

Financial Services
Judith M. Marte, Chief Financial Officer

SUBJECT: AWARD BID NO. 055-NN06 – CUSTODIAL CHEMICAL SUPPLIES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENT RELATIONS

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of custodial chemical supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Ten (10) vendors responded to this advertised solicitation, with two (2) bids meeting specifications and eight (8) bids not meeting specifications. This is an award to primary and alternate vendors.

In the past, there were two (2) separate bids, in the amount of \$1,000,000 and \$1,205,010, respectively, for a total amount of \$2,205,010. In addition, the spend was \$916,894 and \$968,264, and there was a total of six (6) vendors awarded.

The term of the bid shall be for one (1) year from date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for one (1) additional one-year period and, if needed, ninety (90) days beyond the expiration of the current contract period.

One bid was received for Item 3, however, the vendor did not provide a sample for testing. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Purchasing Policy 6320, Purchase Approval and Competitive Bidding Process Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Inasmuch as the contracts awarded by The School Board of Broward County, Florida, and the School District of Palm Beach County are structured differently than M-DCPS, benchmarking cannot be conducted.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, no M/WBE vendor is awarded on this bid. Additionally, one (1) of the two (2) awarded vendors is new to this contract.

Fund Source
0100 – General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 055-NN06, CUSTODIAL CHEMICAL SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of custodial chemical supplies, for Stores and Mail Distribution stock, during the term of the bid, effective August 6, 2014 through August 5, 2015, including extensions thereto, as follows:

PRIMARY

1. NATIONAL CHEMICAL LABORATORIES, INC.
401 N. 10 STREET
PHILADELPHIA, PA 19123
OWNER: HARRY POLLACK, PRESIDENT

Low Unit Price Meeting Specifications: Items 1 and 4.

Item 1 - Hand soap, liquid, premixed @ \$7.49 per gallon.
Item 4 - Hydrogen peroxide-based cleaner/degreaser
@ \$95.56 per case.

2. IDEAL SUPPLY, INC.
4321 N.E. 12 TERRACE
OAKLAND PARK, FL 33334
OWNER: JORGE F. MANRESA, PRESIDENT

Low Unit Price Meeting Specification: Items 2 and 5.

Item 2 - Cleaner, cream @ \$19 per carton.
Item 5 - Absorbent control strip @ \$44 per case.

ALTERNATE

3. NATIONAL CHEMICAL LABORATORIES, INC.
401 N. 10 STREET
PHILADELPHIA, PA 19123
OWNER: HARRY POLLACK, PRESIDENT

Second Low Unit Price Meeting Specifications: Item 2.

Item 2 - Cleaner, cream @ \$19.08 per carton.

4. IDEAL SUPPLY, INC.
4321 N.E. 12 TERRACE
OAKLAND PARK, FL 33334
OWNER: JORGE F. MANRESA, PRESIDENT

Second Low Unit Price Meeting Specifications: Item 1.

Item 1 - Hand soap, liquid, premixed @ \$7.76 per gallon.

5. Reject Item 3.
6. Authorize Procurement Management Services to purchase up to the total estimated amount \$1,500,000, for the initial contract term, and an amount not to exceed \$1,500,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/mh