



Superintendent of Schools
Alberto M. Carvalho

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LIST OF AWARDED TRAVEL AGENCY SERVICES

The School Board of Miami-Dade County, Florida awarded the invitation to Bid No. ITB-18-032-CM – Travel Agency Services, to the following successful bidders:

- A COAST TOURS, LLC
- ACME CARIBBEAN, LLC
- AGENCIAS DE VIAJES V.I.P./ECUATOURS, INC.
- ALL ABOUT GROUP TRAVEL
- BLACKHISTORYTOURS.COM, INC
- BRENDA STEELE DBA SCHOLASTIC JOURNEYS
- BUSINESS TRAVEL ADVISORS, INC
- CE TOURS GROUP
- CLOSE UP FOUNDATION, INCORPORATED
- DESTINATION SERVICES UNLIMITED, INC.
- EF INSTITUTE FOR CULTURAL EXCHANGE, INC.
- FEAT TRAVEL, INC.
- FLAMING EDUCATIONAL TOURS OF FLORIDA, INC.
- FLORIDA SAFARI ADVENTURES, INC. DBA BUILD A FIELD TRIP
- GERBER TOURS, INC.
- GO EDUCATIONAL TOURS, LLC.
- GRAND EDVENTURES, INC. DBA GRAND COLLEGE TOURS
- GROUP TRAVEL NETWORK, INC.
- HEMISPHERE TRAVEL, INC.
- JUNIOR BUS TOURS, INC.
- KING’S COLLEGE TOURS, INC.
- LAKELAND TOURS, LLC. DBA WORLDSTRIDES
- MY PERSONAL ASSISTANT DBA EDUCATIONAL FIELD TRIPS
- PROFESSIONAL VACATIONS, INC. DBA LEARNING BY TRAVEL
- SHORESIDE CONNECTIONS, INC
- SONSHINE EDUCATIONAL TOURS
- SPECTRUM TOURS, INC
- SUNBIRD CRUISE AND TRAVEL CORP. DBA 360 SCHOOL TRIPS
- VAGABOND/TOURS, INC. DA EDUCATIONAL TRAVEL ADVENTUES
- V-COLE ENTERPRISES, INC.
- SOUTHWESTERN TRAVEL
- DUMONDE GROUP, INC DBA DUMONDE TRAVEL

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: CORRECTION OF AWARD INVITATION TO BID NO. ITB-18-032-CM - TRAVEL AGENCY SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the Board Meeting of July 24, 2019, awarded the contract for Travel Agency Services. The purpose of the contract is to establish qualified and experienced travel agency services for District staff and student travel events.

The solicitation included a provision noted in Section 1.49 which stipulates that additional bidders may be solicited prior to the anniversary of each extension period to the pool of eligible providers, at the discretion of the District.

Fund Source

Various

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

1. CORRECT AWARD OF INVITATION TO BID NO. ITB-18-032-CM - TRAVEL AGENCY SERVICES by including additional bidders prior to the anniversary of each extension period to the pool of eligible providers, as stipulated in the solicitation.

2. AWARD additional bidders as follows:

A. BUSINESS TRAVEL ADVISORS, INC. **M/WBE, SBE**
8095 NW 12TH STREET, SUITE 316
DORAL, FL 33126
OWNER/OFFICER: SERGIO L. BARRERA, PRESIDENT
HISPANIC AMERICAN

B. BLACKHISTORYTOURS.COM, INC.
6574 N State Road 7, SUITE #383
COCONUT CREEK, FL 33073
OWNER/OFFICER: ERIC ALBOHER, PRESIDENT

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID ITB-18-032-CM - TRAVEL AGENCY SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Department of Athletics and Activities, released the above-referenced solicitation. The purpose of this Invitation to Bid ("ITB") is to select qualified and experienced travel agency services for District staff and student travel events. This ITB will replace the Student Travel Services bid ITB-15-011-MT, which expires November 17, 2019. This item rejects the business/District travel portion of ITB-18-032-CM Travel Agency Services, to permit rebidding. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with 5% SBE/MBE, or 5% preference for local vendors.

