

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-22-051-TA – AIR
CONDITIONING – WINDOW AND WALL**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Maintenance and Materials Management Warehouse, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract at firm-fixed prices for the purchase and delivery of window and wall air conditioners. This is a term bid which states that the Board may purchase goods, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District facilities, which breaks down to an annual amount of approximately \$518.52 per facility based on the annual contract amount of \$233,333. The solicitation was shared with the District's Office of Education and Economic Access (OEEA) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing December 11, 2024 through December 10, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation be open with a 3% price preference for any SBE/MBE certified firm within the Metropolitan Statistical Area.

Three (3) vendors responded to this advertised bid. M-DCPS OEEA staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract will be awarded to one (1) vendor.

In Fiscal Year 2022-2023, the District spent \$928,523 on the purchase and delivery of window and wall air conditioners.

Fund Source
Various

E-143

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-22-051-TA – AIR CONDITIONING – WINDOW AND WALL , to establish a contract at firm-fixed prices for the purchase and delivery of window and wall air conditioners for Miami-Dade County Public Schools, during the term of the bid, with an effective date of December 11, 2024 through December 10, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

THE WARE GROUP, LLC DBA JOHNSTONE SUPPLY
11710 CENTRAL PARKWAY
JACKSONVILLE, FL 32224
OFFICER: MICHAEL BELL

- Item 1 – Air conditioner, minimum BTU 36,000/35,500, minimum EER 9.0 @ \$ 1,773.86 each
- Item 2 – Air conditioner, minimum BTU 27,500/27,000, minimum EER 9.4 @ \$1,344.50
- Item 3 – Air Conditioner, minimum BTU 12,000/12,000, minimum EER 10.9 @ \$1,051.69
- Item 4 – Air Conditioner, minimum BTU 24,000/24,000, minimum EER 10.3 @ \$1,535.86
- Item 5 - Air Conditioner, minimum BTU 20,000, minimum EER 9.8 @ \$1,113.11
- Item 6 – Air Conditioner, minimum BTU 11,900, minimum EER 12.2 @ \$ 988.38
- Item 7 – Air Conditioner, minimum BTU 11,500/11,200 cool, minimum EER 10.9 @ \$988.38
- Item 8 – Air Conditioner, minimum BTU 10,000 cool, minimum BTU 8,800 heat pump, minimum EER 10.9 @ \$ 952.73

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$700,000 for the initial contract term and an amount not to exceed \$233,333 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.