

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-23-008-MF – STUDENT LAPTOPS

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of the Office of Innovation and School Choice, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract to procure entry-level student mobile devices in the form of convertible laptops (mobile devices that can function in laptop or tablet mode). These convertible laptops will be chosen from solutions offered by vendors representing three (3) manufacturers (Dell, Hewlett Packard (HP), and Lenovo). This is a term bid which states that the Board may purchase goods, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students, which breaks down to a cost of approximately \$100 per student based on the device's minimum lifespan of five (5) years. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing July 24, 2024 through July 23, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, for the ESSER funded purchases, the Goal Setting Committee recommended mandatory participation by African American or Non-Minority Women subcontractors certified in and outside the Metropolitan Statistical Area (MSA). For non-ESSER funded purchases, the Goal Setting Committee recommended that this solicitation be open with a 10% price preference for any M-DCPS certified African American or Non-Minority Women owned firms.

Nine (9) vendors responded to this advertised bid. One (1) firm responded with Dell manufactured machines, three (3) firms responded with HP manufactured machines and five (5) firms with Lenovo manufactured machines. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract will be awarded to three (3) vendors.

In Fiscal Year 2022-2023, the District spent \$32,657,954 on student laptop equipment.

Fund Source
ESSER
VARIOUS

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-23-008-MF – STUDENT LAPTOPS**, to establish a contract to procure entry-level student mobile devices in the form of convertible laptops (mobile devices that can function in laptop or tablet mode), during the term of the bid, with an effective date of July 24, 2024 through July 23, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. BROADWAY TYPEWRITER COMPANY, INC.
DBA AREY JONES EDUCATIONAL SOLUTIONS
1055 SIXTH AVENUE, SUITE 101
SAN DIEGO, CA 92101
OFFICER: MICHAEL SCARPELLA

LOCAL OFFICE
3100 PROSPECT ROAD, #300
FORT LAUDERDALE, FL 33309

SUBCONTRACTOR:
COCHHBHA ENTERPRISES, INC.
DBA CEI STAFFING
10258 NW 47TH STREET
SUNRISE, FL 33351
OFFICER: EDDIE EDWARDS JR.
AFRICAN AMERICAN

MWBE/SBE/VBE

MANUFACTURER: **DELL**

B. UNITED DATA TECHNOLOGIES, INC.
2900 MONARCH LAKES BOULEVARD, SUITE 300
MIRAMAR, FL 33027
OFFICER: ENRIQUE A. FLECHES

SUBCONTRACTOR:
ENTERPRISE COMPUTER TRAINING &
CONSULTING LLC
1037 NW 77TH STREET, SUITE ECTC
MIAMI, FL 33150
OFFICER: GREGORY MINGO
AFRICAN AMERICAN

MWBE/MBE

MANUFACTURER: HP

C.	DADE TECHNOLOGY SOLUTIONS LLC 2170 NW 82 ND AVENUE MIAMI, FL 33122 OFFICER: ALEXIS PEREZ HISPANIC AMERICAN	MWBE
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SUBCONTRACTOR:
TLJ SOLUTIONS LLC
9610 CONCH SHELL MANOR
PLANTATION, FL 33324
OFFICER: MAXIME JOSEPH
AFRICAN AMERICAN

MANUFACTURER: LENOVO

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$33,000,000 for an ESSER-funded bulk purchase. Board authorization of this recommendation does not mean the amount shown will be expended.
3. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$15,000,000 for non-ESSER funded purchases during the initial contract term and an amount not to exceed \$5,000,000 for each subsequent one (1) year extension period for non-ESSER funded purchases. Board authorization of this recommendation does not mean the amount shown will be expended.