

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSAL NO. RFP-16-046-MT –
TITLE I EQUITABLE SUPPLEMENTARY EDUCATIONAL
SERVICES (ESES) FOR NON-PUBLIC SCHOOL STUDENTS
AND SUBJECT TO THEIR SELECTION BY A PARTICIPATING
NON-PUBLIC SCHOOL**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Academic Transformation, specifically the Office of Title I Migrant Education, released the above-referenced solicitation. The purpose of this Request for Proposal (RFP) is to select a third party contractor to deliver equitable supplementary educational services (ESES) in the areas of reading, mathematics, science or social studies to Title I students enrolled in non-public schools. In addition, the RFP requested proposers provide professional development and parental involvement activities in support of Title I students, their teachers, and families. This RFP was advertised on the Procurement Management Services' website, the Demandstar website, BidNet and Florida Bid, as well as emailed to 520 potential bidders, which included thirteen (13) Micro Business Enterprise (MBE) vendors registered to these commodity codes.

The initial term of the bid shall be for two (2) years, commencing August 1, 2017 through July 31, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE preference.

Four (4) vendors responded to this advertised bid. Based on the criteria listed in the solicitation and the recommendations from the Selection Committee members, the contract shall be awarded to four (4) vendors of which two (2) are partnering with three (3) certified Micro Business Enterprises (MBE). The SBE/MBE goal was met by 75%.

E-142

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Request for Proposal No. RFP-16-046-MT – Title I Equitable Supplementary Educational Services (ESES) for Non-Public School Students and Subject to their selection by a participating non-public school is to deliver equitable supplementary educational services (ESES) in the areas of reading, mathematics, science or social studies to Title I students enrolled in non-public schools, as well as professional development and parental involvement activities in support of these students, their teachers, and families, with an initial effective date of August 1, 2017 through July 31, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for three (3) additional one (1) year extension periods thereto, as follows:
 - a. CATAPULT LEARNING
TWO AQUARIUM DRIVE, SUITE 100
CAMDEN, NJ 08103
OWNER/OFFICER: ANNETTE CHARLES, TERRITORY VICE PRESIDENT

Supplemental Educational Services @ \$672 per student.

SUBCONTRACTOR(S):

- i. STAR GRAPHICS, INC. **MBE/MWBE**
12276 SW 131 AVENUE
MIAMI, FL 33186-6483
OWNER/OFFICER: MIGUEL GONZALEZ, PRESIDENT
HISPANIC-AMERICAN
- ii. THE CHAMPION SERVICES GROUP, INC. **MBE/MWBE**
6501 NW 36TH STREET SUITE 300
MIAMI, FL 33166
OWNER/OFFICER: JAMES CHAMPION, PRESIDENT
AFRICAN-AMERICAN

- b. LEARN-IT SYSTEMS, LLC
3600 CLIPPER MILL ROAD, SUITE 330
BALTIMORE, MD 21211
OWNER/OFFICER: MARYBETH JONES, VICE PRESIDENT

Supplemental Educational Services @ \$672 per student.

SUBCONTRACTOR(S):

- i. MC2 SOLUTIONS, INC. **MBE/MWBE**
7600 COLLINS AVENUE, #1201
MIAMI BEACH, FL 33141
OWNER/OFFICER: PABLO URQUIAGA, PRESIDENT
HISPANIC-AMERICAN

- c. FLORIDA EDUCATIONAL LEADERSHIP COUNCIL, INC.
15175 EAGLE NEST LANE, SUITE 103
MIAMI LAKES, FL 33014
OWNER/OFFICER: ALEJANDRO RIZO, MANAGING PARTNER

Supplemental Educational Services @ \$683.20 per student.

- d. ONE ON ONE LEARNING CORPORATION
8900 SW 117 AVENUE, SUITE C-103
MIAMI, FL 33186
OWNER/OFFICER: MARCEL MONNAR, PRESIDENT

Supplemental Educational Services @ \$700 per student.

- 2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$7,000,000 for the initial contract term, and an amount not to exceed \$3,600,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.