

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-24-038-VF – DESIGN, INSTALLATION, MAINTENANCE & REPAIR OF EMERGENCY RESPONDER COMMUNICATION SYSTEMS (ERCES)

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of Facilities Operations, Maintenance, released the above-referenced solicitation on June 23, 2025, with the bid opening subsequently held on July 29, 2025. The purpose of this Invitation to Bid (ITB) is to establish a contract with a pre-approved pool of vendors to furnish all labor, materials and equipment necessary to design, inspect, maintain and repair to improve the amplification signal reception for District Emergency Communications Network (DECON) radios for Miami-Dade County Public Schools' Emergency Responder Communication Systems (ERCES). This is a term bid which states that the Board may purchase quantities as needed but is not obligated to purchase any guaranteed amount. Awarded vendors will be invited to participate in site scope meetings and the Request for Quotations process. Per this ITB, projects at or under \$2,499 will be awarded on a rotating basis. This ITB was advertised on the Procurement Management Services website and Euna OpenBids (formerly DemandStar). This contract impacts all District facilities on an as needed basis. The solicitation was shared with the District's Office of Education and Economic Access (OEEA) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing December 17, 2025 through December 16, 2028, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Ten (10) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to nine (9) vendors meeting the minimum requirements.

This item and all related solicitation components fully comply with applicable federal, state and local laws.

Fund Source
Various

E-142

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-24-038-VF – DESIGN, INSTALLATION, MAINTENANCE & REPAIR OF EMERGENCY RESPONDER COMMUNICATION SYSTEMS (ERCES), to establish a contract with a pre-approved pool of vendors to furnish all labor, materials and equipment necessary to design, inspect, maintain and repair to improve the amplification signal reception for District Emergency Communications Network (DECON) radios for Miami-Dade County Public Schools, with an initial effective date of December 17, 2025 through December 16, 2028, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:
 - A. AEGIS CONTROLS LLC DBA ALLSTATE POWER
3650 CORAL RIDGE DRIVE, UNIT 111
CORAL SPRINGS, FL 33065
OFFICER: ALBERT ESPINOSA
 - B. BASS-UNITED FIRE & SECURITY SYSTEMS, INC.
3000 GATEWAY DRIVE
POMPANO BEACH, FL 33069
OFFICER: BRAD APRES HIGDON
 - C. COMMUNICATIONS INTERNATIONAL, INC.
2150 15TH AVENUE
VERO BEACH, FL 32960
OFFICER: JEANA QUINTANA
 - D. DAS INSTALLERS LLC DBA BDA SYSTEMS COMPANY
7765 SW 87TH AVENUE, SUITE 102
MIAMI, FL 33173
OFFICER: RAUL G. PLA
 - E. ECONO-COMM, INC. DBA MOBILE COMMUNICATIONS
5218 NE 12 AVENUE
OAKLAND PARK, FL 33334
OFFICER: THOMAS LLOYD SULLIVAN, JR.
 - F. INDUSTRIAL COMMUNICATIONS AND ELECTRONICS, INC.
40 LONE STREET
MARSHFIELD, MA 02050
OFFICER: MICHAEL J. UMANO

G. MOTOROLA SOLUTIONS, INC.
500 WEST MONROE STREET
CHICAGO, IL 60661
OFFICER: GREGORY BROWN

H. NAUTILUS RF, LLC
5399 NE 14TH AVENUE, BAY 5
FORT LAUDERDALE, FL 33334
OFFICER: MICHAEL GRATZ

I. PIERSON WIRELESS CORP
5205 HOVIS ROAD
CHARLOTTE, NC 28208
OFFICER: ROSS K. PIERSON

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$1,800,000 for the initial contract term and an amount not to exceed \$600,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.