

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 043-PP03 – FOOD-SERVICE
PAPER PRODUCTS**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, food-service paper products, and preapprove a list of eligible vendors to quote additional items under these categories, for various district departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-three (23) vendors responded to this advertised bid. This is an award to primary and alternate vendors.

The term of the bid shall be for one (1) year from date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for one (1) additional one (1) year period and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Items 7, 14, 16, 30, 40, 47, 51, 66, primary for Items 39, 45, 46, 48, 49, 50, 52, 57 through 61, and alternates for Items 3, 15, 19, 25, 35, 37, 38, 41, 47 through 50, 53 and 62 are being held for evaluation and will be awarded at a future Board meeting.

No bids were received for Items 17, 26, 27, 33, 43 and 70. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Policy 6320, Bidding Process – Competitive Bidding Requirements, which describes the procedure and guidelines to be used for bidding on the estimated dollar expenditure.

Strategies were employed to increase M/WBE & SBE/MBE participation. Five (5) M/WBE vendors and one (1) SBE vendor responded to this solicitation.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 043-PP03 – FOOD-SERVICE PAPER PRODUCTS, to purchase, at firm unit prices, food-service paper products, and preapprove a list of eligible vendors to quote additional items under these categories, for various District departments, during the term of the bid, effective July 16, 2014 through July 15, 2015, including extensions thereto, as follows:

PRIMARY

1. ROSES DELIGHT, INC.
1574 N.E. 191 STREET, #355
MIAMI, FL 33179
OWNER: NAHOMIE DUCTANT, C.E.O./PRESIDENT

Low Unit Price: Items 1, 2, 15, 34, 35, 36 and 44.

Item 1 - Container, oblong, sandwich @ \$32.40 per case.
Item 2 - Container, square, sandwich @ \$32.40 per case.
Item 15 - Container, sandwich @ \$38.20 per case.
Item 34 - Parfait cup, 16-ounce @ \$40.05 per case.
Item 35 - Parfait insert for Item 34 @ \$22.05 per case.
Item 36 - Parfait lid, dome @ \$32.44 per case.
Item 44 - Flat lid to fit Item 43 @ \$26.94 per case.

2. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
3850 PORT JACKSONVILLE PARKWAY
JACKSONVILLE, FL 32225
OWNER: LEWIS MILLER, C.E.O.

Low Unit Price: Items 3, 13, 20, 21, 31 and 32.

Item 3 - Container, two-pocket, dipping @ \$41.10 per case.
Item 13 - Lid to fit Item 12 @ \$42.98 per case.
Item 20 - Pan liner, regular @ \$26.51 per case.
Item 21 - Pan, oblong, 1.5 lb @ \$38.04 per case.
Item 31 - Pan, oblong, 2.25 lb @ \$38.10 per case.
Item 32 - Lid to fit Item 31 @ \$17.35 per case.

3. ALL FLORIDA PAPER
9150 N.W. 105 WAY
MEDLEY, FL 33012
OWNER: ARMANDO CACERES, PRESIDENT M/WBE

Low Unit Price: Items 4, 5, 18, 19, 22, 25, 28, 54, 55, 62, 71 and 72.

- Item 4 - Paper-box container, medium @ \$21.80 per case.
- Item 5 - Paper-box container, large @ \$23.10 per case.
- Item 18 - Container, 12-ounce @ \$44.60 per case.
- Item 19 - Lid to fit Item 18 @ \$25.80 per case.
- Item 22 - Pan, oblong, 2.25 lb @ \$51.23 per case.
- Item 25 - Boat specialty food tray @ \$21.15 per case.
- Item 28 - Container/tray, three-well, with hinged lid @ \$8.80 per case.
- Item 54 - Bags, food-storage for vending machines, 12"x18" @ \$11.25 per case.
- Item 55 - Bags, food-storage for vending machines, 18"x30" @ \$26.45 per case.
- Item 62 - Bags, sandwich, foil @ \$24.54 per case.
- Item 71 - Hair nets @ \$8.90 per case.
- Item 72 - Cloth, towel @ \$13 per case.

