

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: REQUEST FOR AUTHORIZATION TO AWARD REQUEST FOR PROPOSALS (RFP) 16-056-AG, WORKERS' COMPENSATION SERVICES: SURVEILLANCE AND INVESTIGATION

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

At the School Board Meeting of February 15, 2017, The Board rejected Request For Proposal No. RFP-16-008-AG - Workers' Compensation Claims Services: Surveillance and Investigation to permit rebidding and release with revised specifications which included a change to the pricing structure, moving from fixed, firm price to allowing the proposer the opportunity to competitively price their services. In addition, rebidding allowed the solicitation to be submitted to the District's Goal Setting Committee to increase potential vendor participation.

On April 5, 2017, staff released RFP 16-056-AG, Workers' Compensation Services: Surveillance and Investigation. The RFP is being structured for Miami-Dade County Public Schools (M-DCPS) to seek competitive proposals for an initial three-year period, with the ability to extend for two-additional one-year periods.

The RFP was advertised on the Procurement Management Services' website, the Demandstar website, Florida Bid, BidNet, and in the newspapers *Diario Las Americas* and *The South Florida Times*, emailed to 16 potential bidders and vetted through the Goal Setting Committee to increase SBE/MBE participation.

Surveillance and Investigation are important tools which reduce the cost of a workers' compensation claim. Services will be on an as-needed basis to assist in the handling of workers' compensation claims. Surveillance and Investigation services typically include the following:

- Field Surveillance
- Background Checks
- Activity checks
- Alive and Well Check
- Social Media Check
- Medical Canvass
- Hospital and pharmacy checks

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Proposal responses were received on May, 11 2017. Thirteen (13) vendors responded to this advertised RFP; however, two (2) proposers were deemed unresponsive by the Office of Procurement Management. The Selection Committee met on May 25, 2017, in order to review proposals and make a final recommendation. Based on the committees' evaluation of the responses to the criteria listed in the RFP, six (6) vendors are being recommended for award. The following vendors are recommended for award:

- Claims Investigation Agency **(MBE)**
- G4S Compliance & Investigation, Inc.
- Journey and Associates, Inc. **(MBE)**
- SIU Central Inc.
- S.K.I. Investigations **(SBE – Tier 1)**
- Veracity Research Co.

(MBE) – Micro Business Enterprise
(SBE- Tier 1) – Small Business Enterprise, Tier 1

Strategies were employed to increase SBE/MBE participation, and as such, 50% of the awardees are SBE or MBE certified vendors.

The Office of Procurement Management Services sought best and final pricing for each component of the RFP from the successful proposers. Final pricing for each category is detailed in the recommend:

The cost of these services will be paid as allocated claims expenses with funding for such expenses to be paid from District claims loss funds.

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

Authorize the Superintendent to enter into contracts with the following firms at the set pricing pursuant to the terms of Request For Proposals (RFP) 16-056-AG, Workers' Compensation Services: Surveillance and Investigation, for a three-year period, with the ability to renew for two additional one-year periods subject to mutual agreement between the parties, effective August 1, 2017. The cost of these services will be paid as allocated claims expenses.

a. Claims Investigation Agency **(MBE)**

Service		
Field Surveillance	Daily:	\$550
	Hourly:	\$69
Background Checks	Flat:	\$50
Activity Checks	Flat:	\$350
	Hourly:	\$69
Alive and Well Check	Flat:	\$140
	Hourly:	\$69
Social Media Check	Flat:	\$150
Medical Canvass	Flat:	\$150
Expert Testimony	Hourly Rate:	\$69
Mileage Rate (outside of Tri-County area only)	Per Mile Rate:	No Mileage Charged
Travel Time (outside of Tri-County area only)	Hourly Rate:	No Travel Charged

b. G4S Compliance & Investigation, Inc.

Service		
Field Surveillance	Daily:	N/A
	Hourly:	\$80
Background Checks	Flat:	\$100
Activity Checks	Hourly:	\$80
Alive and Well Check	Flat:	\$285
Social Media Check	Profile Report	\$395
	Full Investigation	\$325
	Express Search	\$175
	Basic Investigation	\$45
Medical Canvass	1-10 facilities:	\$135
	11-20 facilities:	\$275
	21-30 facilities:	\$375
Expert Testimony	Hourly Rate:	\$80
Mileage Rate (outside of Tri-County area only)	Per Mile Rate:	No Mileage Charged
Travel Time (outside of Tri-County area only)	Hourly Rate:	No Travel Charged

c. Journey and Associates, Inc. **(MBE)**

Service		
Field Surveillance	Daily:	\$450
	Hourly:	\$68
Background Checks	Flat:	\$35
Activity Checks	Flat:	\$120
	Hourly:	\$68
Alive and Well Check	Flat:	\$120
	Hourly:	\$68
Social Media Check	Flat:	\$35
Medical Canvass	Flat:	\$68
Expert Testimony	Hourly Rate:	\$68
Mileage Rate (outside of Tri-County area only)	Per Mile Rate:	\$0.51
Travel Time (outside of Tri-County area only)	Hourly Rate:	\$68.00

d. SIU Central Inc.

Service		
Field Surveillance	Daily:	\$440.00
	Hourly:	\$55.00
Background Checks	Flat:	\$225.00
Activity Checks	Flat:	\$247.50
	Hourly:	\$55.00
Alive and Well Check	Flat:	\$247.50
	Hourly:	\$55.00
Social Media Check	Flat:	\$125
Medical Canvass	Flat:	\$247.50
Expert Testimony	Hourly Rate:	\$55.00
Mileage Rate (outside of Tri-County area only)	Per Mile Rate:	\$0.00
Travel Time (outside of Tri-County area only)	Hourly Rate:	\$55.00

e. S.K.I. Investigations (SBE – Tier 1)

Service		
Field Surveillance	Daily:	\$525.00
	Hourly:	\$65.63
Background Checks	Flat:	\$250.00
Activity Checks	Flat:	\$262.50
	Hourly:	\$65.63
Alive and Well Check	Flat:	\$262.50
	Hourly:	\$65.63
Social Media Check	Flat:	\$195.00
Medical Canvass	Flat:	\$175.00
Expert Testimony	Hourly Rate:	N/A
Mileage Rate (outside of Tri-County area only)	Per Mile Rate:	\$0.00
Travel Time (outside of Tri-County area only)	Hourly Rate:	\$0.00

f. Veracity Research Co.

Service		
Field Surveillance	Hourly:	\$67
Background Checks	Database search:	\$50
	Pre-Surveillance:	118
	Civil/Criminal:	175
Activity Checks	Hourly:	\$67
Alive and Well Check	Hourly:	\$67
Social Media Check	Basic:	\$150
	Enhanced:	\$220
	Comprehensive:	\$350
Medical Canvass	Up to 10 locations:	\$200
	11-20 locations:	\$300
	21-30 locations:	\$400
	Each addt'l location:	\$ 12
Expert Testimony	Hourly Rate:	\$67
Mileage Rate (outside of Tri-County area only)	Per Mile Rate:	Federal Rate
Travel Time (outside of Tri-County area only)	Hourly Rate:	\$67