

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-21-040-MC – PERSONAL PROTECTIVE EQUIPMENT

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract, at firm unit prices, to purchase personal protective equipment (PPE) for Miami-Dade County Public Schools. This bid includes protective gloves and disinfectant wipes. This is a term bid which states that the Board may purchase quantities, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website and DemandStar. This contract impacts all District students and employees, which breaks down to an annual amount of \$2.05 per student/employee based on the annual contract amount of \$750,000. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing May 17, 2023, through May 16, 2026, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods and if needed, an additional ninety (90) days beyond expiration of the renewal period.

The Goal Setting Committee recommended that this solicitation be open with a 3% preference for M-DCPS certified SBE/MBE firms and a 2% preference for SBE/MBE firms certified by other governmental entities.

Forty-one (41) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, review of submitted item through the testing process, the contract will be awarded to four (4) vendors of which one (1) is certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2021-2022, the District spent \$1,116,357.36 on personal protective equipment (adult surgical masks, vinyl gloves, nitrile gloves and alcohol wipes).

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-21-040-MC – PERSONAL PROTECTIVE EQUIPMENT**, to establish a contract, at firm unit prices, to purchase personal protective equipment (PPE) for Miami-Dade County Public Schools, during the term of the bid, with an effective date of May 17, 2023 through May 16, 2026, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, as follows:

Item 1: GERMICIDAL DISINFECTANT WIPES

PRIMARY @ \$1.61 per canister
DIAMEDICAL USA EQUIPMENT, LLC
7013 ORCHARD LAKE ROAD, SUITE 110
WEST BLOOMFIELD, MI 48322
OWNER/OFFICER: JEFFREY AMBROSE

ALTERNATE @ \$1.69 per canister
MERSI DISTRIBUTION LLC
1000 BRICKELL AVENUE
MIAMI, FL 33131
OWNER/OFFICER: FARIS MERSI

ALTERNATE @ \$2.25 per canister
IBILEY UNIFORM, INC.
2263 SW 12TH STREET
MIAMI, FL 33135
OWNER/OFFICER: EDUARDO BAREA
HISPANIC AMERICAN

MWBE

Item 3: NITRILE GLOVES (4 MIL) - MEDIUM

PRIMARY @ \$3.49
MERSI DISTRIBUTION LLC
1000 BRICKELL AVENUE
MIAMI, FL 33131
OWNER/OFFICER: FARIS MERSI

ALTERNATE @ \$4.12
TRONEX INTERNATIONAL, INC.
300 INTERNATIONAL DRIVE
MOUNT OLIVE, NJ 07828
OWNER/OFFICER: STEVE RUMMEL

Item 4: NITRILE GLOVES (3 MIL) - MEDIUM

PRIMARY @ \$3.49

MERSI DISTRIBUTION LLC
1000 BRICKELL AVENUE
MIAMI, FL 33131
OWNER/OFFICER: FARIS MERSI

ALTERNATE @ \$4.12

TRONEX INTERNATIONAL, INC.
300 INTERNATIONAL DRIVE
MOUNT OLIVE, NJ 07828
OWNER/OFFICER: STEVE RUMMEL

Item 7: NITRILE GLOVES (4 MIL) - LARGE

PRIMARY @ \$3.49

MERSI DISTRIBUTION LLC
1000 BRICKELL AVENUE
MIAMI, FL 33131
OWNER/OFFICER: FARIS MERSI

ALTERNATE @ \$4.12

TRONEX INTERNATIONAL, INC.
300 INTERNATIONAL DRIVE
MOUNT OLIVE, NJ 07828
OWNER/OFFICER: STEVE RUMMEL

Item 8: NITRILE GLOVES (3 MIL) - LARGE

PRIMARY @ \$3.49

MERSI DISTRIBUTION LLC
1000 BRICKELL AVENUE
MIAMI, FL 33131
OWNER/OFFICER: FARIS MERSI

ALTERNATE @ \$4.12

TRONEX INTERNATIONAL, INC.
300 INTERNATIONAL DRIVE
MOUNT OLIVE, NJ 07828
OWNER/OFFICER: STEVE RUMMEL

Item 10: NITRILE GLOVES (4 MIL) - XLARGE

PRIMARY @ \$3.49

MERSI DISTRIBUTION LLC
1000 BRICKELL AVENUE
MIAMI, FL 33131
OWNER/OFFICER: FARIS MERSI

ALTERNATE @ \$4.12

TRONEX INTERNATIONAL, INC.
300 INTERNATIONAL DRIVE
MOUNT OLIVE, NJ 07828
OWNER/OFFICER: STEVE RUMMEL

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$2,250,000 for the initial contract term and an amount not to exceed \$750,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.
3. **REJECT** the following items of this solicitation inasmuch as the items are no longer needed by the District:
 - Item 2: Disposable Protective Face Mask
 - Item 5: Vinyl Gloves (3 MIL) – Medium
 - Item 6: Vinyl Gloves (4 MIL) – Medium
 - Item 9: Vinyl Gloves (3 MIL) – Large
 - Item 11: Nitrile Gloves (3 MIL) – Xlarge
 - Item 12: Vinyl Gloves (3 MIL) – Xlarge
 - Item 13: Vinyl Gloves (4 MIL) - Xlarge