

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-23-010-VF – SPEECH AND LANGUAGE PATHOLOGY SERVICES AND EVALUATIONS

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of the Office of Educational Services and Exceptional Student Education, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to contract with qualified firms and/or individuals to provide speech and language pathology services in the educational setting for students for whom such services have been identified on their Individual Education Plan (IEP) and to conduct speech and language evaluations of referred students. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. Vendors were required to submit pricing rates in order to be included in the pool of preapproved vendors. Awarded vendors offering the lowest pricing rates will be assigned cases first, and successively cases will be assigned to the next lowest awarded vendor. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts over 17,000 students across the District who have SLP services specified on their IEP, on an as needed basis. This breaks down to an annual rate of approximately \$70.12 per student based on the previous annual spend. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing August 13, 2024 through August 12, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation be open with a 5% price preference for any certified African American and Non-Minority Women owned firms.

Twenty-one (21) vendors responded to this advertised bid. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract will be awarded to thirteen (13) vendors of which three (3) are certified.

In Fiscal Year 2023-2024, the District spent \$1,192,080 on speech and language pathology services and evaluations.

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-23-010-VF – SPEECH AND LANGUAGE PATHOLOGY SERVICES AND EVALUATIONS**, to contract with qualified firms and/or individuals to provide speech and language pathology services in the educational setting for students for whom such services have been identified on their Individual Education Plan (IEP) and to conduct speech and language evaluations of referred students, during the term of the bid, with an effective date of August 13, 2024 through August 12, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

SPEECH AND LANGUAGE PATHOLOGY SERVICES

- A. GLOBAL SPEECH AND REHAB SERVICES, LLC MBE/MWBE
520 NW 165th STREET, SUITE 205
MIAMI, FL 33169
OFFICER: HASINA S. ECHOLES
AFRICAN AMERICAN

Speech and Language Pathology Services @ \$67.25 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$57.00 per hour per participant

- B. MS. COURTNEY'S THERAPY SERVICES, L.L.C. DBA
CONNECTIONS THERAPY 4 KIDS SBE/MWBE
2833 EXECUTIVE PARK DRIVE, SUITE 300
WESTON, FL 33331
OFFICER: COURTNEY L. WILLIAMS
AFRICAN AMERICAN

Speech and Language Pathology Services @ \$70.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$57.00 per hour per participant

C. ORANGE TREE STAFFING, LLC
2300 MAITLAND CENTER PARKWAY, SUITE 200
MAITLAND, FL 32751
OFFICER: MARDLY R. SMITH

Speech and Language Pathology Services @ \$80.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$48.00 per hour per participant

D. ACADEMIC STAFFING INC.
9202 S NORTSHORE DRIVE, SUITE 202
KNOXVILLE, TN 37922
OFFICER: BUDDY HELTON

Speech and Language Pathology Services @ \$80.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$55.00 per hour per participant

E. ADULTS TO PEDIATRICS THERAPY LLC
14201 WEST SUNRISE BOULEVARD, SUITE 107
SUNRISE, FL 33323
OFFICER: AILEEN GRULLON COLON

Speech and Language Pathology Services @ \$80.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$60.00 per hour per participant

F. HEALTHPRO PEDIATRICS, LLC
307 INTERNATIONAL CIRCLE, SUITE 100
HUNT VALLEY, MD 21030
OFFICER: TOM GUILD

Speech and Language Pathology Services @ \$80.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$60.00 per hour per participant

G. PEDIATRIC DEVELOPMENTAL SERVICES, LLC
115 SUDBROOK LANE, SUITE A
PIKESVILLE, MD 21208
OFFICER: SAM SCHNITZER

Speech and Language Pathology Services @ \$75.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$66.50 per hour per participant

H. THE STEPPING STONES GROUP LLC
225 W WASHINGTON STREET, SUITE 1140
CHICAGO, IL 60606
OFFICER: TIMOHTY MURPHY

Speech and Language Pathology Services @ \$78.49 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$65.00 per hour per participant

