal information.

ACKNOWLEDGMENT OF ADDENDUM TO RFP

As required in the RFP, proposers are reminded that they should either acknowledge receipt of this addendum on their proposal, or attach this addendum to their proposal. In order to acknowledge receipt of this addendum on their proposal, proposers should properly complete Proposal Forms.

STATUS OF ADDENDUM

To date, this is the first (1st) addendum that has been issued for Request for Proposals 003-LL10, Consulting Services, Employee Benefit Programs.

ADDITIONAL INFORMATION REQUESTED

The following is provided in response to proposers' specific requests for additional information:

1. Q: Under the Minimum Requirements, the School Board lists the following requirement:

Experience with Florida Public School Programs: The lead consultant to be assigned to the Board's account must have substantial first-hand experience in providing consulting services to one Florida School Board regarding their medical plan. It is anticipated that the lead consultant will identify a specific project team for this contract, with members of the project team under the direction of the lead consultant.

While we do not have direct health experience with primary and secondary public school programs in the State of Florida, we do have experience working with post-secondary institutions regarding health plan consulting. Would the School Board be willing to substitute this kind of experience in place of primary/secondary public school program experience?

- A: No, the Minimum Qualifications contained in the RFP were approved by the School Board at the Board meeting of October 13, 2010.

2. Q: In section I Minimum Qualifications Item B states:
No Sale of Insurance: The consulting team shall not be engaged in any way in the sale or placement of insurance coverages as an agent or broker. In addition, there will be no commissions paid on the benefit program. If the proposing firm has a brokerage division, proposers should describe how conflicts of interest are avoided.

Will the minimum qualifications be reconsidered to allow for members of the consulting team to act as brokers?

- A: No, the Minimum Qualifications contained in the RFP were approved by the School Board at the Board meeting of October 13, 2010.
3. Q: Is there a point system that the board will be using to score the proposals submitted? If so, please clarify.
- A: There is no point system. The criteria listed in the RFP under the Proposal Evaluation on Section I, page 3 is the criteria which the Board will consider in its evaluation.
4. Q: Would our consulting services be extended to your union groups as well? If so, please provide further information regarding the union contracts; how many unions, when do their collective bargaining agreements terminate and how many employees are unionized.
- A: No, consulting services will not be extended to union groups.
5. Q: Please confirm the number of members that reside outside the state of Florida and in which states they reside.
- A: This information is not readily available at the time of this addendum. However, it is an insignificant number of employees on leave of absence or retirees – under 20.
6. Q: Please confirm the total amount of consulting fees paid to Deloitte Consulting over the last three years.
- A: Please see the attached spreadsheets outlining the total amount of consulting fees paid to Deloitte Consulting.
7. Q: Please confirm the breakdown of the total hours billed by Deloitte Consulting for Lead Consultant, Senior Consultant, Consultant, Fellow Actuary, Associate Actuary, Medical Consultant, Legal Consultant and Clerical over the last three years.

A: This information is not readily available at the time of this addendum. However, the following are the hourly rates for the Deloitte staff on the account:

| | |
|---------------------|-------------------------|
| Lead Consultant: | \$310.00 |
| Senior Consultant: | \$273.00 |
| Consultant: | \$174.00 |
| Fellow Actuary: | \$310.00 |
| Associate Actuary: | \$164.00 |
| Medical Consultant: | \$273.00 |
| Legal Consultant: | \$310.00 |
| Clerical: | Included in above rates |

Professional & Technical Deloitte Consulting, LLP**Fiscal Year July 2006- June 2007**

| | Date Paid | \$Amt. Encumbered | \$Amt Invoiced | Remaining Balance |
|------------------------|------------------|--------------------------|-----------------------|--------------------------|
| | | \$ 415,000.00 | | |
| | | Invoice No. | | |
| P.O. #K02324635 | Oct-06 | 8000264938 | \$ 163,040.00 | \$ 251,960.00 |
| | Feb-07 | 8000329999 | \$ 28,672.00 | \$ 223,288.00 |
| | | 8000353645 | \$ 26,069.00 | <u>\$ 197,219.00</u> |
| | | Sub Total | \$ 217,781.00 | |
| | May-07 | 8000406434 | \$ 58,200.00 | \$ 139,059.00 |
| | Jul-07 | 8000450835 | \$ 98,881.00 | \$ 40,178.00 |
| | Aug-07 | 8000487490 | \$ 37,953.00 | <u>\$ 2,225.00</u> |
| | | Sub Total | \$ 195,034.00 | |
| | | FY 06-07 Total | \$ 412,815.00 | |

Professional & Technical Deloitte Consulting, LLP

Fiscal Year July 2007- June 2008

| P.O. # | Date Paid | \$Amt. Encumbered | \$Amt Invoiced | Remaining Balance |
|----------------------|-----------|-------------------|----------------|--------------------|
| P.O. #K02381692 | | \$ 300,000.00 | | |
| | | Invoice No. | | |
| | Sep-07 | 8000487488 | \$ 41,141.00 | \$ 258,859.00 |
| | Nov-07 | 8000531415 | \$ 206,403.00 | \$ 52,456.00 |
| | May-08 | 8000690924 | \$ 7,873.00 | \$ 44,583.00 |
| | Jul-08 | 8000731676 | \$ 30,404.00 | \$ 14,179.00 |
| | Jul-08 | 8000738681 | \$ 13,157.00 | \$ <u>1,022.00</u> |
| | | Sub Total | \$ 298,978.00 | |
| P.O#K02411558 | | \$ 300,000.00 | | |
| | | Invoice No. | | |
| | Mar-08 | 8000555090 | \$ 102,467.00 | |
| | | 8000603615 | \$ 142,502.00 | |
| | | 8000629235 | \$ 14,749.00 | |
| | | Sub Total | \$ 259,718.00 | \$ 40,282.00 |
| | | Cost Supplement | | |
| | Jun-08 | \$ 10,000.00 | | \$ 50,282.00 |
| | | Invoice No. | | |
| | Jul-08 | 8000731671 | \$ 37,296.00 | \$ 12,986.00 |
| | Jul-08 | 8000738688 | \$ 11,949.00 | \$ <u>1,037.00</u> |
| | | Sub Total | \$ 49,245.00 | |
| FY 07-08 Grand Total | | | \$ 607,941.00 | |

Professional & Technical Deloitte Consulting, LLP**Fiscal Year July 2008- June 2009**

| | Date Paid | \$Amt. Encumbered | \$Amt Invoiced | Remaining Balance |
|------------------------|------------------|--------------------------|------------------------|--------------------------|
| P.O. #K02430967 | | \$ 300,000.00 | | |
| | | Invoice No. | | |
| | Sep-08 | 8000748875 | \$ 20,900.00 | \$ 279,100.00 |
| | | 8000748875 | \$ 30,126.00 | \$ 248,974.00 |
| | Sep-08 | 8000782324 | \$ 42,521.00 | \$ 206,453.00 |
| | Nov-08 | 8000807502 | \$ 25,911.86 | \$ 180,541.14 |
| | Jan-09 | 8000823239 | \$ 14,112.00 | \$ 166,429.14 |
| | | 8000868538 | \$ 57,663.96 | \$ 108,765.18 |
| | May-09 | 8000893910 | \$ 29,742.20 | \$ 79,022.98 |
| | | 8000904556 | \$ 37,900.15 | \$ 41,122.83 |
| | Sep-09 | 80001022134 | \$ 41,107.91 | <u>\$ 14.92</u> |
| | | Sub Total | \$ 299,985.08 | |
| P.O. #K02440559 | Sep-08 | \$ 50,000.00 | TSA Regulatory Changes | |

FY 08-09 Grand Total \$ 299,985.08

Professional & Technical Deloitte Consulting, LLP
Fiscal Year July 2009- June 2010

| | Date Paid | \$Amt. Encumbered | \$Amt Invoiced | Remaining Balance |
|------------------|-----------|----------------------|----------------|-------------------|
| P.O. #K02471034 | | \$ 550,000.00 | | |
| | | Invoice No. | | |
| | Sep-09 | 8001022141 | \$ 39,471.60 | \$ 510,528.40 |
| | | 8000987357 | \$ 95,600.66 | \$ 414,927.74 |
| | | 8000999641 | \$ 189,094.60 | \$ 225,833.14 |
| | | 8001031237 | \$ 99,375.00 | \$ 126,458.14 |
| | Nov-09 | 8001040336 | \$ 118,231.50 | \$ 8,226.64 |
| | | Sub Total | \$ 541,773.36 | |
| | | \$ 450,000.00 | | |
| | | Invoice No. | | |
| P.O. #9000011493 | May-10 | 8001108584 | \$ 49,495.50 | \$ 400,504.50 |
| | | 8001108585 | \$ 7,093.50 | \$ 393,411.00 |
| | | 8001108581 | \$ 40,538.96 | \$ 352,872.04 |
| | | 8001108583 | \$ 37,936.13 | \$ 314,935.91 |
| | | 8001077533 | \$ 65,144.34 | \$ 249,791.57 |
| | | 8001077532 | \$ 129,205.10 | \$ 120,586.47 |
| | Jun-10 | 8001148483 | \$ 29,229.45 | \$ 91,357.02 |
| | | 8001148484 | \$ 21,317.49 | \$ 70,039.53 |
| | | 8001212093 | \$ 29,948.98 | \$ 40,090.55 |
| | | 8001212096 | \$ 21,481.90 | \$ 18,608.65 |
| | | Sub Total | \$ 431,391.35 | |
| | | FY 09-10 Grand Total | \$ 973,164.71 | |

Professional & Technical Deloitte Consulting, LLP
Fiscal Year July 2010- June 2011

ENCUMBRANCES - NONE

INVOICED - NONE

FY 2010-2011 - \$0.00