

Financial Services
Judith M. Marte, Chief Financial Officer

**SUBJECT: AWARD BALANCE AND REVISE ITEMS ON BID
NO. 043-PP03 – FOOD-SERVICE PAPER PRODUCTS**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, food-service paper products, and preapprove a list of eligible vendors to quote additional items under these categories, for various district departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-three (23) vendors responded to this advertised bid. This is an award to primary and alternate vendors.

In the past, there were four (4) separate bids, in the amount of \$138,848, \$2,000,000, \$40,000 and \$690,266, respectively, for a total amount of \$2,869,114. In addition, the spend was \$97,192, \$485,765, \$21,750 and \$432,245, for a total expenditure amount of \$1,036,952. The previous bids were awarded to a total of fifteen (15) vendors. The items included on the four separate bids were related and as such, were combined into one binder so vendors can respond to one solicitation and recordkeeping is streamlined.

The term of the bid shall be for one (1) year from date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for one (1) additional one (1) year period and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Items 31, 32, 34, 36, 42, 54, 55, 63 through 65, 68, 69, 71, 72, primary for Items 3, 15, 19, 25, 35, 37, 38, 41, 44, 53, 56, 62, 67, and alternates for Items 39, 45, 46, 52, 57 through 61, were awarded by the Board on July 16, 2014, for the not to exceed amount of \$3,900,000.

The July 16, 2014, Board Agenda Item E-143, awarded Items 4, 5, 21, 25, 31, 32, 37, 62, 64, 65, 68 and 71, and alternates for Items 8, 18, 34, 36, 53 through 55, 60, 61 and 67. This Board agenda item reflects a revision of award for these items.

Bids received did not meet specifications for alternate Item 15. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Policy 6320, Bidding Process – Competitive Bidding Requirements, which describes the procedure and guidelines to be used for bidding based on the estimated dollar expenditure.

Pursuant to Local Preference Policy 6320.05, three (3) vendors were requested to submit their best and final offer for primary Items 14 and 16, and alternate Items 3, 25, 37 and 41. Two (2) vendors are being awarded the items, however, one (1) vendor's best and final offer was not equal to or lower than the non-local vendors.

Strategies were employed to increase M/WBE & SBE/MBE participation. Five (5) M/WBE vendors and one (1) SBE vendor responded to this solicitation. Additionally, eleven (11) of the twenty-one (21) awarded vendors are new to this contract.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD BALANCE AND REVISE ITEMS** on Bid No. 043-PP03 – FOOD-SERVICE PAPER PRODUCTS, to purchase, at firm unit prices, food-service paper products, and preapprove a list of eligible vendors to quote additional items under these categories, for various district departments, during the term of the bid, effective September 3, 2014 through July 15, 2015, including extensions thereto, as follows:

1. **REVISE** Items as follows:

PRIMARY

H.M.A. OF MIAMI, INC.
D.B.A. A.G.E. PAPER CORPORATION
240 WEST 27 STREET
HIALEAH, FL 33010
OWNER: GRISELL MUTTER, PRESIDENT

Total Low Unit Price: Items 4, 5, 21, 25, 31, 32, 37, 62, 64, 65 and 68.

Item 4 - Paper-box container, medium @ \$23.75 per case.
Item 5 - Paper-box container, large @ \$23.10 per case.
Item 21 - Pan, oblong, 1.5 lb. @ \$37.81 per case.
Item 25 - Boat specialty food tray @ \$18.15 per case.
Item 31 - Pan, oblong, 2.25 lb. @ \$37.58 per case.
Item 32 - Lid to fit Item 31 @ \$14.89 per case.
Item 37 - Parfait lid, flat @ \$26.75 per case.
Item 62 - Bags, sandwich, foil @ \$24.38 per case.
Item 64 - Plastic wrap, 18 x 2000 @ \$10.47 per case.
Item 65 - Plastic wrap, 12 x 2000 @ \$7.17 per case.
Item 68 - Wrap, hot sandwich @ \$24.38 per case.