I. AEQUOR HEALTHCARE SERVICES, LLC
377 HOES LANE, SUITE 300
PISCATAWAY, NJ 08854
OFFICER: WILLIAM KLBO

Speech and Language Pathology Services @ \$79.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$70.00 per hour per participant

J. COMMUNITY REHAB ASSOCIATES, INC. DBA CRA THERAPY
3950 3RD STREET NORTH, SUITE D
SAINT PETERSBURG, FL 33703
OFFICER: KELLY MCDONNELL

Speech and Language Pathology Services @ \$90.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$65.00 per hour per participant

K. INVO HEALTHCARE ASSOCIATES, LLC
10014 NORTH DALE MABRY HIGHWAY, SUITE C-100
TAMPA, FL 33618
OFFICER: MATTHEW STRINGER

Speech and Language Pathology Services @ \$85.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$75.00 per hour per participant

L. KIDS FIRST THERAPEUTIC SERVICES LLC
3233 NE 32ND AVENUE
FORT LAUDERDALE, FL 33308
OFFICER: LORI HENRICKSEN

Speech and Language Pathology Services @ \$95.00 per hour per participant

Speech and Language Services provided by a Speech Language Pathology Assistant (SLPA) @ \$65.00 per hour per participant

SPEECH AND LANGUAGE EVALUATION SERVICES

M. SPEECHLAND THERAPY SERVICES, LLC MBE/MWBE
18441 NW 2ND AVENUE, SUITE 116
MIAMI GARDENS, FL 33169
OFFICER: JANEEN SMITH
AFRICAN AMERICAN

Speech and Language Evaluation Services @ \$108.00 per evaluation

N. GLOBAL SPEECH AND REHAB SERVICES, LLC MBE/MWBE
520 NW 165th STREET, SUITE 205
MIAMI, FL 33169
OFFICER: HASINA S. ECHOLES
AFRICAN AMERICAN

Speech and Language Evaluation Services @ \$118.00 per evaluation

O. MS. COURTNEY'S THERAPY SERVICES, L.L.C. DBA
CONNECTIONS THERAPY 4 KIDS SBE/MWBE
2833 EXECUTIVE PARK DRIVE, SUITE 300
WESTON, FL 33331
OFFICER: COURTNEY L. WILLIAMS
AFRICAN AMERICAN

Speech and Language Evaluation Services @ \$115.00 per evaluation

P. ACADEMIC STAFFING INC.
9202 S NORTSHORE DRIVE, SUITE 202
KNOXVILLE, TN 37922
OFFICER: BUDDY HELTON

Speech and Language Evaluation Services @ \$130.00 per evaluation

Q. PEDIATRIC DEVELOPMENTAL SERVICES, LLC
115 SUDBROOK LANE, SUITE A
PIKESVILLE, MD 21208
OFFICER: SAM SCHNITZER

Speech and Language Evaluation Services @ \$130.00 per evaluation

R. ADULTS TO PEDIATRICS THERAPY LLC
14201 WEST SUNRISE BOULEVARD, SUITE 107
SUNRISE, FL 33323
OFFICER: AILEEN GRULLON COLON

Speech and Language Evaluation Services @ \$150.00 per evaluation

S. HEALTHPRO PEDIATRICS, LLC
307 INTERNATIONAL CIRCLE, SUITE 100
HUNT VALLEY, MD 21030
OFFICER: TOM GUILD

Speech and Language Evaluation Services @ \$175.00 per evaluation

T. COMMUNITY REHAB ASSOCIATES, INC. DBA CRA THERAPY
3950 3RD STREET NORTH, SUITE D
SAINT PETERSBURG, FL 33703
OFFICER: KELLY MCDONNELL

Speech and Language Evaluation Services @ \$180.00 per evaluation

2. **AUTHORIZE** the Superintendent to award contracts to purchase speech and language pathology services and evaluations for Miami-Dade County Public Schools, for the initial contract term and for each subsequent extension period. Board authorization of this recommendation does not guarantee any estimated amount of services will be purchased.