4. DADE PAPER & BAG COMPANY
9601 N.W. 112 AVENUE
MIAMI, FL 33178
OWNER: LENNY GENET, PRESIDENT

Low Unit Price: Items 6, 29, 37, 63, 64 and 65.

- Item 6 - Container, medium, hoagie, clear @ \$25.77 per case.
- Item 29 - Food pail @ \$37.97 per case.
- Item 37 - Parfait lid, flat @ \$29.41 per case.
- Item 63 - Sealing tape for bags @ \$2.22 per case.
- Item 64 - Plastic wrap, 18 x 2000 @ \$10.56 per case.
- Item 65 - Plastic wrap, 12 x 2000 @ \$7.36 per case.

5. US FOODS, INC.
7598 N.W. 6 AVENUE
BOCA RATON, FL 33487
OWNER: JOHN A. LEDERER
C.E.O./PRESIDENT/DIRECTOR

Low Unit Price: Items 8, 9, 38, 42, 53 and 68.

Item 8 - Head Start container @ \$43.11 per case.
Item 9 - Lid to fit Item 8 @ \$23.70 per case.
Item 38 - Cup, beverage, 16-ounce @ \$38.08 per case.
Item 42 - Lid to fit Item 41 @ \$20.07 per case.
Item 53 - Wrap, sandwich @ \$55.32 per case.
Item 68 - Wrap, hot sandwich @ \$46.42 per case.

6. LACE FOODSERVICE CORPORATION
10490 N.W. 26 STREET
MIAMI, FL 33172
OWNER: LUIS H. FERNANDEZ, PRESIDENT M/WBE

Low Unit Price: Items 10 and 12.

Item 10 - Container, 4-ounce @ \$33.80 per case.
Item 12 - Container, 5-ounce @ \$32.20 per case.

7. EDWARD DON COMPANY
11500 MIRAMAR PARKWAY, #600
MIRAMAR, FL 33025
OWNER: STEVE DON, C.E.O./PRESIDENT

Low Unit Price: Items 11, 23 and 24.

Item 11 - Lid to fit Item 10 @ \$30.26 per case.
Item 23 - Plate, three-compartment, round, medium @ \$13
per case.
Item 24 - Dish @ \$19.74 per case.

8. CALICO INDUSTRIES OF FLORIDA, LLC
1609 CHERRYWOOD LANE
LONGWOOD, FL 32750
OWNER: CYNTHIA L. WIERSMA, MANAGING MEMBER

Low Unit Price: Item 41.

Item 41 - Cup, soufflé, 2-ounce @ \$21.94 per case.

9. SERV-PAK CORPORATION
5844 DAWSON STREET
HOLLYWOOD, FL 33023
OWNER: JOEL MAHLER, PRESIDENT

Low Unit Price: Items 56 and 67.

Item 56 - Bag, packaging @ \$40 per case.

Item 67 - Wrap for sandwiches, triangle shape @ \$125
per case.

10. INTERBORO PACKAGING CORPORATION
114 BRACKEN ROAD
MONTGOMERY, NY 12549-2600
OWNER: EDITH JEREMIAS, PRESIDENT M/WBE

Low Unit Price: Item 69.

Item 69 - Cover, disposable @ \$9.32 per case.

ALTERNATE

11. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
3850 PORT JACKSONVILLE PARKWAY
JACKSONVILLE, FL 32225
OWNER: LEWIS MILLER, C.E.O.

Second Low Unit Price: Items 1, 11 and 12.

Item 1 - Container, oblong sandwich @ \$48.56 per case.

Item 11 - Lid to fit Item #10 @ \$42.98 per case.

Item 12 - Container, 5-ounce @ \$43.77 per case.

12. ALL FLORIDA PAPER
9150 N.W. 105 WAY
MEDLEY, FL 33012
OWNER: ARMANDO CACERES, PRESIDENT M/WBE

Second Low Unit Price: Items 2, 8, 23, 34, 45, 52, 61, 64
and 65.

