

Financial Services  
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT:                   AWARD INVITATION TO BID NO. ITB-16-026-AC – HEALTHY VENDING PROGRAM**

**COMMITTEE:               FISCAL ACCOUNTABILITY**

**LINK TO STRATEGIC BLUEPRINT:               EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid is to establish a revenue generating contract to provide healthy snacks and beverage vending machines for Miami-Dade County Public Schools at school sites and at designated non-school district site locations. This Invitation to Bid was advertised on the Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, *The Miami Times* and the *Diario Las Americas* newspapers, as well as emailed to 71 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing April 1, 2017 through March 31, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open, not sheltered, as a large number of SBE/MBE vendors were not identified within the commodity code(s).

Two (2) vendors responded to this advertised bid and are both recommended for award.

Fund Source

Revenue Generating

**E-141**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-026-AC - HEALTHY VENDING PROGRAM, to establish a revenue generating contract, to provide healthy snack and beverage vending machines, for Miami-Dade County Public Schools, at school sites and at designated non-school site locations, during the term of the bid, effective April 1, 2017 through March 31, 2019, as follows:

**PRIMARY**

- a. BETTOLI TRADING CORPORATION  
D.B.A. BETTOLI VENDING  
6095 N.W. 167<sup>th</sup> STREET, UNIT D-4  
HIALEAH, FL 33015  
OWNER: MAURIZIO BETTOLI, PRESIDENT

Highest Revenue Sharing Meeting Specifications: Groups 1 and 2 locations north of Flagler and Groups 3 and 4 locations south of Flagler.

Item 1 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$357 per machine, per month.

Item 2 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$16 per machine, per month.

Item 3 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$357 per machine, per month.

Item 4 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$16 per machine, per month.

- b. RIGHT CHOICE VENDING/COFFEE, LLC  
1440 SW 31<sup>ST</sup> STREET  
POMPANO BEACH, FLORIDA 33069  
OWNER/OFFICER: NICHOLAS DEPASQUALE, AUTHORIZED MEMBER

Highest Revenue Sharing Meeting Specifications: Group 3 administrative locations.

Item 5 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 3: Administrative Locations @ \$23 per machine, per month.

**ALTERNATE**

- c. BETTOLI TRADING CORPORATION  
D.B.A. BETTOLI VENDING  
6095 N.W. 167<sup>th</sup> STREET, UNIT D-4  
HIALEAH, FL 33015  
OWNER: MAURIZIO BETTOLI, PRESIDENT

Second Highest Revenue Sharing Meeting Specifications: Group 3 administrative locations.

Item 5 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 3: Administrative Locations @ \$16 per machine, per month.

- d. RIGHT CHOICE VENDING /COFFEE, LLC  
1440 SW 31<sup>ST</sup> STREET  
POMPANO BEACH, FLORIDA 33069  
OWNER/OFFICER: NICHOLAS DEPASQUALE, AUTHORIZED MEMBER

Second Highest Revenue Sharing Meeting Specifications: Groups 1 and 2 locations north of Flagler and Groups 3 and 4 locations south of Flagler.

Item 1 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$189 per machine, per month.

Item 2 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 1: locations North of Flagler @ \$23 per machine, per month.

Item 3 - Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$189 per machine, per month.

Item 4 - Non-Student access, revenue-generating, healthy vending machines (snack and beverage), to include allocations as part of Group 2: locations South of Flagler @ \$23 per machine, per month.

2. **AUTHORIZE** Procurement Management Services to award the contract to the vendors offering the highest student access and non-student access, as may be required of healthy vending services, for the initial contract term, and for each subsequent one (1) year extension period(s).

JMM/ac