

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-20-041-EV – TERMITE  
EXTERMINATION SERVICES**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of Facilities Operations - Maintenance, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish contracts, at firm unit prices, for the purchase of transportation, labor, supervision, equipment, chemicals and materials necessary to perform the eradication of drywood and subterranean termite infestations in permanent and relocatable structures within Miami-Dade County Public Schools by one of three methods: fumigation, establishment of an unbroken chemical barrier in the soil, or use of a termite baiting system for subterranean termite control. This is a term bid which states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a period of three (3) years, commencing April 13, 2022 through April 12, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

The Goal Setting Committee recommended that this solicitation be open with a 5% price preference for SBE/MBE certified firms.

Three (3) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract will be awarded to two (2) vendors of which one (1) is certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

Fund Source  
Capital

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-20-041-EV – TERMITE EXTERMINATION SERVICES**, to establish contracts, at firm unit prices, for the purchase of transportation, labor, supervision, equipment, chemicals and materials necessary to perform the eradication of drywood and subterranean termite infestations in permanent and relocatable structures within Miami-Dade County Public Schools by one of three methods: fumigation, establishment of an unbroken chemical barrier in the soil, or use of a termite baiting system for subterranean termite control, during the term of the bid, with an effective date of April 13, 2022 through April 12, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

PRIMARY

- A. BEACH ENVIRONMENTAL EXTERMINATING, INC.  
6911 GARDEN ROAD  
RIVIERA BEACH, FL 33404  
OWNER/OFFICER: DAVID N. SPRAGUE

LOCAL OFFICE:  
3211 NW 74<sup>TH</sup> AVENUE  
HOLLYWOOD, FL 33024

Total Low Groups 1 and 2, Group 3:

- Item 1: Drywood Termites Tent (from 0 – 499,999 cubic feet) Crawl Space @ \$26.00 per 1,000 cubic feet
- Item 2: Drywood Termites Tent (from 0 – 499,999 cubic feet) Monolithic Slab @ \$25.00 per 1,000 cubic feet
- Item 3: Drywood Termites Tent (from 500,000 and above) Crawl Space @ \$24.40 per 1,000 cubic feet
- Item 4: Drywood Termites Tent (from 500,000 and above) Monolithic Slab @ \$25.00 per 1,000 cubic feet
- Item 5: Drywood Termites Seal, Monolithic Slab @ \$15.00 per 1,000 cubic feet
- Item 6: Drywood Termites Seal, Crane and Operator @ \$100.00 per hour
- Item 7: Subterranean Termites Crawl Space @ \$2.00 per linear foot
- Item 8: Subterranean Termites Monolithic Slab @ \$0.01 per linear foot
- Item 9: Subterranean Termites Floating Slab @ \$4.25 per linear foot
- Item 10: Subterranean Termites In-ground bait station @ \$4.00 per linear foot
- Item 11: Pretreatment Setup charge for pretreat services @ \$0.01 each
- Item 12: Pretreatment Horizontal barriers (including pipes, etc.) @ \$0.17 per square foot
- Item 13: Pretreatment Vertical barriers @ \$1.00 per linear foot

ALTERNATE

B. TOWER PEST CONTROL, INC.  
7760 WEST 20<sup>TH</sup> AVENUE, BAY 14  
HIALEAH, FL 33016  
OWNER/OFFICER: JESSICA M. TORRE  
NON-MINORITY WOMAN

SBE/MWBE

Second Total Low Groups 1 and 2, Group 3:

- Item 1: Drywood Termites Tent (from 0 – 499,999 cubic feet) Crawl Space @ \$45.00 per 1,000 cubic feet
- Item 2: Drywood Termites Tent (from 0 – 499,999 cubic feet) Monolithic Slab @ \$45.00 per 1,000 cubic feet
- Item 3: Drywood Termites Tent (from 500,000 and above) Crawl Space @ \$45.00 per 1,000 cubic feet
- Item 4: Drywood Termites Tent (from 500,000 and above) Monolithic Slab @ \$45.00 per 1,000 cubic feet
- Item 5: Drywood Termites Seal, Monolithic Slab @ \$45.00 per 1,000 cubic feet
- Item 6: Drywood Termites Seal, Crane and Operator @ \$600.00 per hour
- Item 7: Subterranean Termites Crawl Space @ \$8.00 per linear foot
- Item 8: Subterranean Termites Monolithic Slab @ \$8.00 per linear foot
- Item 9: Subterranean Termites Floating Slab @ \$8.00 per linear foot
- Item 10: Subterranean Termites In-ground bait station @ \$10.00 per linear foot
- Item 11: Pretreatment Setup charge for pretreat services @ \$3.00 each
- Item 12: Pretreatment Horizontal barriers (including pipes, etc.) @ \$3.00 per square foot
- Item 13: Pretreatment Vertical barriers @ \$8.00 per linear foot

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$6,000,000 for the initial contract term and an amount not to exceed \$2,000,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.