

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-21-038-MC – ESSER-FUNDED ASSET MANAGEMENT SYSTEM**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Office of Innovation & School Choice, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to solicit proposals from software suppliers, systems integrators, implementation partners and/or Value-Added Resellers (VARs) who can demonstrate that they possess the organizational, functional, and technical capabilities to provide an Enterprise Asset Management solution that meets the District's needs. This RFP was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a five (5) year period, commencing August 15, 2022 through August 14, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

The Goal Setting Committee recommended that this solicitation be open with a 10 point preference for M-DCPS certified African American or Non-Minority Women Owned firms (prime or subcontractor) and a 5 point preference for non-M-DCPS certified African American or Non-Minority Women Owned firms (prime or subcontractor).

Seven (7) vendors responded to this advertised bid, of which one (1) was a no bid. Based on the criteria listed in the solicitation and the Selection Committee's scoring, two (2) vendors are being recommended for award. In the event that the District and the highest ranked proposer are unable to reach mutual agreement, the Selection Committee voted to select and negotiate with the second highest ranked proposer.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Fund Source  
ESSER

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-21-038-MC - ESSER-FUNDED ASSET MANAGEMENT SYSTEM, to solicit proposals from software suppliers, systems integrators, implementation partners and/or Value-Added Resellers (VARs) who can demonstrate that they possess the organizational, functional, and technical capabilities to provide an Enterprise Asset Management solution that meets the District's needs, effective August 15, 2022 through August 14, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations, as follows:

Highest Ranked Proposer:

INCIDENT IQ, LLC  
750 GLENWOOD AVENUE SE, SUITE 320  
ATLANTA, GA 30316  
OWNER/OFFICER: ROBERT T. COLLINS

Second Highest Ranked Proposer:

DADE TECHNOLOGY SOLUTIONS LLC  
8496 NW 61<sup>ST</sup> STREET  
MIAMI, FL 33166  
OWNER/OFFICER: ALEXIS PEREZ  
HISPANIC AMERICAN

MWBE

2. **AUTHORIZE** Procurement Management Services to purchase up to a total estimated amount of \$5,000,000 for the initial contract term of five (5) years, and an amount not to exceed \$1,000,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.