

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-21-017-MJ – STUDENT LAPTOPS**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Division of Instructional Technology, Instructional Materials, and Library Media Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with pre-approved vendors to provide Dell, Hewlett-Packard (HP), and Lenovo student laptops and related services at Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of one (1) year, commencing May 18, 2022 through May 17, 2023, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for four (4) additional one (1) year periods.

REVISED

The Goal Setting Committee assigned a 3% price preference for any prime contractor that uses a M-DCPS certified non-minority women or African American firm as a subcontractor with a guaranteed 15% payment commitment.

Six (6) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to three (3) vendors.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2020-2021, the District spent \$46,257,434 on student laptops and laptop charging carts.

Fund Source

ESSER  
VARIOUS

**REVISED  
E-151**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-21-017-MJ - STUDENT LAPTOPS, to establish a contract with pre-approved vendors to provide Dell, Hewlett-Packard (HP), and Lenovo student laptops and related services at Miami-Dade County Public Schools, with an initial effective date of May 18, 2022 through May 17, 2023, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for four (4) additional one (1) year extension periods thereto, as follows: } REVISED

A. UNITED DATA TECHNOLOGIES, INC.  
2900 MONARCH LAKES BOULEVARD, SUITE 300  
MIRAMAR, FL 33027  
OWNER/OFFICER: ENRIQUE A. FLECHES

MANUFACTURER: HEWLETT PACKARD (HP)

B. BROADWAY TYPEWRITER COMPANY, INC. DBA AREY JONES  
EDUCATIONAL SOLUTIONS  
1055 SIXTH AVENUE, SUITE 101  
SAN DIEGO, CA 92101  
OWNER/OFFICER: MICHAEL SCARPELLA

LOCAL OFFICE  
3100 PROSPECT ROAD, #300  
FORT LAUDERDALE, FL 33309

MANUFACTURER: LENOVO

C. BLM TECHNOLOGIES OF FLORIDA LLC DBA EVOLVTEC  
1321 NW 65TH PLACE, SUITE 3  
FORT LAUDERDALE, FL 33309  
OWNER/OFFICER: GREG BLANC

MANUFACTURER: DELL

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$49,000,000 for the initial contract term of one (1) year, and an amount not to exceed \$49,000,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended. } REVISED

3. **REQUEST** that the Superintendent of Schools provide written notification to The School Board of Miami-Dade County at least 90 days prior to exercising any of the extension periods for the continued purchase of these instructional devices, which will be subject to Board approval. The written notification should include, but not be limited to, progress in the areas of fulfillment, competitiveness and inclusivity as it relates to maximizing the opportunity provided by The American Rescue Plan Act of 2021. ] ADDED