

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-22-007-TA – CLOUD DISASTER RECOVERY

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of Information Technology Services (ITS), released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to establish a contract, for cloud disaster recovery as needed by Miami-Dade County Public Schools facilities. This RFP was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students, all District employees, which breaks down to an annual amount of \$3.28 per student/employee based on the annual contract amount of \$1,200,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a three (3) year period, commencing upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

Pursuant to School Board Policy 6320.02, the Goal Setting Committee recommended that this solicitation require mandatory participation by an African American or Non-Minority Woman prime or subcontractor certified by M-DCPS or by another qualifying governmental agency. In addition, the Committee recommended that points be assigned on a sliding scale: 15 points for M-DCPS certified African American or Non-Minority Woman firms, up to 15 points for non-certified prime contractors working with a M-DCPS Non-Minority Woman or African American subcontractors.

Eleven (11) vendors responded to this advertised bid. M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s). Based on the criteria listed in the solicitation and the Selection Committee's scoring, oral presentations, and a Q&A session, two (2) vendors are being recommended for award, of which two (2) are certified. In the event that the District and the highest ranked proposer are unable to reach mutual agreement, the Selection Committee voted to select and negotiate with the second highest ranked proposer.

E-146

Fund Source

General and ESSER funds

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-22-007-TA – CLOUD DISASTER RECOVERY, the purpose of this Request for Proposals (RFP) is to establish a contract, for cloud disaster recovery as needed by Miami-Dade County Public Schools facilities to provide for an initial term of three (3) years effective upon contract execution, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year renewal periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations as follows:

Highest Ranked Proposer

MAETECH DBA CLOUD UNITY, LLC
5080 SPECTRUM DRIVE, STE 1000 E
ADDISON, TEXAS 75001
OWNER/OFFICER: MALEKA SUMAR

SUBCONTRACTOR:
NETWORK & COMMUNICATION SERVICES, INC.
SBE/MWBE
9509 NW 47TH TERRACE
MIAMI, FLORIDA 33178
NON-MINORITY WOMEN
3% of total contract

Second Highest Ranked Proposer

DGR SYSTEMS, LLC
WBE/SBA
3001 N ROCKY POINT DRIVE EAST, STE 200
TAMPA, FLORIDA 33607
OWNER/OFFICER: AMANDA DUGGER
NON-MINORITY WOMEN

2. **AUTHORIZE** the Superintendent to purchase up to a total estimated amount of \$3,600,000, for the initial contract term of three (3) years, and an amount not to exceed \$1,200,000, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.