

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-22-004-TA - POWER LAWN EQUIPMENT (SHELTERED MARKET FOR CERTIFIED FIRMS)

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of Plant Operations, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with qualified vendors at firm unit prices, for the purchase and delivery of high powered, industrial/commercial power lawn equipment and pressure washers to be delivered on an as needed basis to various locations throughout Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all locations and/or schools across the District which breaks down to the annual amount of \$3.85 per student, school, and employee based on the annual contract amount of \$1,000,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing May 17, 2023, through May 16, 2026, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

The Goal Setting Committee recommended that this solicitation be sheltered for firms certified by the M-DCPS Office of Economic Opportunity. In addition, a 5% price preference was assigned for M-DCPS certified African American and Non-Minority Women owned firms.

Five (5) vendors responded to this advertised bid, of which two submitted "no bid" documentation and two (2) were deemed non-responsive. Based on the criteria listed in the solicitation, the contract will be awarded to one (1) vendor, which is certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2021-2022, the District spent \$118,079 on power lawn equipment.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-22-004-TA - POWER LAWN EQUIPMENT(SHELTERED MARKET), to establish a contract, with qualified vendors at firm unit prices, for the purchase and delivery of high powered, industrial/commercial power lawn equipment and pressure washers to be delivered on an as needed basis to various locations throughout Miami-Dade County Public Schools, during the term of the bid, with an effective date of May 17, 2023, through May 16, 2026, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. ALLIED PAPER CO DBA ALLIED PAPER & CHEMICAL
COMPANY SBE/MWBE
13741 SW 147TH AVENUE
MIAMI, FL 33196
OWNER/OFFICER: LORRAINE J. PRICE
NON-MINORITY WOMAN

Item 6 – Blower, Cordless, Leaf Blower @ \$237.08 each

Item 17 – Cold Water Pressure Washer, Gasoline Operated @
\$1,291.47 each

Item 18 – Hot Water Pressure Washer, Gasoline Operated with
Diesel Burner @ \$4,748.75 each

Item 19 – Electric Pressure Washer, Industrial Direct @ \$1,005.00
each

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$750,000 for the initial contract term and an amount not to exceed \$250,000 for each subsequent two (2) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

3. **REJECT** the following items of this solicitation to permit rebidding, due to no bid response and the need to expand the pool of vendors:

Item 1- Edger, Power, Walk-Behind, Commercial

Item 2- Edger, Power, Handheld, Commercial

Item 3- Hedge Trimmer, Extended Reach, Commercial

Item 4- Blower, Leaf, Handheld, Commercial

Item 5 - Blower, Leaf, Backpack, Commercial

Item 7- Trimmer, Monofilament, Commercial

Item 8- Zero Turn Mower, 32 – 33” Cutting Deck

Item 9- Mulching Kit for 32 – 33” Zero Turn Mower
Item 10- Mower, Self-Propelled, Commercial, 21” Cutting Width
Item 11- Zero Turn Mower, Commercial, 36” Cutting Deck
Item 12 - Mulching Kit for Hustler Raptor 5D Mower
Item 13 - Zero Turn Mower, Commercial, 42” Cutting Deck
Item 14 - Mulching Kit for 42” Zero Turn Mower
Item 15 - Zero Turn Mower Commercial, 48” Cutting Deck
Item 16 - Mulching Kit for 48” Zero Turn Mower