INTERBORO PACKAGING CORPORATION

114 BRACKEN ROAD

MONTGOMERY, NY 12549-2600

OWNER: EDITH JEREMIAS, PRESIDENT

M/WBE

Total Low Unit Price: Item 71.

Item 71 - Hair nets @ \$6.81 per box.

ALTERNATE

ALL FLORIDA PAPER

9150 N.W. 105 WAY

MEDLEY, FL 33012

OWNER: ARMANDO CACERES, PRESIDENT

M/WBE

Second Total Low Unit Price: Items 4, 5 and 71.

Item 4 - Paper-box container, medium @ \$21.80 per case.

Item 5 - Paper-box container, large @ \$23.10 per case.

Item 71 - Hair nets @ \$89 per case.

DADE PAPER & BAG COMPANY

9601 N.W. 112 AVENUE

MIAMI, FL 33178

OWNER: LENNY GENET, PRESIDENT

Second Total Low Unit Price: Items 64 and 65.

Item 64 - Plastic wrap, 18 x 2000 @ \$10.56 per case.

Item 65 - Plastic wrap, 12 x 2000 @ \$7.36 per case.

DAXWELL, LLC
2825 WILCREST DRIVE, #500
HOUSTON, TX 77042
OWNER: FRANK ZHANG, PRESIDENT

Second Total Low Unit Price: Item 60.

Item 60 - Napkin, small @ \$23.50 per case.

H.M.A. OF MIAMI, INC.
D.B.A. A.G.E. PAPER CORPORATION
240 WEST 27 STREET
HIALEAH, FL 33010
OWNER: GRISELL MUTTER, PRESIDENT

Second Total Low Unit Price: Items 8, 18, 34, 36, 53 through 55, 61 and 67.

Item 8 - Head Start container @ \$42.38 per case.
Item 18 - Container, 12-ounce @ \$57.89 per case.
Item 34 - Parfait cup, 16-ounce @ \$47.90 per case.
Item 36 - Parfait lid, dome @ \$36.75 per case.
Item 53 - Sandwich wrap @ \$73.90 per case.
Item 54 - Food-storage bags for vending machines, 12"x18"
@ \$11.38 per case.
Item 55 - Bags, food-storage, for vending machines, 18"x30"
@ \$26.82 per case.
Item 61 - Foil, aluminum @ \$23.85 per case.
Item 67 - Wrap for sandwiches, triangle-shape @ \$59.90
per case.

SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
3850 PORT JACKSONVILLE PARKWAY
JACKSONVILLE, FL 32225
OWNER: LEWIS MILLER, C.E.O.

Second Total Low Unit Price: Items 21, 31 and 32.

Item 21 - Pan, oblong, 1.5 lb. @ \$38.04 per case.
Item 31 - Pan, oblong, 2.25 lb. @ \$38.10 per case.
Item 32 - Lid to fit Item 31 @ \$17.35 per case.

US FOODS, INC.
7598 N.W. 6 AVENUE
BOCA RATON, FL 33487
OWNER: JOHN A. LEDERER
C.E.O./PRESIDENT/DIRECTOR

Second Total Low Unit Price: Item 68.

Item 68 - Wrap, hot sandwich @ \$46.42 per case.

2. **AWARD BALANCE** Bid No. 043-PP03 – FOOD-SERVICE PAPER PRODUCTS, effective September 3, 2014, through July 15, 2015, as follows:

PRIMARY

BIOPLANET CORPORATION
1773 WESTBOROUGH DRIVE
KATY, TX 77449
OWNER: BERNARDO HERRERO
EXECUTIVE DIRECTOR

Low Unit Price: Items 39, 40, 45 and 46.

Item 39 - Lid to fit Item 38 @ \$14.50 per case.