Item 2 - Container, square, sandwich @ \$31.82 per case.
Item 8 - Head Start container @ \$43.25 per case.
Item 23 - Plate, three-compartment, round, medium
@ \$18.90 per case.
Item 34 - Parfait cup, 16-ounce @ \$51.68 per case.
Item 45 - Cup, for breakfast parfait, 10-ounce
@ \$41.13 per case.
Item 52 - Straw packet @ \$9.80 per case.
Item 61 - Foil, aluminum @ \$24.75 per case.
Item 64 - Plastic wrap, 18 x 2000 @ \$10.61 per case.
Item 65 - Plastic wrap, 12 x 2000 @ \$7.40 per case.

13. US FOODS, INC.
7598 N.W. 6 AVENUE
BOCA RATON, FL 33487
OWNER: JOHN A. LEDERER
C.E.O./PRESIDENT/DIRECTOR

Second Low Unit Price: Items 13, 28, 39, 57, 58 and 59.

Item 13 - Lid to fit Item 12 @ \$47.23 per case.
Item 28 - Container/tray, three-well, with hinged lid @ \$9.67
per case.
Item 39 - Lid to fit Item 38 @ \$18.60 per case
Item 57 - Bag, snack plus @ \$33.67 per case.
Item 58 - Bag, breakfast @ \$33.67 per case.
Item 59 - Bag, variety @ \$33.67 per case.

14. DADE PAPER & BAG COMPANY
9601 N.W. 112 AVENUE
MIAMI, FL 33178
OWNER: LENNY GENET, PRESIDENT

Second Low Unit Price: Items 4, 5, 18, 22, 24, 32, 54, 68
and 72.

Item 4 - Paper-box container, medium @ \$35.55 per case.
Item 5 - Paper-box container, large @ \$37.92 per case.
Item 18 - Container, 12-ounce @ \$61.55 per case.
Item 22 - Pan, oblong, 2.25 lb @ \$24.32 per case.
Item 24 - Dish @ \$23.97 per case.
Item 32 - Lid to fit Item 31 @ \$14.76 per case.

Item 54 - Food-storage bags for vending machines, 12"x18"
@ \$19.30 per case.

Item 68 - Wrap, hot sandwich @ \$51.42 per case.

Item 72 - Cloth, towel @ \$13.83 per case.

15. EDWARD DON COMPANY
11500 MIRAMAR PARKWAY, #600
MIRAMAR, FL 33025
OWNER: STEVE DON, C.E.O./PRESIDENT

Second Low Unit Price: Items 6, 10, 36, 42, 46 and 60.

Item 6 - Container, medium, hoagie, clear @ \$27.16
per case.

Item 10 - Container, 4-ounce @ \$38.48 per case.

Item 36 - Parfait lid, dome @ \$37.08 per case.

Item 42 - Lid to fit Item #41 @ \$20.11 per case.

Item 46 - Lid to fit Item #45 @ \$32.44 per case.

Item 60 - Napkin, small @ \$26.11 per case.

16. FAYCROFT INTERIOR AND PURCHASING, INC.
15037 S.W. 141 TERRACE
MIAMI, FL 33196
OWNER: NORMA F. BANCROFT, PRESIDENT M/WBE

Second Low Unit Price: Items 9, 29 and 63.

Item 9 - Lid to fit Item #8 @ \$22.50 per case.

Item 29 - Food pail @ \$44.99 per case.

Item 63 - Sealing tape for bags @ \$3.99 per case.

17. CALICO INDUSTRIES OF FLORIDA, LLC
1609 CHERRYWOOD LANE
LONGWOOD, FL 32750
OWNER: CYNTHIA L. WIERSMA, MANAGING MEMBER

Second Low Unit Price: Items 20, 21, 31 and 69.

Item 20 - Pan liner, regular @ \$29.94 per case.

