

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-16-012-MT– WIRELESS NETWORKS TELECOMMUNICATIONS (MAINTENANCE, REPAIR & NEW INSTALLATION)

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Office of Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a list of pre-approved vendors to furnish wireless networking technology for Miami-Dade County Public Schools (M-DCPS) sites. M-DCPS views wireless networking technology as a supplement to the hard-wired infrastructure. This is a term bid which states that the Board may purchase services as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, *The Miami Times*, and the *Diario Las Americas* newspapers, as well as emailed to 305 potential bidders, which included six (6) Micro Business Enterprise (MBE) vendors registered to this commodity code.

The initial term of the bid shall be for two (2) years, commencing July 1, 2017, though June 30, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase Small Business Enterprise (SBE)/MBE participation. The Goal Setting Committee recommended that this solicitation be open with a 15% SBE/MBE participation goal.

Six (6) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to six (6) vendors of which three (3) are certified as a SBE and/or Minority/Women Business Enterprise (M/WBE). The goal was exceeded at fifty (50) percent.

Fund Source
0100-General

**REVISED
E-145**

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-012-MT WIRELESS NETWORKS TELECOMMUNICATIONS (MAINTENANCE, REPAIR & NEW INSTALLATION), to establish a list of preapproved vendors to furnish wireless networking technology, for the Miami-Dade County Public Schools' sites, with an effective date of July 1, 2017 through June 30, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year extension periods thereto, as follows:
 - a. CDW GOVERNMENT LLC
230 NORTH MILWAUKEE AVENUE
VERNON HILLS, ILLINOIS 60061
OWNER/OFFICER: THOMAS RICHARDS
 - b. ELECTRONACA INC.
7000 WEST PALMETTO PARK ROAD, SUITE 210
BOCA RATON, FLORIDA 33433
OWNER/OFFICER: IRENE SULBARAN, PRESIDENT
 - c. PC SOLUTIONS & INTEGRATION, INC. } REVISED
4937 S.W. 75TH AVENUE
MIAMI, FLORIDA 33155
OWNER/OFFICER: MICHELLE RUDNICK, PRESIDENT
 - d. IPHONE & IPAD WAREHOUSE, LLC. **MBE/M/WBE**
18149 N.E. 19TH AVENUE
NORTH MIAMI BEACH, FLORIDA 33162
OWNER/OFFICER: BRIAN FARRELL, MANAGER
AFRICAN-AMERICAN MALE
 - e. STRUCTURED CABLING SOLUTIONS, INC. **M/WBE** } REVISED
5632 N.W. 161ST STREET
MIAMI GARDENS, FLORIDA 33014
OWNER/OFFICER: SYED A. SHAH, CEO
ASIAN AMERICAN
 - f. UNITED DATA TECHNOLOGIES, INC. **M/WBE** } REVISED
8825 N.W. 21 TERRACE
DORAL, FLORIDA 33172
OWNER/OFFICER: ENRIQUE FLECHES, CEO
HISPANIC-AMERICAN MALE

2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$3,000,000, for the initial contract term, and an amount not to exceed \$1,500,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/hws