

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSAL NO. RFP-16-065-CH –
SERVICES FOR AN ALTERNATIVE DROPOUT PREVENTION
SCHOOL (EDUCATIONAL SERVICES FOR AT-RISK
STUDENTS)**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of School Operations, specifically the Division of Educational Opportunity and Access, released the above-referenced solicitation. The purpose of this Request for Proposal (RFP) is to solicit an agency that will provide academic services for a high performing, high impact school that will service District eligible students. This agency will target students who have not obtained a high school diploma and provide them the opportunity to ‘drop back in’ to an educational setting. Agency should provide research-proven instructional models, blended learning, and wrap-around services to successfully reengage students. This RFP was advertised on the Procurement Management Services website, the Demandstar website, BidNet and Florida Bid, as well as emailed to 181 potential bidders, which included ten (10) Small Business Enterprise (SBE) certified vendors and four (4) Micro Business Enterprise (MBE) vendors registered to these commodity codes.

The initial term of the bid shall be for three (3) years, commencing September 6, 2017 through September 5, 2020, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open with 15% preference points for SBE/MBE certified proposers and 10% preference points for all local proposers.

The Selection Committee reviewed two (2) proposals: Acceleration Academies, LLC and Catapult Learning, LLC dba Specialized Education of Florida, Inc. After considerable discussion, request and submission of the Best and Final Offer and based on scoring criteria, the Selection Committee has recommended the award to both vendors.

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The contracted revenue generated amounts to be awarded will be based on the 2016-2017 revenue, per FTE allocation. These figures are subject to change if state revenues are prorated. Contracts will be adjusted accordingly, if necessary.

Fund Source

Revenue Generated

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Request for Proposal No. RFP-16-065-CH – Services for an Alternative Dropout Prevention School (Educational Services for At-Risk Students) is to select preapproved vendors to provide adult educational programs, with an initial effective date of September 6, 2017 through September 5, 2020, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:
 - a. ACCELERATION ACADEMIES, LLC
910 WEST VAN BUREN, SUITE 315
CHICAGO, ILLINOIS 60607
OWNER/OFFICER: DAVID SUNDSTROM, MANAGING MEMBER
 - b. CATAPULT LEARNING, LLC
TWO AQUARIUM DRIVE, SUITE 100
CAMDEN, NJ 08103
OWNER/OFFICER: CATAPULT HOLDINGS, INC, TITLE MANAGER

SUBCONTRACTOR:
SPECIALIZED EDUCATION OF FLORIDA, INC.
1450 BRICKELL AVENUE, SUITE 1900
MIAMI, FLORIDA 33131
OWNER/OFFICER: ANDREA VARGAS, PRESIDENT
2. **AUTHORIZE** Procurement Management Services to award the contract to the preapproved vendors providing income generating services for an alternative dropout prevention school and educational services for at-risk students, as may be required of these services, for the initial contract term, and for each subsequent one (1) year extension period(s).