

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO.
RFP-23-001-VF - PROFESSIONAL DEVELOPMENT
SERVICES FOR NON-PUBLIC SCHOOLS**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL
PRACTICES**

Procurement Management Services, at the request of the Office of Professional Learning and Career Development, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to contract with a professional learning company to deliver a wide range of professional development services to all non-public schools that have applied for services from the District under provisions of the Title II, Part A, Supporting Effective Instruction. This RFP was advertised on the Procurement Management Services website and DemandStar. This contract impacts all non-public school employees on an as needed basis. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a one (1) year period, commencing upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee did not assign a certified firms' preference for this RFP.

Fourteen (14) vendors responded to this advertised bid, one of which submitted a no bid response. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation and the Selection Committee's consensus recommendation, two (2) vendors are being recommended for award, none of which are certified. In addition, one vendor is utilizing a certified subcontractor.

The Selection Committee made its recommendation for award based on a consensus vote in favor of Facts Education Solutions, LLC. In the event the District is unable to meet mutually agreed upon terms with Facts Education Solutions, LLC, the Selection Committee voted to select and negotiate with Catapult Learning, LLC.

In Fiscal Year 2022-2023, the District spent \$1,082,383 on professional learning services for non-public schools.

Fund Source

Title II, Part A, Supporting Effective Instruction, Equitable Services for Non-Public Schools

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD REQUEST FOR PROPOSALS NO. RFP-23-001-VF – PROFESSIONAL DEVELOPMENT SERVICES FOR NON-PUBLIC SCHOOLS**, to contract with a professional learning company to deliver a wide range of professional learning services to all non-public schools that have applied for services from the District under provisions of the Title II, Part A, Supporting Effective Instruction, for an initial term of one (1) year effective upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for three (3) additional one (1) year renewal periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations as follows:

AWARDEE

A. FACTS EDUCATION SOLUTIONS, LLC
121 SOUTH 13TH STREET, SUITE 100
LINCOLN, NE 68508
OFFICER: JEFFREY R. NOORDHOEK

SUB-CONTRACTOR

ONE ON ONE LEARNING CORP. MWBE
8900 SW 117TH AVENUE, SUITE C-103
MIAMI, FL 33186
OFFICER: MARCEL MONNAR
HISPANIC AMERICAN

ALTERNATE AWARDEE (IF UNABLE TO ENTER INTO A CONTRACT WITH AWARDEE)

B. CATAPULT LEARNING, LLC
150 ROUSE BOULEVARD, SUITE 210
PHILADELPHIA, PA 19112
OFFICER: STEVE QUATTROCIOCCHI

LOCAL OFFICE:

11402 NW 41ST STREET, SUITE 206
DORAL, FL 33178

2. **AUTHORIZE** the Superintendent to negotiate, finalize and execute a contract with the agency listed above for services to be performed pursuant to RFP-23-001-VF - Professional Development Services for Non-Public Schools. In the event the District is unable to enter into a contract with Facts Education Solutions, LLC, authorize the Superintendent to negotiate, finalize and execute a contract with Catapult Learning, LLC as outlined above.