

Financial Services  
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT:                   AWARD INVITATION TO BID NO. ITB-16-013-MT – WIRING,  
TELECOMMUNICATIONS (FURNISH, INSTALL, VOICE & DATA)**

**COMMITTEE:               FISCAL ACCOUNTABILITY**

**LINK TO STRATEGIC  
BLUEPRINT:               EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a list of preapproved vendors to provide wiring services for voice and data systems and to provide underground conduit and raceways in schools and other buildings throughout Miami-Dade County Public Schools (M-DCPS). This is a term bid which states that the Board may purchase services as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, *The Miami Times*, and the *Diario Las Americas* newspapers, as well as emailed to 170 potential bidders, which included seventeen (17) Micro Business Enterprise (MBE) vendors registered to this commodity code.

The initial term of the bid shall be for two (2) years, commencing July 1, 2017, though June 30, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase Small Business Enterprise (SBE)/MBE participation. The Goal Setting Committee recommended that this solicitation be open with a 20% SBE/MBE participation goal.

Eight (8) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to eight (8) vendors of which two (2) are certified as a SBE, MBE and/or Minority/Women Business Enterprise (M/WBE) certified. The goal was exceeded at 25%.

Fund Source  
0100-General

**REVISED  
E-146**

**RECOMMENDED:** That the School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-013-MT - WIRING, TELECOMMUNICATIONS (FURNISH, INSTALL, VOICE & DATA), to establish a list of preapproved vendors to provide wiring services for voice and data systems and to provide underground conduit and raceways in schools and other buildings for Miami-Dade County Public Schools' (M-DCPS), with an effective date of July 1, 2017 through June 30, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year extension periods thereto, as follows:
  - a. EXTENSYS INC. } REVISED  
1110 BRICKELL AVENUE #430  
MIAMI, FLORIDA 33131  
OWNER/OFFICER: MIKE TOOMER
  - b. MIAMI BUSINESS TELEPHONE CORPORATION  
4933 S.W. 74TH CT  
MIAMI, FLORIDA 33155  
OWNER/OFFICER: MARIA COLLANTES, PRESIDENT
  - c. QUALITY CABLE CONTRACTORS, INC.  
207 NORTH GOLDENROD ROAD, SUITE 600  
ORLANDO, FLORIDA 32807  
OWNER/OFFICER: JORGE DEL RIO, PRESIDENT
  - d. QUALITY WIRING, INC. **SBE**  
10055 N.W. 19TH STREET  
DORAL, FLORIDA 33172  
OWNER/OFFICER: DENNIS G. DANDRINOS, PRESIDENT
  - e. STRIKE INDUSTRIES, INC.  
3446 S.W. 15<sup>TH</sup> STREET  
DEERFIELD, FLORIDA 33442  
OWNER/OFFICER: CHRISTOPHER SELLATI
  - f. STRUCTURING CABLE SOLUTIONS, INC. **M/WBE** } REVISED  
2300 WEST 80TH STREET, SUITE 3  
MIAMI, FLORIDA 33016  
OWNER/OFFICER: SYED A. SHAH, CEO  
**ASIAN AMERICAN**

g. SYTEC USA, INC.  
7141 NORTH WATERWAY DRIVE  
MIAMI, FLORIDA 33155  
OWNER/OFFICER: ARMANDO GARCIA

}] REVISED

h. TROPICAL COMMUNICATIONS, INC.  
6937 N.W. 82<sup>ND</sup> AVENUE  
MIAMI, FLORIDA 33166  
OWNER/OFFICER: WILLIAM F. DEVIERNO

2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$8,000,000, for the initial contract term, and an amount not to exceed \$4,000,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.