

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-23-023-PM – ELECTRIC CLOCKS, INTERCOM SYSTEMS, TIME STAMP MACHINE PARTS & SUPPLIES – MANUFACTURER DISCOUNT**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of Facilities Operations, Maintenance, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish contracts with vendors to secure firm fixed catalog percentage discounts for the supply and repair of electric clocks, intercom systems, time stamp machines and miscellaneous parts and supplies for use by Miami-Dade County Public Schools (M-DCPS) facilities. All discounts shall be F.O.B destination. This is a term bid which states that the Board may purchase goods and services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all facilities which breaks down to an annual amount of \$5,250 per facility based on the annual contract amount of \$2,100,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing July 24, 2024 through July 23, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation be open with no preference for certified firms.

Six (6) vendors responded to this advertised bid. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation, the contract will be awarded to six (6) vendors of which one (1) is certified.

In Fiscal Year 2022-2023, the District spent \$1,238,474 on electric clocks, intercom systems, time stamp machine parts & supplies.

Fund Source  
Capital  
General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

- 1. AWARD INVITATION TO BID NO. ITB-23-023-PM – ELECTRIC CLOCKS, INTERCOM SYSTEMS, TIME STAMP MACHINE PARTS & SUPPLIES – MANUFACTURER DISCOUNT** to establish contracts, at firm fixed catalog percentage discounts, for the supply and repair of electric clocks, intercom systems, time stamp machines and miscellaneous parts and supplies for use in Miami-Dade County Public Schools, during the term of the bid, with an effective date of July 24, 2024 through July 23, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. GLOBALXNET TECHNOLOGIES, LLC MBE/MWBE  
660 NW 119<sup>TH</sup> STREET  
MIAMI, FL 33168  
OFFICER: MACK SAMUEL  
AFRICAN AMERICAN

|          |                          |    |
|----------|--------------------------|----|
| Item 1:  | American Time and Signal | 5% |
| Item 14: | Simplex                  | 5% |
| Item 16: | Visiplex                 | 5% |

SUBCONTRACTOR  
BRIGGS MANAGEMENT & ASSOCIATE LLC MBE/MWBE  
660 NW 119<sup>TH</sup> STREET  
MIAMI, FL, 33168  
OWNER/OFFICER: JASPER BRIGGS  
AFRICAN AMERICAN

B. INTEGRATED FIRE & SECURITY SOLUTIONS INC  
1970 DANA DRIVE, SUITE 1  
FORT MYERS, FL 33907  
OFFICER: JUSTIN N. PETERSON

|         |       |     |
|---------|-------|-----|
| Item 4: | Bogen | 35% |
|---------|-------|-----|

C. NDR CORPORATION  
3250 N.E. 12<sup>TH</sup> AVENUE  
FT. LAUDERDALE, FL 33334  
OFFICER: RONALD BOENDER

|          |                          |     |
|----------|--------------------------|-----|
| Item 5:  | Carehawk                 | 10% |
| Item 6:  | Dukane                   | 10% |
| Item 10: | National Time and Signal | 4%  |
| Item 11: | Primex                   | 4%  |

D. RAULAND-BORG CORPORATION OF FLORIDA  
1100 CASSATT ROAD  
BERWYN, PA 19312  
OFFICER: MICHELLE A. ALLEN

Item 13: Rauland Borg 28%

E. UNITED DATA TECHNOLOGIES, INC.  
2900 MONARCH LAKES BOULEVARD  
MIRAMAR, FL 33027  
OFFICER: ENRIQUE A. FLECHES

Item 2: AtlasIED 22%

F. VALCOM, INC.  
1111 INDUSTRY AVENUE  
ROANOKE, VA 24013  
OFFICER: JOHN W. MASON

Item 15: Valcom 10%

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$6,300,000 for the initial contract term and an amount not to exceed \$2,100,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

3. **REJECT** the following items of this solicitation due to no bid:

Item 3: Audio-Enhancement  
Item 7: EDCO  
Item 8: Lathem  
Item 9: Midwest Time Control  
Item 12: Rapid Print