Item 40 - Cup, for hot drinks, 8-ounce @ \$45.12 per case.

Item 45 - Cup, for breakfast parfait, 10-ounce
@ \$37.29 per case.

Item 46 - Lid to fit Item #45 @ \$16.95 per case.

DAXWELL, LLC
2825 WILCREST DRIVE, #500
HOUSTON, TX 77042
OWNER: FRANK ZHANG, PRESIDENT

Low Unit Price: Item 61.

Item 61 - Foil, aluminum @ \$19.50 per case.

EDWARD DON COMPANY
11500 MIRAMAR PARKWAY, #600
MIRAMAR, FL 33025
OWNER: STEVE DON, C.E.O./PRESIDENT

Low Unit Price: Item 30.

Item 30 - Container, no compartments @ \$12.62 per case.

FORM PLASTICS COMPANY
3825 STERN AVENUE
ST. CHARLES, IL 60174
OWNER: JAMES PAPPAS, PRESIDENT

Low Unit Price: Item 7.

Item 7 - Reimbursable vending container @ \$96.83 per case.

H.M.A. OF MIAMI, INC.
D.B.A. A.G.E. PAPER CORPORATION
240 WEST 27 STREET
HIALEAH, FL 33010
OWNER: GRISELL MUTTER, PRESIDENT

Low Unit Price: Items 12, 14, 16, 17, 60 and 66.

Item 12 - Container, 5-ounce, smooth wall, clear @ \$43.95 each.

Item 14 - Container, one compartment with hinged lid @ \$16.15 per case.

Item 16 - Container, salad, 12-ounce @ \$26.89 per case.

Item 17 - Corrugated transport container @ \$1.49 each.

Item 60 - Napkin, small, one-ply, white @ \$20.16 per case.

Item 66 - Paper, deli, dry-waxed sheet @ \$40.10 per case.

MINMOR INDUSTRIES, LLC
D.B.A. MELLO SMELLO, LLC
6010 EARLE BROWN DRIVE
MINNEAPOLIS, MN 55430
OWNER: DOUG HELM, C.F.O.

Low Unit Price: Items 57 through 59.

Item 57 - Bag, snack plus @ \$32.50 per case.
Item 58 - Bag, breakfast @ \$32.50 per case.
Item 59 - Bag, variety @ \$32.50 per case.

WALLACE PACKAGING, LLC
820 E 47 STREET, SUITE B6
TUCSON, AZ 85713
OWNER: PAUL TOMEH, PRESIDENT

Low Unit Price: Items 47 through 52.

Item 47 - Spork packet @ \$10.31 per case.
Item 48 - Spoon, plastic @ \$6.10 per case.
Item 49 - Fork, plastic @ \$6.10 per case.
Item 50 - Knife, plastic @ \$6.10 per case.
Item 51 - Straw, jumbo @ \$2 per case.
Item 52 - Straw packet @ \$7 per case.

ALTERNATE

ALL FLORIDA PAPER
9150 N.W. 105 WAY
MEDLEY, FL 33012
OWNER: ARMANDO CACERES, PRESIDENT M/WBE

Second Low Unit Price: Items 16, 25, 41 and 62.

Item 16 - Container, salad, 12-ounce @ \$27.31 per case.
Item 25 - Boat specialty food tray @ \$21.15 per case.
Item 41 - Cup, soufflé, 2-ounce @ \$21.60 per case.
Item 62 - Bags, sandwich, foil @ \$24.54 per case.

BIOPLANET CORPORATION
1773 WESTBOROUGH DRIVE
KATY, TX 77449
OWNER: BERNARDO HERRERO
EXECUTIVE DIRECTOR

Second Low Unit Price: Items 19, 38, and 48 through 50.

Item 19 - Lid to fit Item 18 @ \$14.97 per case.
Item 38 - Cup, beverage, 16-ounce @ \$43.41 per case.

