

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-22-010-CM – NETWORK CONNECTIVITY

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

Procurement Management Services, at the request of Instructional Technology, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with preapproved vendors for the purchase of network connectivity devices for Miami-Dade County Public Schools. A portion of the purchases made under this contract will go through the E-rate Program. The E-rate Program helps U.S. schools to obtain affordable high-speed internet access and telecommunications services. E-rate is administered by the Universal Service Administrative Company (USAC) under the guidance of the Federal Communications Commission. E-rate provides discounts from 20% to 90% on eligible equipment and services to eligible entities. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This contract impacts all students. Based on the annual contract amount of \$4,333,333, the cost to the District is \$7.69 per student for non E-rate purchases and \$8.97 per student for E-rate purchases. This ITB was advertised on the Procurement Management Services website and DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing July 1, 2023, through June 30, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

The Goal Setting Committee recommended that this solicitation require mandatory participation by a M-DCPS certified African American or Non-Minority Woman prime firm or subcontractor.

Ten (10) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract will be awarded to five (5) vendors of which one (1) is certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In the last contract term from July 1, 2020, to date, the District spent \$6,408,143 on wireless networks through the E-rate program.

E-143

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-22-010-CM – NETWORK CONNECTIVITY**, establish a contract with preapproved vendors for the purchase of network connectivity devices for Miami-Dade County Public Schools, during the term of the bid, with an effective date of July 1, 2023, through June 30, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. CDW GOVERNMENT LLC
230 N MILWAUKEE AVENUE
VERNON HILLS, IL 60061
OWNER/OFFICER: ROBERT J. WELYKI

SUBCONTRACTOR:
GLOBALXNET TECHNOLOGIES, LLC MBE/MWBE
660 NW 119TH STREET
MIAMI, FL 33168
OWNER/OFFICER: MACK SAMUEL
AFRICAN AMERICAN

B. CONVERGEONE, INC
10900 NESBITT AVENUE S
BLOOMINGTON, MN 55437
OWNER/OFFICER: JOHN A. MCKENNA, JR.

SUBCONTRACTOR:
GLOBALXNET TECHNOLOGIES, LLC MBE/MWBE
660 NW 119TH STREET
MIAMI, FL 33168
OWNER/OFFICER: MACK SAMUEL
AFRICAN AMERICAN

C. DADE TECHNOLOGY SOLUTIONS LLC MWBE
8496 NW 61ST STREET
MIAMI, FL 33166
OWNER/OFFICER: ALEXIS PEREZ
HISPANIC AMERICAN

SUBCONTRACTOR:
C & INTERNATIONAL COMPUTERS & CONSULTANTS, INC. MWBE
2850 N 29TH TERRACE, SUITE 106
HOLLYWOOD, FL 33020
OWNER/OFFICER: BILL JAMES
AFRICAN AMERICAN

D. UNITED DATA TECHNOLOGIES, INC.
2900 MONARCH LAKES BOULEVARD, SUITE 300
MIRAMAR, FL 33027
OWNER/OFFICER: GERARD AMARO

SUBCONTRACTOR:
NETWORK & COMMUNICATIONS SERVICES, INC. SBE/MWBE
9509 NW 47TH TERRACE
MIAMI, FL 33178
OWNER/OFFICER: DHANA GAHAGAN
NON-MINORITY WOMAN

E. ST. LOUIS BASED WORLD WIDE TECHNOLOGY, LLC
1 WORLD WIDE WAY
MARYLAND HEIGHTS, MO 63146
OWNER/OFFICER: JOSEPH G. KOENIG

SUBCONTRACTOR:
IPHONE AND IPAD WAREHOUSE LLC SBE/MWBE
5600 NW 12TH AVENUE, SUITE 305
FORT LAUDERDALE, FL 33309
OWNER/OFFICER: BRIAN A FARRELL
AFRICAN AMERICAN

2. **AUTHORIZE** the Superintendent to purchase up to the total estimated amount of \$13,000,000 for the initial contract term and an amount not to exceed \$4,333,333 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.