

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-24-015-CM – LEGISLATIVE CONSULTING SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of the Office of Intergovernmental Affairs, Family & Community Engagement, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to solicit proposals from qualified individuals and/or firms for state legislative consulting services. This RFP was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students, which breaks down to an annual amount of approximately \$1.41 per student based on the annual contract amount of \$466,667. The solicitation was shared with the District's Office of Education and Economic Access (OEEA) for additional community outreach.

The initial term of the bid shall be for a three (3) year period, commencing upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation be open with a 10 point preference for SBE/MBE certified firms.

Ten (10) vendors responded to this advertised bid. M-DCPS OEEA staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation and the Selection Committee's scoring, five (5) vendors are being recommended for award.

The Committee scored and ranked each proposer based on the advertised evaluation criteria. The Committee voted and recommended that the District move forward with the five (5) highest ranked proposers: Becker & Poliakoff, P.A., Corcoran & Associates, Inc. DBA Corcoran Partners, Florida School Services, Inc., Ronald L. Book, P.A., and Sun City Strategies, LLC.

In Fiscal Year 2023-2024, the District spent \$324,984 on legislative consulting services.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-24-015-CM – LEGISLATIVE CONSULTING SERVICES, to solicit proposals from qualified individuals and/or firms for state legislative consulting services, for an initial term of three (3) years effective upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year renewal periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations as follows:

BECKER & POLIAKOFF, P.A.
1 EAST BROWARD BOULEVARD, #1800
FT. LAUDERDALE, FL 33301
OFFICER: GARY C. ROSEN

CORCORAN & ASSOCIATES, INC. DBA CORCORAN PARTNERS
19401 SHUMARD OAK DRIVE
LAND O' LAKES, FL 34638
OFFICER: MICHAEL CORCORAN

FLORIDA SCHOOL SERVICES, INC.
208 S. MONROE STREET, SUITE 103
TALLAHASSEE, FL 32301
OFFICER: THOMAS A. CERRA

RONALD L. BOOK, P.A.
4000 HOLLYWOOD BOULEVARD, SUITE 677-S
HOLLYWOOD, FL 33021
OFFICER: RONALD L. BOOK

SUN CITY STRATEGIES, LLC
7625 WEST 14TH COURT
HIALEAH, FL 33014
OFFICER: EDUARDO GONZALEZ

2. **AUTHORIZE** the Superintendent to purchase up to a total estimated amount of \$1,400,000, for the initial contract term of three (3) years, and an amount not to exceed \$466,667, for each subsequent one (1) year extension period(s). Board authorization

of this recommendation does not mean the amounts shown will be expended.