Item 48 - Spoon, plastic @ \$8.30 per case.
Item 49 - Fork, plastic @ \$8.30 per case.
Item 50 - Knife, plastic @ \$8.30 per case.

DAXWELL, LLC
2825 WILCREST DRIVE, #500
HOUSTON, TX 77042
OWNER: FRANK ZHANG, PRESIDENT

Second Low Unit Price: Items 47 and 51.

Item 47 - Spork packet @ \$10.51 per case.
Item 51 - Straw, jumbo @ \$30.32 per case.

EDWARD DON COMPANY
11500 MIRAMAR PARKWAY, #600
MIRAMAR, FL 33025
OWNER: STEVE DON, C.E.O./PRESIDENT

Second Low Unit Price: Items 14 and 30.

Item 14 - Container, one-compartment with hinge lid @
\$16.76 per case.
Item 30 - Container, no compartments @ \$13.93 per case.

FAYCROFT INTERIOR AND PURCHASING, INC.
15037 S.W. 141 TERRACE
MIAMI, FL 33196
OWNER: NORMA F. BANCROFT, PRESIDENT M/WBE

Second Low Unit Price: Item 37.

Item 37 - Parfait lid, flat @ \$33.68 per case.

FORM PLASTICS COMPANY
3825 STERN AVENUE
ST. CHARLES, IL 60174
OWNER: JAMES PAPPAS, PRESIDENT

Second Low Unit Price: Item 7.

Item 7 - Reimbursable vending container @ \$98.34 per
case.

H.M.A. OF MIAMI, INC.
D.B.A. A.G.E. PAPER CORPORATION
240 WEST 27 STREET
HIALEAH, FL 33010
OWNER: GRISELL MUTTER, PRESIDENT

Second Low Unit Price: Items 35, 40 and 53.

Item 35 - Parfait insert for Item 34 @ \$38.85 per case.
Item 40 - Cup, for hot drinks, 8-ounce @ \$52.69 per case.
Item 53 - Sandwich wrap @ \$73.90 per case.

US FOODS, INC.
7598 N.W. 6 AVENUE
BOCA RATON, FL 33487
OWNER: JOHN A. LEDERER
C.E.O./PRESIDENT/DIRECTOR

Second Low Unit Price: Items 3 and 66.

Item 3 - Container, two-pocket, dipping @ \$45.71
per case.
Item 66 - Paper, deli, dry-waxed sheet @ \$46.17 per case.

SECTION II:

Preapproved vendors, for future competitive solicitations of additional items, exceeding the \$1,000 quotation threshold:

BIOPLANET CORPORATION
1773 WESTBOROUGH DRIVE
KATY, TX 77449
OWNER: BERNARDO HERRERO
EXECUTIVE DIRECTOR

DAXWELL, LLC
2825 WILCREST DRIVE, #500
HOUSTON, TX 77042
OWNER: FRANK ZHANG, PRESIDENT

FORM PLASTICS COMPANY
3825 STERN AVENUE
ST. CHARLES, IL 60174
OWNER: JAMES PAPPAS, PRESIDENT

MINMOR INDUSTRIES, LLC
D.B.A. MELLO SMELLO, LLC
6010 EARLE BROWN DRIVE
MINNEAPOLIS, MN 55430
OWNER: DOUG HELM, C.F.O.

TRELLIS EARTH PRODUCTS, INC.
9125 S.W. RIDDER ROAD, SUITE D
WILSONVILLE, OR 97070
OWNER: WILLIAM COLLINS, CHAIRMAN & PRESIDENT

WALLACE PACKAGING, LLC
820 E 47 STREET, SUITE B6
TUCSON, AZ 85713
OWNER: PAUL TOMEH, PRESIDENT

3. Reject alternate Item 15.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$3,900,000, for the initial contract term inclusive of this balance agenda item and partial Item E-143 awarded at the July 16, 2014, Board meeting, and an amount not to exceed \$3,900,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/mh