

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-21-025-MV – STAGE AND AUDITORIUM LIGHTING**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of Facilities Operations - Maintenance, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract with an approved pool of vendors to direct purchase equipment and furnish all labor, supervision, equipment and materials necessary to supply, install, service and/or repair auditorium lighting, dimmers and related components at Miami-Dade County Public Schools' facilities. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing May 18, 2022 through May 17, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

The Goal Setting Committee assigned a 3% price preference for M-DCPS certified non-minority women and African American firms and a 1% price preference for any other non-minority women and African American firms certified with another entity outside of the Metropolitan Statistical Area for this ITB to be applied during each Request for Quotations event that follows the award during the contract terms.

Three (3) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract will be awarded to three (3) vendors of which one (1) is certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Fund Source  
Various

**E-147**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-21-025-MV – STAGE AND AUDITORIUM LIGHTING, to establish a contract with an approved pool of vendors to direct purchase equipment, and establish a contract with an approved pool of vendors to furnish all labor, supervision, equipment and materials necessary to supply, install, service and/or repair auditorium lighting, dimmers and related components at Miami-Dade County Public Schools' facilities, during the term of the bid, with an effective date of May 18, 2022 through May 17, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:
  - A. CANSECO ELECTRICAL CONTRACTORS, INC. SBE/MWBE  
2385 NW 70<sup>TH</sup> AVENUE, UNIT A-3  
MIAMI, FL 33122  
OWNER/OFFICER: BARBARA M. CANSECO  
HISPANIC AMERICAN
  - B. PRO SOUND, INC.  
1717 DIPLOMACY ROW  
ORLANDO, FL 32809  
OWNER/OFFICER: KELLY PRINCE  
  
LOCAL OFFICE:  
1375 NE 123<sup>RD</sup> STREET  
MIAMI, FL 33161
  - C. TROXELL COMMUNICATIONS, INC.  
4675 EAST COTTON CENTER BOULEVARD, SUITE 155  
PHOENIX, AZ 85040  
OWNER/OFFICER: EREZ PIKAR  
  
LOCAL OFFICE:  
8570 STIRLING ROAD, SUITE 102, #400  
HOLLYWOOD, FL 33024
2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$500,000 for the initial contract term of three (3) years, and an amount not to exceed \$166,667 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.