

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:                    AWARD REQUEST FOR PROPOSALS NO. RFP-21-034-CM -  
NETWORK SECURITY ASSESSMENT, TESTING, AND  
CONSULTATION SERVICES**

**COMMITTEE:                FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
PLAN:                        EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Office of Management and Compliance Audits, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to select a firm and establish a contract to provide annual Information Technology-related risk assessments, penetration testing, and consultation services. This RFP was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a three (3) year period, commencing June 22, 2022 through June 21, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

The Goal Setting Committee recommended that this solicitation be open with a 10-point preference for M/WBE certified firms (African American or Non-Minority Women Owned).

Ten (10) vendors responded to this advertised bid. Based on the solicitation criteria, technical sessions with proposers, Q&A sessions, and the Selection Committee's final scoring, two (2) vendors are being recommended for award. In the event that the District and the highest ranked proposer are unable to reach mutual agreement, the Selection Committee voted to select and negotiate with the second highest ranked proposer.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Funding Source:  
ESSER  
GENERAL

**RECOMMENDED:** That the School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-21-034-CM - NETWORK SECURITY ASSESSMENT, TESTING, AND CONSULTATION SERVICES, to select a firm and establish a contract to provide annual Information Technology-related risk assessment, penetration testing, and consultation services, effective June 22, 2022 through June 21, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder(s) be extended for two (2) additional one (1) year extension periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations, as follows:

Highest Ranked Proposer:

ENTERPRISE RISK MANAGEMENT, INC.  
DBA ERMPROTECT  
800 SOUTH DOUGLAS ROAD, SUITE 940N  
CORAL GABLES, FL 33134  
OWNER/OFFICER: SILKA M. GONZALEZ  
HISPANIC AMERICAN

SBE/MWBE

Second Highest Ranked Proposer:

GLASSRATNER ADVISORY & CAPITAL GROUP, LLC  
DBA B. RILEY ADVISORY SERVICES  
21255 BURBANK BOULEVARD, SUITE 400  
WOODLAND HILLS, CA 91367  
OWNER/OFFICER: LAN RATNER

2. **AUTHORIZE:** Procurement Management Services to purchase up to a total estimated amount of \$500,000 for the initial contract term of three (3) years, and an amount not to exceed \$166,666 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.