Thirty-two (32) vendors responded to this advertised bid, of which two (2) were non-responsive. Based on the criteria listed in the ITB, the contract shall be awarded for student travel agency services only to thirty (30) vendors, of which seven (7) are certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source
Various

Revised ²
E-146

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. AWARD INVITATION TO BID NO. ITB-18-032-CM – TRAVEL AGENCY SERVICES, to select qualified and experienced travel agency services for District staff and student travel events, initial effective date of July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. A COAST TOURS, LLC
6851 BITTERSWEET LANE
ORLANDO, FL 32819
OWNER/OFFICER: KAREN AKOS, MANAGER

B. ACME CARRIBBEAN, LLC
6193 NW 183 STREET, SUITE 170008
MIAMI, FL 33015
OWNER/OFFICER: MICHAEL AMADOR, MANAGER

C. AGENCIAS DE VIAJES V.I.P./ECUATOURS, INC
156 GIRALDA AVE.
CORAL GABLES, FL 33134
OWNER/OFFICER: JOSE A. HIDALGO, PRESIDENT

D. ALL ABOUT GROUP TRAVEL
2698 LAKEVILLE ROAD
APOPKA, FL 32703
OWNER/OFFICER: MARIE HERDEGEN, PRESIDENT

E. BRENDA STEELE DBA SCHOLASTIC JOURNEYS
202 CASTLEBURY CREEK CT
CARY, NC 27519
OWNER/OFFICER: BRENDA STEELE, MANAGER
WOMEN OWNED

SBE/MWBE

LOCAL ADDRESS PER LOCAL BUSINESS TAX RECEIPT:
11482 SW 109TH RD, UNIT 29D
MIAMI, FL 33176

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F. CE TOURS GROUP
PO BOX 423
ALLEN, TX 75013
OWNER/OFFICER: VON HARDEN, CEO

G. CLOSE UP FOUNDATION, INCORPORATED
1330 BRADDOCK PLACE, SUITE 400
ALEXANDRIA, VA 22314

- H. DESTINATION SERVICES UNLIMITED, INC.
2643 ARCADIA DRIVE
MIRAMAR, FL 33023
OWNER/OFFICER: CONNIE MARCUS, PRESIDENT

- I. EF INSTITUTE FOR CULTURAL EXCHANGE, INC
TWO EDUCATION CIRCLE
CAMBRIDGE, MA 02141
OWNER/OFFICER: MARTHA H. DOYLE, PRESIDENT

- J. FEAT TRAVEL, INC. **SBE**
11550 SW 22ND COURT
DAVIE, FL 33325
OWNER/OFFICER: CHAD MURRAY, CEO

- K. FLAMINGO EDUCATIONAL TOURS OF FLORIDA, INC **MWBE**
10049 NW 1ST COURT
PLANTATION, FL 33324
OWNER/OFFICER: JANEY HOCKENHULL, OWNER
WOMEN OWNED

- L. FLORIDA SAFARI ADVENTURES, INC. DBA BUILD A FIELD TRIP
3440 NE 12TH AVENUE
OAKLAND, FL 33334
OWNER/OFFICER: GABRIELLA BOLL, PRESIDENT

- M. GERBER TOURS, INC
100 CROSSWAYS PARK DRIVE WEST, SUITE 400
WOODBURY, NY 11797
OWNER/OFFICER: AMBER BARDLIVING

- N. GO EDUCATIONAL TOURS, LLC
301 NORTH AVE
WAKEFIELD, MA 01880
OWNER/ OFFICER: STEFAN MERCIER, OWNER

- O. GRAND EDVENTURES, INC. DBA GRAND COLLEGE TOURS **MBE**
1701 W HILLSBORO BLVD, SUITE #301
DEERFIELD BEACH, FL 33442
OWNER/OFFICER: SETH B. WIRSHBA, PRESIDENT

