

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 053-NN09 – INTERCOM, MASTER CLOCK  
AND PA SOUND SYSTEMS – TURNKEY INSTALL AND  
REPAIR**

**COMMITTEE:               FACILITIES AND CONSTRUCTION REFORM**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to furnish, at firm unit prices and percentage discounts, clocks, and clock and intercom-system parts, for Maintenance Operations and Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Three (3) vendors responded to this advertised solicitation. This bid is being awarded to primary and alternate vendors.

The term of the bid shall be for one (1) year from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for one (1) additional one (1) year period and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Benchmarking was conducted against the previous bid, which was awarded by the Board in 2008. Prices were found to be unchanged. Staff attempted to benchmark against Miami-Dade County and the Florida Department of Management Services, however, there were no tangible similarities in the structure of the bids wherein benchmarking could be performed.

**ITEM WITHDRAWN  
(07/3/2014)**

Inasmuch as bids for Items 5 and 6 do not meet specifications and no bids were received for Items 14, 15, 18, 19, 22, 23, 25 and 26, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Purchasing Policy 6320, Purchase Approval and Competitive Bidding Process Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure. Additionally, Items 8 through 12, 16, 17, 20 and 24 are being awarded to a primary vendor only as only one bid meeting specifications was received.

Strategies were employed to increase S/MBE and M/WBE participation, however, the list of registered vendors with the District does not reflect certified S/MBE or M/WBE firms for this category.

Fund Source

Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 053-NN09 – INTERCOM, MASTER CLOCK AND PA SOUND SYSTEMS – TURNKEY INSTALL AND REPAIR, to furnish, at firm unit prices and percentage discounts, clocks, and clock and intercom-system parts, for Maintenance Operations and Maintenance Materials Management stock, during the term of the bid, effective July 16, 2014 through July 15, 2015, including extensions thereto, as follows:

**PRIMARY**

1. AMERICAN TIME  
140 3 STREET S.  
DASSEL, MN 55325  
OWNER: JEFFREY BAUMGARTNER, PRESIDENT

Low Unit Price: Items 1, 2, 4 and 7.

Percentage Discount Off List Price: Item 13.

Item 1 - Clock, semi-flush mount, 12", round @ \$109.95 each.

Item 2 - Clock, surface mount, 12", round @ \$109.95 each.

Item 4 - Clock, surface mount, electric, 14", round @ \$26.95 each.

Item 7 - Clock, semi-flush mount, 12", round, 24 VDC @ \$139.95 each.

Item 13 - American Time and Signal @ 10% off list.

2. NDR CORPORATION  
3250 N.E. 12 AVENUE  
OAKLAND PARK, FL 33334  
OWNER: RONALD BOENDER, PRESIDENT

Lowest Unit Price Meeting Specifications: Items 3, 8 and 10.  
Low Unit Price: Item 12.  
Percentage Discount Off List Price: Items 16, 17, 20 and 21.

Item 3 - Clock, semi-flush mount, 10", round, metal  
@ \$146.70 each.

Item 8 - Rack mount master clock @ \$1,302 each.

Item 10 - Master time clock @ \$1,158 each.

Item 12 - Minute impulse kit @ \$86 each.

Item 16 - Dukane @ 28% off list.

Item 17 - EDCO @ 10% off list.

Item 20 - Midwest @ 5% off list.

Item 21 - National Time and Signal @ 10% off list.

3. RAULAND-BORG CORPORATION OF FLORIDA  
620 DOUGLAS AVE., SUITE 1316  
ALTAMONTE SPRINGS, FL 32714  
OWNER: NARDO BOSQUE, PRESIDENT/C.E.O.

Low Unit Price: Items 9 and 11.  
Percentage Discount Off List Price: Item 24.

Item 9 - Clock module, digital @ \$129.60 each.

Item 11 - Clock, semi-flush mount, reduced wiring, 12",  
round @ \$129.06 each.

Item 24 - Rauland-Borg @ 28% off list.

#### **ALTERNATE**

4. NDR CORPORATION  
3250 N.E. 12 AVENUE  
OAKLAND PARK, FL 33334  
OWNER: RONALD BOENDER, PRESIDENT

Second Low Unit Price Meeting Specifications: Items 1, 2, 4  
and 7.

Second Highest Percentage Discount Off List Price: Item 13.

- Item 1 - Clock, semi-flush mount, 12", round @ \$136.57 each.
- Item 2 - Clock, surface mount, 12", round @ \$136.57 each.
- Item 4 - Clock, surface mount, electric, 14", round @ \$49.45 each.
- Item 7 - Clock, semi-flush mount, 12", round, 24 VDC @ \$144 each.
- Item 13 - American Time and Signal @ 1% off list.

- 5. RAULAND-BORG CORPORATION OF FLORIDA  
620 DOUGLAS AVE., SUITE 1316  
ALTAMONTE SPRINGS, FL 32714  
OWNER: NARDO BOSQUE, PRESIDENT/C.E.O.

Second Low Unit Price Meeting Specifications: Item 3.  
Second Highest Percentage Discount Off List Price: Item 21.

- Item 3 - Clock, semi-flush mount, 10", round, metal @ \$146.70 each.
- Item 21 - National Time and Signal @ 10% off list.

- 6. Reject Items 5, 6, 14, 15, 18, 19, 22, 23, 25 and 26.
- 7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$240,000, for the initial contract term, and an amount not to exceed \$240,000, for the subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh