ITB-22-006-CM Wireless Networks

Question & Answers

1. The title of Attachment 17 is ATTACHMENT 17 – SAMPLE REQUEST FOR QUOTATION MATRIX. Is this attachment actually a "SAMPLE" which will need to be filled out at a later date with the future release of an RFP OR an attachment we must complete and submit with this ITB?
   Answer: Yes, the attachment must be completed and submitted with this ITB

2. If we must complete and submit Attachment 17 with our ITB response: ATTACHMENT 17 – SAMPLE REQUEST FOR QUOTATION MATRIX - TABLE 2 – CATALOG DISCOUNTS states "A copy of the catalog or list must be supplied with this bid in an Excel format on a Memory Stick or CD that stipulates the catalog pricing, itemized descriptions, parts/SKU numbers, units of measure, manufacturer price and M- DCPS price with catalog discount applied. Provide a list of all available manufacturer items."
   Answer: This is a statement not a question.

3. Section 5.4 BID SUBMISSION states: "The entire bid packet must be submitted electronically via the e-bidding platform DemandStar. All bids must be neatly typed on 8 1/2" X 11" page size, with normal margins and spacing. It should be noted that M-DCPS is no longer accepting submittal of bids in hard copy format. All bids must be submitted electronically via DemandStar."
   Answer: This is a statement not a question.

4. Can we upload an excel copy of the catalog or list to DemandStar or does M-DCPS need a copy on a memory stick or CD delivered via mail by the ITB due date?
   Answer: Please upload via DemandStar.

5. SECTION 7 is titled: BID SUMMARY EXCEL SPREADSHEET – Where would we find this Excel Spreadsheet?
   Answer: See Attachment 17 page 59.

6. Can you clarify "Platinum" Status for our OEM Certifications? Some OEMs on the list provided do not have this status as part of their levels?
   Answer: Platinum or equivalent where relevant

7. Does the Prime partner need to have a full-time employee licensed by the State of Florida as a Specialty Electrical Contractor?
   Answer: Prime needs access to a Specialty Electrical Contractor.

8. Or can the prime's sub-contractor having this license be acceptable?
   Answer: Yes.

9. Is there a Manufactures OEM wiring standard that MDPC requires such as Panduit, Belden, CommScope, Leviton or others?
   Answer: Must comply with ARRA section 1605.

10. Can we bid on some and not all of the products?
    Answer: Yes.

11. Can we bid on the products without the installation?
    Answer: Yes.

12. Can M-DCPD provide a product breakdown by OEM?
    Answer: No.

13. Given the Governor has declared a state of emergency can M-DCPS extend the due date?
    Answer: The deadline for the solicitation is November 22, 2022.

14. What prompted you to apply for CACHING?
    Answer: We are in search of pre-approved vendors for the products and services detailed in the Form 470 in the event that said products or services are needed in the future.

15. What product/s are currently being used for CACHING?
    Answer: We are not currently utilizing caching services.

16. Are you planning to increase your current connection to the internet or between your school sites? I understand these are currently
    a. 60Gbps to the internet?
    b. 1Gbps links to each school?

    Answer: We constantly monitor our bandwidth requirements and adjust accordingly.

17. Per Section VII. Samples Testing and Evaluation, Item B regarding "Samples, product technical specification sheets and all required supporting documentation, are to be delivered to the Materials Testing and Evaluation Department within 48 hours of request…" Is the "Equivalent" manufacturer required to provide a "sample" of the entire product catalog or just items that the district is interested in?
    Answer: Bid samples are not required.

18. Is the District interested in the very latest Wi-Fi 6E, or 6GHz capable Access Points?
    Answer: Not at this time.

19. Is the District currently using Cloud services for any of their network offerings and would it be acceptable to see an offering of a full microservices. ML/AI Cloud for the Wi-Fi & switching management platform?
    Answer: Not at this time.

20. Does the District have current, scaled, architectural drawings of each site that a Wireless survey might be requested of?
    Answer: Yes.

21. Other than the dates & times, is there any other difference on the Bid submitted with the 470 to what DemandStar released?
    Answer: There are no other changes.

22. Most manufacturers and OEM do not provide a catalog of products, can we just make reference to their websites?
    Answer: Yes.
23. Can we submit clarifying questions after the Q&A is posted?
    Answer: Yes, if they are not material and are process related.

24. Attachment 16 – Since we don't know and won't know the amount of services or work to be completed, can we just put a percentage of the work (or services)? And TBD as the total value? Or Matrix and type of services to be provided to subcontractor.
    Answer: The award is based

25. During the call, it was mentioned that subcontractor can either provide services or product? Having product resold through a subcontractor is considered two-tier and illegal by most OEM. How do anticipate a sub-contractor reselling products?
    Answer: We purchase from the Prime.

26. Can you please provide the list of African-American Firms and Women owned firms? And their qualifications and certifications registered with MDCPS?
    Answer: Specific information regarding certified firms can be found at https://miamidadeschools.diversitycompliance.com/FrontEnd/SearchCertifiedDirectory.asp?TN=miamidadeschools&XID=9602

27. Can we submit multiple sub-contractors?
    Answer: Yes

28. Would the district consider extending the due date base on the number of questions during the Pre-Bid and Thanksgiving Holiday?
    Answer: Please see response to Question 17.

29. Can you please provide the list all the attendees on the pre-bid conference?
    Answer: Please see attached.

30. How will the Local Preference be calculated for this ITB? And the quotes?
    Answer: Please refer to School Board Policy 6320.05 for more information on local preference.

31. Could you please provide the evaluation matrix?
    Answer: No.

32. Discount levels fluctuate between products, software licenses and support. How would you like us to propose them?
    Answer: In aggregate.

33. For inactive equipment such as cabling materials and racks, many / most manufacturers do not have official list prices. How do we propose sales prices to you?
    Answer: % off average MSRP.

34. Do you accept certified SBE, MBE, WBE certifications from other states?

Answer: Yes, however, the goal for this solicitation is specific to M-DCPS certified firms. Please see Section 5.7 for specific goal information.

35. Can you please provide a copy of Davis Bacon Act wages?
    Answer: Project dependent and provided by MDCPS. For determination see DAVIS-BACON ACT, AS AMENDED, AUGUST 30, 1935 (dol.gov)

36. Do you have the work / completion schedule for these projects?
    Answer: NO. This is a term Bid.

37. Do you have existing usable conduit and pathway for the cable installation scope?
    Answer: Project dependent

38. For the rack installation scope, do you require equipment relocation and performance verification?
    Answer: Project dependent

39. Do you accept equivalent manufacturers as indicated in the RFP?
    Answer: Only for Table 3 – Materials and Consumables.

40. What are the procedures to pre-qualify other manufacturers?
    Answer: None at this time.
41. Do you require existing equipment and cabling products demolition?
    Answer: Project dependent

42. Can you provide technical specifications for the required equipment? Cabling solutions?
    Answer: Project dependent

43. Do you require an onsite project management team?
    Answer: Project dependent

44. If we are to bid on the product discount(s) and labor rate(s) as the base, how do you consider a low price bidder since there is no indication on the labor hours to complete a task?
    Answer: Project dependent

45. We do not have prior experience with Miami-Dade, but we have 30 years working with other K-12 school districts. Do we earn the same consideration in your evaluation process?
    Answer: Yes

46. How many vendors will be selected on short list?
    Answer: As many as meets the criteria

47. Will you accept cloud base WLAN solution?
    Answer: No

48. How do you determine low price bidder?
    Answer: On a per project basis.

49. Are you looking for sample cost proposal for a complete installation for your pricing evaluation?
    Answer: No

50. What type of WAP cabling materials are required? Such as Cat6? Cat6A? CMR? CMP?
    Answer: Plenum rated CAT6 as a minimum

51. What size & types of Racks are required?
    Answer: Project dependent

52. Do you require active equipment to be relocated and powered?
    Answer: Project dependent

53. Do you require new electrical outlet installation?
    Answer: Project dependent

54. Do you require existing Cat6 cables to be tested, labelled after the swap of racks?
    Answer: Yes

55. Do you have product technical requirements?
    Answer: Project dependent

56. Do you require the awarded bidders to utilize union workforce?
    Answer: No

57. Are we allowed to list separate discounts for HW, SW and Services? If so, how would the district like this formatted on the form?
    Answer: No

58. With an electronic submission, can bidders provide a link to the OEM website in lieu or do you want prices lists uploaded to DemandStar? Is the memory stick/CD requirement applicable to this bid?
    Answer: Please see response to Question 4.

59. Will all preapproved ITB vendors be solicited for RFQ proposals?
    Answer: Yes