

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-21-031-CM –
STUDENT AND ATHLETIC ACCIDENT INSURANCE**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Office of Risk and Benefits Management, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to procure Student and Athletic Accident Insurance and Accident Coverage for Head Start Day Care Program for the District. This RFP was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a five (5) year period, commencing August 1, 2022 through July 31, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for one (1) additional two (2) year period, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, at the District's discretion, pending contract negotiations.

The Goal Setting Committee recommended that this solicitation be open with 15 points for M-DCPS-certified African American or Non-Minority Women Owned primary firms, a maximum of 15 points for primary firms using M-DCPS-certified African American or Non-Minority Women Owned subcontractor firms based on a sliding scale (i.e., 1 point for each percentage of pledged participation), and 5 points for non-M-DCPS certified African American or Non-Minority Women Owned firms.

Two (2) vendors responded to this advertised bid. Based on the solicitation criteria and the Selection Committee's final scoring, one (1) vendor is being recommended for award, pending contract negotiations.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Staff is recommending award of this RFP to Insurance for Students, Inc. through AIG (National Union Fire Insurance Company of Pittsburgh, PA (A.M. Best A XIV), and Health Special Risk, Inc. (HSR), at the following rates:

	Expiring Rates/ School Year	New/Recommended Rates/School Year	Difference
School Time Pre-K to 6 th	\$14.00	\$13.00	-\$1.00
School Time 7 th to 12 th	\$15.00	\$14.00	-\$1.00
24-Hour Pre-K to 12 th	\$70.00	\$63.00	-\$7.00
Fall Football Insurance	\$242.00	\$218.00	-\$24.00
Spring Football Insurance	\$52.00	\$47.00	-\$5.00
Interscholastic Athletic Insurance	\$40.00	\$36.00	-\$4.00
Head Start/Early Start	\$2.50	\$2.00	-\$0.50
Child Care Program	\$9.00	\$8.00	-\$1.00
Adult Education Program*	N/A	\$6.00	N/A

*New Program effective 8/1/2022

For over 20 years, the District has subsidized the cost of both the Fall and Spring Football Accident Insurance premiums to make the coverage more affordable for athletes and their families. At the Board meeting of June 16, 2010, the Board authorized subsidizing a portion of the interscholastic coverage due to significant cost increases to the students.

Staff is recommending a similar subsidy percentage be maintained for the upcoming contract period for both football and interscholastic insurance programs.

	Total Premium Per School Year	Student Athlete Pays Per School Year	District Pays Per School Year
Fall Football:	\$218	\$63(29%)	\$155(71%)
Spring Football	\$47	\$18(38%)	\$29(62%)
Interscholastic/Athletics	\$36	\$18(50%)	\$18(50%)

Fund Source
General

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-21-031-CM – STUDENT AND ATHLETIC ACCIDENT INSURANCE, to procure Student and Athletic Accident Insurance and Accident Coverage for Head Start Day Care Program for the District, effective August 1, 2022 through July 31, 2027, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for one (1) additional two (2) year period, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations, as follows:

INSURANCE FOR STUDENTS, INC.
1690 SOUTH CONGRESS AVENUE, SUITE 101
DELRAY BEACH, FL 33445
OWNER/OFFICER: DEBORAH K. SAREMI
NON-MDCPS CERTIFIED NON-MINORITY WOMEN OWNED

	New/Recommended Rates/School Year
School Time Pre-K to 6 th	\$13
School Time 7 th to 12 th	\$14
24-Hour Pre-K to 12 th	\$63
Fall Football Insurance	\$218
Spring Football Insurance	\$47
Interscholastic Athletic Insurance	\$36
Head Start/Early Start	\$2
Child Care Program	\$8
Adult Education Program*	\$6

2. **AUTHORIZE** Procurement Management Services to negotiate and execute a contract with Insurance for Students, Inc. to provide Student and Athletic Accident Insurance pursuant to the provisions of RFP-21-031-CM.
3. **APPROVE** expenditures for the Board subsidy for both the football and interscholastic insurance programs as shown below:

	Total Premium Per School Year	Student Athlete Pays Per School Year	District Pays Per School Year
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