Item 21 - Pan, oblong, 1.5 lb @ \$42.34 per case.

Item 31 - Pan, oblong, 2.25 lb @ \$41.98 per case.

Item 69 - Cover, disposable @ \$10.40 per case.

18. INTERBORO PACKAGING CORPORATION
114 BRACKEN ROAD
MONTGOMERY, NY 12549-2600
OWNER: EDITH JEREMIAS, PRESIDENT M/WBE

Second Low Unit Price: Items 55 and 71.

Item 55 - Bags, food-storage, for vending machines, 18"x30"
@ \$3.74 per case.

Item 71 - Hair nets @ \$68.05 per case.

SECTION II:

Preapproved vendors, for future competitive solicitations of additional items, exceeding the \$1,000 quotation threshold:

19. H.M.A. OF MIAMI, INC.
D.B.A. A.G.E. PAPER CORPORATION
240 WEST 27 STREET
HIALEAH, FL 33010
OWNER: GRISSELL MUTTER, PRESIDENT
20. ALL FLORIDA PAPER
9150 N.W. 105 WAY
MEDLEY, FL 33012
OWNER: ARMANDO CACERES, PRESIDENT M/WBE
21. CALICO INDUSTRIES OF FLORIDA, LLC
1609 CHERRYWOOD LANE
LONGWOOD, FL 32750
OWNER: CYNTHIA L. WIERSMA, MANAGING MEMBER
22. CENTRAL POLY-BAG CORPORATION
2400 BEDLE PLACE
LINDEN, NJ 07036
OWNER: ANDREW HOFFER, PRESIDENT
23. DADE PAPER & BAG COMPANY
9601 N.W. 112 AVENUE
MIAMI, FL 33178
OWNER: LENNY GENET, PRESIDENT

24. EDWARD DON COMPANY
11500 MIRAMAR PARKWAY, #600
MIRAMAR, FL 33025
OWNER: STEVE DON, C.E.O./PRESIDENT
25. FAYCROFT INTERIOR AND PURCHASING, INC.
15037 S.W. 141 TERRACE
MIAMI, FL 33196
OWNER: NORMA F. BANCROFT, PRESIDENT M/WBE
26. INTERBORO PACKAGING CORPORATION
114 BRACKEN ROAD
MONTGOMERY, NY 12549-2600
OWNER: EDITH JEREMIAS, PRESIDENT M/WBE
27. LACE FOODSERVICE CORPORATION
10490 N.W. 26 STREET
MIAMI, FL 33172
OWNER: LUIS H. FERNANDEZ, PRESIDENT M/WBE
28. MASTER CLEAN CLEANING EQUIPMENT & SUPPLIES,
INC.
2338 ALI-BABA AVENUE
OPA-LOCKA, FL 33054
OWNER: MARCIAL DE LA CRUZ M/WBE/SBE
PRESIDENT
29. ROSES DELIGHT, INC.
1574 N.E. 191 STREET, #355
MIAMI, FL 33179
OWNER: NAHOMIE DUCTANT, C.E.O./PRESIDENT
30. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
3850 PORT JACKSONVILLE PARKWAY
JACKSONVILLE, FL 32225
OWNER: LEWIS MILLER, C.E.O.
31. SERV-PAK CORPORATION
5844 DAWSON STREET
HOLLYWOOD, FL 33023
OWNER: JOEL MAHLER, PRESIDENT

32. US FOODS, INC.
7598 N.W. 6 AVENUE
BOCA RATON, FL 33487
OWNER: JOHN A. LEDERER
C.E.O./PRESIDENT/DIRECTOR
33. Y-NOT PROMOS, INC.
1041 E. 24 STREET
HIALEAH, FL 33013
OWNER: ANGELINA GARCIA, C.E.O./PRESIDENT
34. Reject Items 17, 26, 27, 33, 43 and 70.
35. Authorize Procurement Management Services to purchase up to the total estimated amount of \$3,900,000, for the initial contract term, and an amount not to exceed \$3,900,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh