

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-23-034-MC – ENERGY
MANAGEMENT SYSTEMS (EMS) / BUILDING AUTOMATION
SYSTEMS (BMS) REPAIR, REPLACE, INSTALL, UPDATE
SYSTEMS AND CALL CENTER TECHNICAL SUPPORT
SERVICES**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of Facilities Operations - District Inspections, Operations, and Emergency Management, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with pre-approved vendors to furnish all labor, supervision, equipment, and materials necessary to replace and/or repair Energy Management Systems (EMS)/ Building Automation Systems (BAS) components at Miami-Dade County Public Schools' facilities. This is a term bid which states that the Board may purchase services as needed, but is not obligated to purchase any guaranteed amount. Awarded vendors will be invited to participate in site scope meetings and the Request for Quotations process. Per this ITB, projects at or under \$2,499 will be awarded on a rotating basis. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District facilities on an as needed basis. The solicitation was shared with the District's Office of Education and Economic Access (OEEA) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing April 16, 2025 through April 15, 2028, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee did not assign a certified firms' preference for this ITB and recommended that this solicitation be open to all firms.

Nine (9) vendors responded to this advertised bid. M-DCPS OEEA staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract shall be awarded to nine (9) vendors meeting the minimum requirements, of which two (2) are certified.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-23-034-MC – ENERGY MANAGEMENT SYSTEMS (EMS) / BUILDING AUTOMATION SYSTEMS (BMS) REPAIR, REPLACE, INSTALL, UPDATE SYSTEMS AND CALL CENTER TECHNICAL SUPPORT SERVICES, to establish a contract with pre-approved vendors to furnish all labor, supervision, equipment, and materials necessary to replace and/or repair Energy Management Systems (EMS)/ Building Automation Systems (BAS) components, as needed, with an initial effective date of April 16, 2025 through April 15, 2028, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:
 - A. BROPHY ASSOCIATES, INC. DBA DIRECT DIGITAL CONCEPTS
7275 NW 74TH STREET
MIAMI, FL 33166
OFFICER: ROBERT LOPEZ
 - B. CLIMAX INC. DBA MECHANICAL AIR CONCEPTS
10401 NW 28TH STREET, SUITE B101 SBE/MWBE
DORAL, FL 33172
OFFICER: VICTOR L. GOMEZ
HISPANIC AMERICAN
 - C. DAIKIN APPLIED AMERICAS INC. DBA DAIKIN APPLIED
13600 INDUSTRIAL PARK BOULEVARD
MINNEAPOLIS, MN 55441
OFFICER: CLAYTON J. JACOBY
 - D. HONEYWELL INTERNATIONAL INC.
855 SOUTH MINT STREET
CHARLOTTE, NC 28202
OFFICER: VIMAL KAPUR
 - E. MRSE LLC DBA ROTH SOUTHEAST
2260 SW 66TH TERRACE
DAVIE, FL 33317
OFFICER: JAY HALLORAN
 - F. PREMIER AIRCONDITIONING & REFRIGERATION, INC.
2165 WEST 10TH COURT SBE/MWBE
HIALEAH, FL 33010
OFFICER: JOSE L. HERNANDEZ JR

HISPANIC AMERICAN

- G. SIEMENS INDUSTRY, INC.
100 TECHNOLOGY DRIVE
ALPHARETTA, GA 30005
OFFICER: RUTH GRATZKE
 - H. SMART BUILDING SOLUTIONS CORP
13350 SW 131ST STREET, #107
MIAMI, FL 33186
OFFICER: JUAN CARLOS SUAREZ
 - I. TRANE U.S. INC.
800-E BEATY STREET
DAVIDSON, NC 28036
OFFICER: DONALD E. SIMMONS
2. **AUTHORIZE** the Superintendent to award contracts to purchase energy management and building automation systems and services for Miami-Dade County Public Schools, for the initial contract term and each subsequent extension period. Board authorization of this recommendation does not guarantee any estimated amount will be purchased.