- P. GROUP TRAVEL NETWORK, INC.
7485 CONROY WINDERMERE RD., SUITE D
ORLANDO, FL 32835
OWNER/OFFICER: JUSTIN M. SHULER, PRESIDENT

- Q. HEMISPHERE TRAVEL, INC.
1375 E WOODFIELD RD, SUITE 530
SCHAUMBURG, IL 60173
OWNER/OFFICER: JACK GOLDEN, PRESIDENT
- R. JUNIOR BUS TOURS, INC
935 ROUTE 34, SUITE 3C
MATAWAN, NJ 07747
OWNER/OFFICER: RICHARD ABRAMS, PRESIDENT
- S. KING'S COLLEGE TOURS, INC **SBE/MWBE**
DBA KING TOURS & TRANSPORTATION
13320 NORTHWEST 18TH COURT
MIAMI, FL 33167
OWNER/OFFICER: ANTONIO KING, CEO
AFRICAN AMERICAN
- T. LAKELAND TOURS, LLC DBA WORLDSTRIDES
218 WEST WATER STREET, SUITE 400
CHARLOTTESVILLE, VA 22902
OWNER/OFFICER: KEITH JOHNSON, VICE PRESIDENT
- U. MY PERSONAL ASSISTANT DBA EDUCATIONAL FIELD
TRIPS **SBE/MWBE**
14411 S. DIXIE HIGHWAY, SUITE 227
MIAMI, FL 33176
OWNER/OFFICER: PATRICIA MUNOZ-CHIONG, PRESIDENT
- V. PROFESSIONAL VACATIONS, INC. DBA LEARNING BY
TRAVEL
860 NE 98 STREET
MIAMI SHORES, FL 33138
OWNER/OFFICER: GUNTHER MEYER, PRESIDENT
- W. SHORESIDE CONNECTIONS, INC
1565 WEEPING WILLOW WAY
HOLLYWOOD, FL 33019
OWNER/OFFICER: ADELE L. ZUM, DIRECTOR
- X. SONSHINE EDUCATIONAL TOURS
5401 UNIVERSITY DR, SUITE 201
CORAL SPRINGS, FL 33067
OWNER/OFFICER: CHERYL BETON, PRESIDENT
- Y. SPECTRUM TOURS, INC
4808 W. COMMERCIAL BLVD.
TAMARAC, FL 33319
OWNER/OFFICER: DEANNA JAGEMANN, PRESIDENT

Z. SUNBIRD CRUISE AND TRAVEL CORP. DBA 360 SCHOOL TRIPS **MBE/MWBE**
1615 S CONGRESS AVE, SUITE 103-23
DELRAY BEACH, FL 33445
OWNER/OFFICER: CARL PIERRE, PRESIDENT
AFRICAN AMERICAN

AA. VAGABOND/TOURS, INC. DA EDUCATIONAL TRAVEL ADVENTUES
4400 ROUTE 9 SOUTH
FREEHOLD, NJ 07728
OWNER/OFFICER: MICHAEL HOLZER, PRESIDENT

BB. V-COLE ENTERPRISES, INC.
116 GATLIN AVENUE
ORLANDO, FL 32806
OWNER/OFFICER: BRYAN N. COLE

CC. SOUTHWESTERN TRAVEL
2451 ATRIUM WAY
NASHVILLE, TN 37214-5102 USA
OWNER/OFFICER: CINDY JOHNSTONE, MANAGER

DD. DUMONDE GROUP, INC DBA DUMONDE TRAVEL
1395 BRICKELL AVE, SUITE 800
MIAMI, FL 33131
OWNER/OFFICER: ANDRE NUNES, MANAGER

2. **AUTHORIZE** Procurement Management Services to award the contract to provide student travel agency services, subject to the availability of funding, for the initial contract term, and for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.
3. **AUTHORIZE** Procurement Management Services to reject the business/District travel portion of ITB-18-032-CM Travel Agency Services, to permit rebidding.