

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO NEGOTIATE NO. ITN-22-045-MF –
MAINFRAME MANAGED SERVICES**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL
PRACTICES**

Procurement Management Services, at the request of the Office of Information Technology, released the above-referenced solicitation. The purpose of this Invitation to Negotiate (ITN) is to provide z/OS Mainframe Managed Services (MMS). The plan and services shall include all equipment, software, labor and materials, technical manuals, training, and technical services to perform the maintenance services specified. This ITN was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students and employees, which breaks down to an annual amount of \$0.80 per person based on the total annual contract amount of \$333,333.33. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a three (3) year period, commencing upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee assigned a 15-point preference for proposals submitted by certified African American or Non-Minority Women prime firms certified within the MSA (Metropolitan Statistical Area), a 10-point preference for proposals submitted by certified African American or Non-Minority Women subcontractors within the MSA (Metropolitan Statistical Area), a 10-point preference for proposals submitted by certified African American or Non-Minority Women prime firms outside the MSA (Metropolitan Statistical Area), and a 5-point preference for proposals submitted by certified African American or Non-Minority Women subcontractors outside the MSA (Metropolitan Statistical Area).

Six (6) vendors responded to this advertised bid, one (1) of which submitted a no bid response and one (1) of which was deemed non-responsive. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Based on the criteria listed in the solicitation, the Selection Committee's shortlist

recommendation, Q&A session and the Selection Committee's consensus recommendation, one (1) vendor is being recommended for award.

Fund Source

ESSER

Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO NEGOTIATE NO. ITN-22-045-MF – MAINFRAME MANAGED SERVICES, to provide z/OS Mainframe Managed Services (MMS) for an initial term of three (3) years effective upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year renewal periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations as follows:

COMPUTER TECHNOLOGIES U.S.A. LLC
DBA BLUE HILL DATA SERVICES
8925 COLLINS AVENUE, APARTMENT 7F
SURFSIDE, FL 33154
OFFICER: ELLIS R. MIRSKY

SUBCONTRACTOR(S):

ENTERPRISE COMPUTER TRAINING &
CONSULTING, LLC
1037 NW 77TH STREET, SUITE ECTC
MIAMI, FL 33150
OFFICER: GREGORY M. MINGO
AFRICAN AMERICAN

MBE/MWBE

UNITED DATA TECHNOLOGIES, INC.
2900 MONARCH LAKES BOULEVARD, SUITE 300
MIRAMAR, FL 33027
OFFICER: ENRIQUE A. FLECHES

2. **AUTHORIZE** the Superintendent to purchase up to a total estimated amount of \$1,000,000 for the initial contract term of three (3) years, and an amount not to exceed \$333,333.33 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.